



Save Solutions Private Limited Annual Report 2020-21

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# At Save...

...we are in business spaces that are and will stay relevant for the foreseeable future – opportunities will abound.

...we have an operating model where our revenue verticals synergically leverage each other – one grows, the rest will follow suit.



...we have a good business that has the potential to grow sustainably. But,

# Businesses don't grow by themselves. You need to make them grow.

By seizing opportunities.

By performing today, with an eye on tomorrow.

By investing in the present to envision new horizons in future.



Which is why

# At Save...

...we have embarked on a blueprint that prioritises growth of each vertical - independently and collectively.

...we have created sufficient liquidity that will fuel our growth aspirations today, tomorrow and furthermore.

...we have crafted business processes that are rigid to ensure accuracy and flexible to manage growing volumes.

...with the objective of making growth... a natural outcome!

# We have prioritised growth.

At Save, we are adding more muscle to each of our verticals to make business growth sustainable.

hour Business Correspondent (BC) business, our flagship vertical, we added 2,300+ CSPs to our network in FY21 and have strategised to add about 3,000 codes in FY22.

In our MFI vertical, we expanded our footprint into three states namely Chhattisgarh, Rajasthan and Haryana; we will continue with our expansion strategy in the current year. We are planning to diverse the business by adding a new vertical, home loan financing for unserved and underserved population of rural and urban part of India. Necessary regulatory approval and fillings are in place.

This blueprint will enhance cash flow (from the BC business), improve business profitability and grow business size.



# We have created sufficient reserves.

At Save, we have created a sizeable liquidity pool which will enable us to seamlessly fund our growth initiatives.

have successfully raised the Series B funding of ₹120 Crore from Maj Invest, a Danish asset management company, to be utilised to grow our MFI and LAP verticals – majority of these funds remains unutilised.

We enjoy healthy business relations with 15+ banks, financial institutions and alternative investments domestic and international funds which provides us access to sufficient liquidity when required. We have a robust cash flow from our BC business which continues to increase month-on-month.

Moreover, our existing investors have expressed their desire to up their investment in the SAVE Group.

This liquidity pool provides us the strength to aim higher and set our eyes on newer horizons.



Case study 1

# Keeping pace

or more rural Indians, life has and will always be a race between income and expenses. The story of the Renu Devi Joint Liability Group, one of the active groups of the Vaishali District was pretty much the same. Every member needed additional income for making their ends meet.

SAVE- MFI assisted them by providing a Group Loan of ₹4.10 Lakh for utilising the loan in income-generating activities. Some members utilised the amount for procuring high yielding seeds and other raw inputs; many members utilised a portion of their loan for starting a micro-enterprise based activity like Kirana stores. After repayment of the current loan, all members are readying for the second cycle to further strengthen their business.

In the words of Mrs. Renu Devi, a group member, "the timely financial assistance provided by SAVE-MFI has changed our lives."



# It's a story about transformation, from a society aiming to serve a handful of people to a conglomerate serving millions.

It's a chronicle of believing in and financing small dreams that has created a large and growing Group.

It's a narrative written in India, by India and for India.

#### **About SAVE Group**

AVE (Society for Advancement of Village Economy) was established in 2009 in Gaya, Bihar with the aim of including the highly populated, untapped Rural Economy in the Indian financial landscape.

SAVE was incorporated as a society with the objective of promoting numerous aspects of social development of rural Indian residing in the states of Bihar, Jharkhand, Uttar Pradesh Odisha and Chhattisgarh. Subsequently, it was converted into - Save Solutions Private Ltd. -which in a few years transformed into one of the largest Banking Business Correspondents (BCs) in India.

SAVE diversified into MSME lending through SAVE Financial Services Pvt. Ltd. (SFSPL) and microfinancing through SAVE Microfinance Private Ltd. (SMPL)

## Vision

Delivering high-quality financial services through a dedicated network of CSPs across rural and urban India.

#### Mission

To serve over 5 Crore individual customers in 5 years by covering a variety of financial services through Kiosk Banking Channel.

#### **Core Values**

Our values reflect our foundation, fortifying and instilling trust and confidence. They are

Social Responsibility | Harmony | Innovation | Empathy | Leadership | Dedication

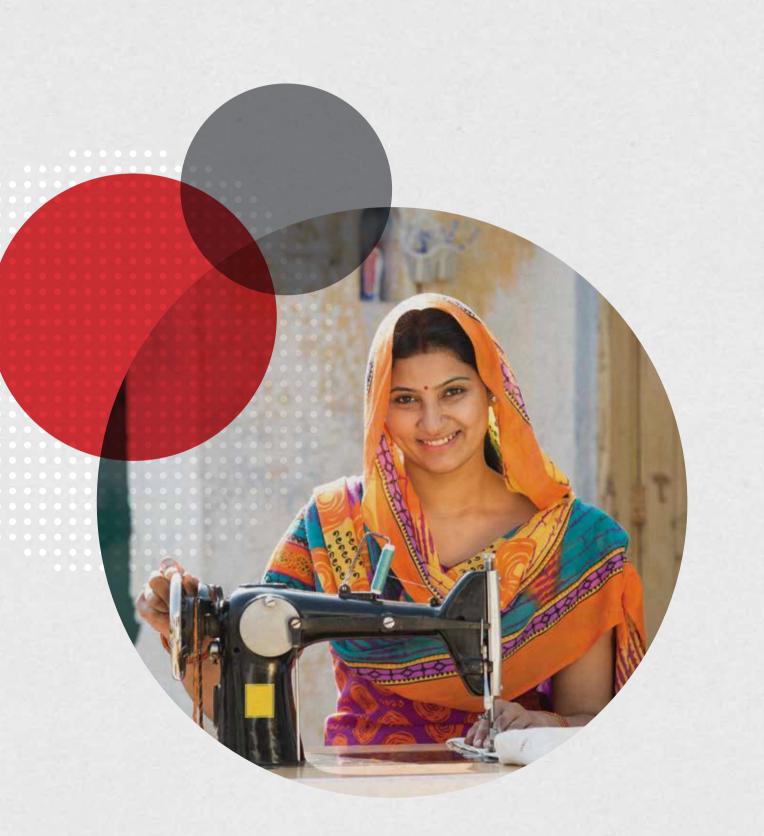
## **Group size**



**264** Assets under Management (₹ Crore)

**473** Balance Sheet size (₹ Crore)





#### About the business

# "Doing good, is good business"

-Raymond Ackerman

Because it impacts lives and livelihood, positively. Resulting in a progressive effect on the economy. Which in turn contributes to nation building.

# Save is in a good business. It provides hope to the small dreams of the underprivileged millions.

The Save Group comprises of three companies, each facilitating financial inclusion of the rural underbanked.



## Save Solutions Pvt. Ltd.

From a humble and challenging beginning in 2013 from Gaya in Bihar, Save Solutions operates one of India's largest BC networks comprising 10,000+ Customer Service Points which service 21 Million+ rural Indians residing in 8,600+ villages spread across 559+ districts in 31 states. The Company has tie-ups with multiple banks for extending the last mile of India's banking services; State Bank of India being its largest business partner.

## Save Microfinance Pvt. Ltd.

Operating on the JLG lending methodology, this new generation tech savvy microfinance institution provides micro-credit services exclusively to women entrepreneurs. The Company services close to 97,778 customers in 6 states through 56 branches. What makes this venture unique is its synergy with the flagship BC business.

## Save Financial Services Pvt. Ltd.

This enterprise provides larger tickets loans primarily to customers from its MFI business – the products include Loan against Property and MSME loans which help small ventures establish their footing in an otherwise competitive ecosystem.



# Operating Values

## **Right Focus - Customer first**

Our products, processes and people are focused on creating the highest value for the customer. This includes being respectful to customers, understanding the needs of customers and being transparent with customers.

## **Right Means - Ethics always**

We will follow ethical practices in all our relationships at all times, including following the law in letter and spirit. This includes not offering bribes, not paying or taking commissions, or any other short-cuts.

## **Right way - Consistent quality**

We will have standardised processes as this will enable us to reach out to most customers cost effectively. We will foster innovation but in a way that ensures consistent quality.

# **Our journey**

# 2009

Founded as SAVE Society (Society for Advancement of Village Economy).



# 2014

SSPL acquires NBFC (Karmayogee) and established SAVE Financials Service Pvt. Ltd. (SFSPL). This company began its lending operations in July 2018.



# 2018

Established a dedicated NBFC Team and Kicked off Loan against property (LAP) in SFSPL and microfinance Joint liability loans in SMPL.



# 2010

Started SBI's Business Correspondent operations in Bihar and Jharkhand.



# 2016

Incorporated SAVE Microfinance Pvt. Ltd. (SMPL) to offer Grameen microloans. This company began its lending operations in November, 2018.



# 20<mark>20</mark>

SAVE secured Series B Equity of ₹ 120 Crore from MAJ INVEST.



# **2013**

Registered as SAVE Solutions Pvt. Ltd. (SSPL).



# 2017

SAVE secured Series A Equity of ₹ 40 Crore from Incofin and received NBFC-MFI license for SMPL.



# 20<mark>2</mark>1

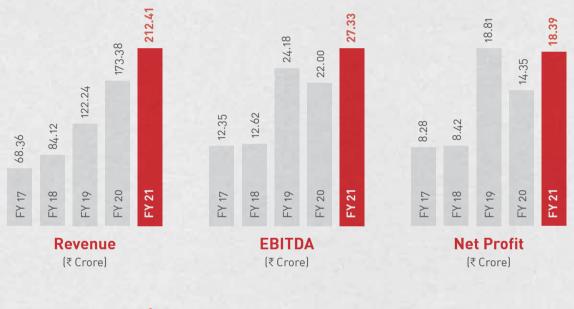
The Company is proposing to diversify its business by acquisition of a housing finance company.

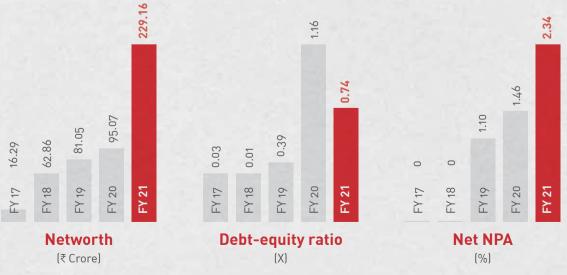




Key performance indicators

# Save... growing naturally!





Case study 2

# It just happened!

With an income of ₹250 per day, is it humanly possible for a family of five to survive?



Pramshila Devi, a resident of Mehnar block of Vaishali, Bihar, pained to eke out a living out of the meagre earnings of her mechanic husband – for years. Her only wish was to somehow make a positive difference to the family earnings. Her burning desire was to educate her children so that they could experience a better life in later years.

And then, it happened. Says Paramshila Devi, "I met a loan officer of Save Microfinance in my village. He was explaining the importance of having a secondary income source and the method in which one could apply for a loan up to ₹30,000 for starting a micro enterprise/ small business." She took a loan of ₹25,000 and contributed rest from her family savings, for starting a medical store.

Her perseverance and dedication has paid off. Now, along with her husband, she earns about ₹400-500 a day. She is better placed now. She is witnessing her dreams slowly but steadily transform into reality.



Ajeet Kumar Singh Managing Director



From the Managing Director's desk

"The current year holds considerable promise for Save. We are sitting on some interesting prospects which are going to unfold during the current year. When we tick off the entire list, one thing will happen – business will grow at a healthy uptick."

Dear Stakeholders

frust you and your loved ones are safe. For our world, over the last 15 months has completely changed to something which we had never fathomed before.

Our safety has come at a huge cost of lives and livelihoods. Despite these colossal losses, I believe India's fightback against the prevailing pandemic has been truly remarkable. This resilience has firmly placed India back on its journey to prosperity which brightens the prospects of India Inc. And us.

I pen this statement with considerable optimism because we are at the cusp of stepping into a future of promising prospects that should herald healthy returns as we move forward. But before, I unravel what lies ahead, I would take this occasion to reflect on what transpired in the previous year that would put our future strategy in the right context.

#### A winning performance

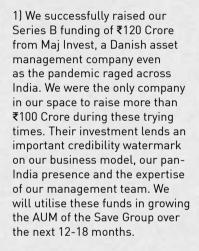
FY21 has been quite a remarkable year for us. On the one hand, it tested our ability to overcome unprecedented challenges, while on the other, it marked an important stamp of approval on our business, our operating model and the organisational eco-system.

The pandemic brought business activity to a complete stop, almost abruptly. The fear psychosis from the invisible enemy gripped the Indian diaspora which hindered business operations for close to six months of the year.

In the reduced time and a challenging ecosystem thereafter, we improved our financial numbers. Our revenue grew by 22.51%, our EBITDA increased by 24.22% and our Net Profit upped by 28.15% over the previous year. This stellar performance was achieved primarily owing to the superhuman effort of our entire team. Despite the mayhem, the BC business continued to perform remarkably well for two reasons 1) we became the critical lifeline for the rural masses and 2) we became the essential channel for the Government to transfer funds to rural masses during the Covid times.

Our MFI and LAP verticals remained adversely impacted. We throttled disbursements and concentrated our energy on collection. This strategy helped us build a sizeable cash reserve as we stepped into FY22.

In addition to our performance, there were two important factors which made the year increasingly satisfying.



2] SAVE Solutions was recognised as a 'Great Place to Work' in the Small and Mid-Sized Organisations category by the Great Place of Work Institute, India for the Year 2021. This was a very satisfying moment for us. as it vindicates our pain-staking efforts over more than a decade in creating an organisation that becomes a platform for its team to learn and grow – professionally and personally. This certification, I am confident, will help us in attracting and retaining talent which is a critical ingredient for our success and sustainability.

Having reflected on the year gone by, now I turn to what we look forward to.

#### A period of great prospects

The current year holds considerable promise for Save. Yes, we started with the scare of the second wave, but India and Indians were back in business in about 45-50 days. Hence, the impact has not been as bad as the initial shock (at the start of FY21).

Having said that, we are sitting on some interesting prospects which are going to unfold during the current year. Let me take you through all of them.

In our BC business, we have entered into an agreement with Punjab National Bank to become their BC partner and extend their banking services across 2,000 pin codes. We have also received a mandate from our largest partner, The State Bank of India, to extend their services to more than 450 codes in India. Additionally, we have received the letter of approval for the Bank Sakhi Project in Uttar Pradesh (initiated by the State Government) through our existing partner, Bank of Baroda to create a 1,100 CSP network in the state. Cumulatively, we have the mandate to increase our network by more than 3,000 CSPs.

In our MFI vertical, we expanded our footprint to three states towards the close of FY21. In the current fiscal, we will work with disciplined determination to entrench our presence in these states. We expect to expand our network to about 125+ active branches by the end of the current fiscal.

To grow our presence in the asset-backed funding segment (LAP vertical), we acquired New Habitat Housing Finance and Development Limited, a housing finance company to mark our foray into the high-value, highpotential housing finance space. This synergic diversification, I trust, will go a long way in growing business sustainably without an over-dependence on any one vertical.

In addition to the above, we are also looking to enter the colending space. We will enter this vertical with two partners – 1) The State Bank of India from whom we have a letter of approval; and 2) Northern Arc, a recognised and respected NBFC.



While the risks appear limited, the returns from this vertical should significantly boost overall business profitability. We will test the waters in this space in the current year. As we dig our feet in firmly, we will draw the blueprint of expanding this vertical over the medium-term.

With business expected to increase significantly, the question now arises, how will Save manage the growing volume and business diversity. Technology is our answer.

We are investing in an ERP solution, which unify our MFI and LAP verticals onto a common operating platform. Every business process will happen through this integrated solution. This will help us in monitoring the business performance at the Company level and the Group level. It will also assist the Management team in take databacked decisions. As you can see, our hands are full. This large checklist of things makes FY22 extremely exciting and challenging. When we tick off the entire list, one thing will happen – business will grow at a healthy uptick.

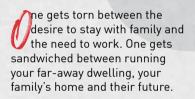
Before closing, I express my gratitude to the eminent Board members for their deep involvement in the Company's strategies. I thank our shareholders for their trust and support. I thank our other stakeholders for backing our belief and supporting our endeavours. I thank our executives and staff for their unflinching effort in uplifting the respect and recognition of the Save Group among its customers and its peers.

Warm regards

Ajeet Kumar Singh Managing Director Save's USP One channel leverages the other to grow income and maximise returns for the organisation. Case study 3

# Saved by Save

Living away from family only to earn a living... is tough, to say the least.



Porkhit Rabhawas a resident of West Garo Hills, Meghalaya, faced this pain. He says, "Earlier, I used to work as a daily-wage labourer with a private construction company in Guwahati. Even after working for 10-12 hours a day, I was unable to save much for my family and their future."

He chanced to come in contact with Mr. Samrath Rabha, a CSP in-charge of SAVE Solutions. The detailed interaction provided him with the knowledge about the Business Correspondent concept and how he could work as a corporate business correspondent of SBI. "I partnered SAVE and started working as a BC. I was required to open bank accounts under the PMJDY Scheme for fellow villagers by visiting their homes. With this change, I easily save ₹1200-1500 per month. Also, now I stay with my family in my village."

The journey of Porkhit does not stop here. Within a year, he accumulated a sufficient corpus to start a small grocery shop in his area while continuing with his business correspondent role.



# Our performance

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Business vertical -1

# Save Solutions Pvt. Ltd.

(BC Business vertical)

Aving started operations in 2010 in Bihar and Jharkhand, Save Solutions is one of India's largest Business Correspondent (BC) company partnering five leading public sector banks namely State Bank of India, Bank of India, Bank of Baroda, Purvanchal Gramin Bank and Vananchal Gramin Bank.

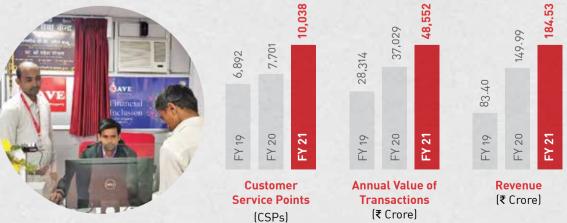
The Company enjoys a presence across 31 states & UTs and 559 Districts through its 10,000+ CSP network which provides 34 banking service products. It's CSPs resemble the infrastructure of its principals – somewhat like mini-banks.

It services more than 21 Million rural & semi urban unbanked Indian citizens through its real-time kiosk banking model. Every transaction through the CSP is reflected real time in the beneficiary account at a time – this feature makes Save stand out among others in this space.

## FY21: in retrospect

- Transaction volumes increased significantly owing to the direct transfer of financial aid from the Government as part of its Covid relief package for rural India.
- The Company added 2,337 new CSPs to its network to entrench its presence in select states.
- Revenue from the business increased by 21.02% over the previous year.





Business vertical -2

# Save Microfinance Pvt. Ltd.

ave Microfinance is a NBFC-MFI with its registered office at Delhi and headquarters at Gaya. The Company aims to provide all business-related financial solutions to small business, handicrafts, trade and services, agricultural industries etc. to women of rural India, deploying the Joint Liability Group loan model. Having commenced operations in November 2018. the Company operates in six contiguous states through its 56 branches which service 97,778 customers. The Company has three types of unsecured loan products for its customers where

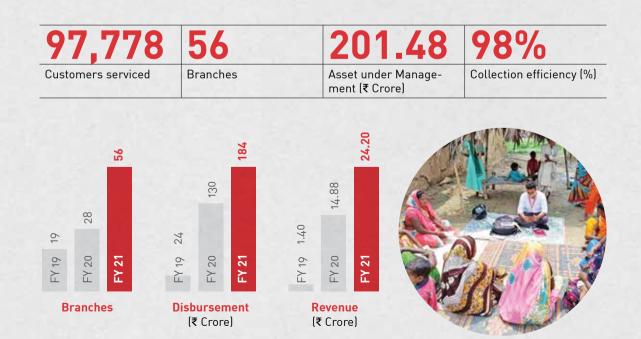
the Loan amount and tenure vary depending on the credit worthiness of the customer.

## FY21: in retrospect

- Disbursement remained curtailed owing to pandemic and subsequent lockdown which impacted commercial activities across India.
- Focused on collections which enabled the Company to register collection at 98% by March 31, 2021 – better than the industry average.
- Expanded the Company's footprint across Chhattisgarh,

Haryana and Rajasthan; added 28 new branches in these states.

- Revenue from the business increased by 62.6% over the previous year.
- The Management team has drawn out a blueprint that promises to significantly enhance business performance by tweaking processes, increasing the learning curve of its team and increasing their participation in improving business efficiencies.





Business vertical -3

# Save Financial Services Pvt. Ltd.

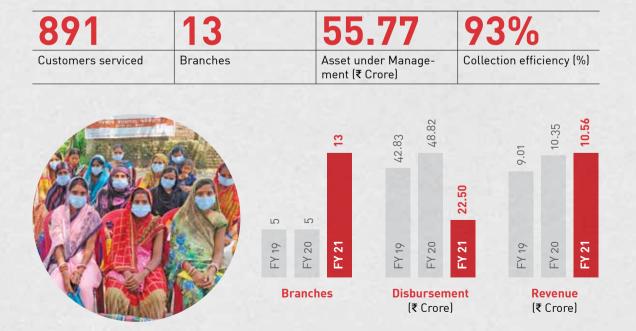
(LAP Business vertical)

ave Financial Services is a NBFC, which provides Loan against Property and Suvidha loans. Having commenced operations in July'2018, the Company aims to provide all business-related financial solutions to the MSME and SME sectors.

The Company has 5 secured loan products for its customers – the loan amount and tenure vary based on the loan usage. In addition to serving customers, the Company also provides loans to its employees for multiple reasons. More than 90% of disbursements fall in the Loan against Property bucket. The Company leverages its customer relations from its other two verticals – BC and MFI – to cherry pick credit worthy customers to provide secured loans in an 'imperfect collateral market'.

## FY21 in retrospect

The pandemic dealt a body blow to business momentum as livelihoods were severely impacted. To help customers out of this duress, the Company reduced the EMI of existing loans while extending its tenor – it provided considerable relief to the customers. As disbursements commenced towards the latter half of the year, the Company strategised to reduce the loan ticket size which promises to increase business volumes in coming years. Further, the Company devised a strategic roadmap which, in addition to growing existing business, will create additional flanking product verticals with the objective of accelerating the growth momentum.



# Our eminent Board



Mr. Ajeet Kumar Singh Founding Director

visionary and one of the founding members of Save Croup since 2009. Mr. Ajeet has an extensive experience in the financial services and banking sector, across rural and urban areas. He has 15+ years of experience in business correspondent networks, alternate banking channel, rural marketing, financial services, microfinance and strategy formulation. He has contributed immensely in achieving the objectives of the organisation with his valuable inputs and his primary responsibilities are networking, business and market development, and IT infrastructure setup at Save Solutions Pvt. Ltd. He has been instrumental in establishing alternative banking channels in 30 states of India for Save Group.

#### Mr. Pankaj Kumar Founding Director

th 16 years of comprehensive experience in Financial Services, Mr. Pankaj is one of the co-founders of Save Group and is responsible for financial and operational management of alternative banking channels as a director of Save Solutions. He is also responsible for system design and monitoring. With his keen analytical skills, he has been instrumental in the progress of the Company. He possesses rich and diverse experience in Alternate Banking Channels, Financial & **Operational Management**, System Design and Monitoring, Financial services and banking sector, business correspondent network, micro financing and Loan Against Property (LAP) loans. He believes that the Save Group will play an important role in transforming credit delivery to the Indian masses



Mr. Ajay Kumar Sinha Founding Director

ne of the co-founders of Save Group in 2009, Mr. Sinha has close to two decades of experience in the healthcare industries, non-government organisations, financial services groups, banking and insurance companies. As Mr. Sinha's career has progressed, he has been able to complement his convictions with valuable business experience. His deep understanding of on-ground realities and his pursuit of an efficient operational model helped Save make progress along the way. His vision is to have Save Solutions play a pivotal role in the transformation of credit delivery mechanism to the unorganised and unreached segments in the country. He leads compliance and HR in the Save Group.





#### Mr. Aditya Bhandari Nominee Director

Provide a series of the series

He holds an Associate degree from the Institute of Chartered Accountants of India and Bachelors in Commerce from the University of Madras. He has attended the executive programme on private equity education organised by the Indian School of Business and a programme on Strategic Leadership for Microfinance held at Harvard Business School.

## Mr. KK Tiwary Independent Director

practicing Chartered Accountant with around 21 years of experience in the field of audit, taxation, project finance and consultancy. He also has specialised experience in the field of microfinance, MEL and SME finances. He has played a key role in setting up and capacity building of many national and regional microfinance companies.

He has been serving as an independent director since 2018. The Company has benefited immensely from his rich and diverse experience. His role has been instrumental in providing inputs on strategic initiatives and business expansion related matters.



Mr. Siva Vadivelalagan Nominee Director

r. Siva joined as a nominee director from Maj Invest in 2020. He is responsible for advising Maj Invest's Asia investment portfolio. With over nine years of experience in corporate finance, investment management and financial inclusion, Siva has worked extensively with funds that invest in financial institutions that offer SME finance, microfinance, agricultural finance and affordable housing finance. He has worked in seven countries across the Asia-Pacific region, including India, China, Indonesia, among others. Prior to being the Investment Principal at Maj Invest, he had successful stints at Triple Jump BV, Incofin and Deloitte. He holds an honours degree in economics from the University of Delhi.

# The organisation builders



**Mr. Gourav Sirohi** *Chief Financial Officer* 

A Chartered Accountant with more than 15 years of experience in the field of direct and indirect taxation, finance, treasury, financial audit, company law matters, information system audit and valuation. Prior to this assignment, Mr. Gourav was associated with Fusion Microfinance Private Limited for around eight Years. He has also worked with Grant Thornton in assurance and auditing for clients like DLF Ltd, Ranbaxy and Spice Jet.

#### **Mr. Indrajit Kumar** *Business Head (MFI Vertical)*

Mr. Indrajit Kumar is an innovative, loyal & result-orientated person. With great leadership and business skills, he effectively manages, guides and supervises a diversified team. He excels at strategic thinking and is open to new things and better methods of doing things.

He brings over 15 years expertise of working with a variety of cross-functional teams, including audit, accounting, MIS, security & risk manager, insurance, and administering things relating to recruitment, training, and staffing.

He has previously teamed with Satin Creditcare Network and NABARD Financial Services Ltd. as the deputy chief operating officer and general manager, respectively.



**Ms. Aditi Mittal** Group Head – Human Resource

Ms Aditi Mittal has more than 15 years of experience in human resource management and brings a wealth of diverse experience from a variety of organisations like Google India, Oxygen Services (Oxygen Wallet), Zip Loan (NBFC) Fin-tech Start up, Smile group and Ad Global 360. In the last six years, she has been in a leadership role where she has managed the entire gamut of HR. She has built teams from scratch, across verticals and geographies with three-four fold growth in a year. She has done MBA (HR) from Symbiosis Pune and holds a master's degree in English. She has done her graduation from Jesus and Mary College, Delhi University.







#### Ms. Sheena Suri Company Secretary

Ms. Sheena Suri is a company secretary from the Institute of Company Secretaries of India and holds a Bachelor's degree in Commerce. Ms. Sheena Suri brings diverse experience and expertise in company's law which enables her to ensure that the Company strictly aligns with the law - in letter and intent. She has corporate experience of over six years prior to joining the Save Group, she worked with Fusion Microfinance Private Limited as deputy manager in the Secretarial and legal Department. She also served in a legal firm based in Delhi.

#### Mr. Deepak Billa Group Head- Risk & Audit

Mr. Deepak plays a key role in achieving the strategic objectives of the organisation through an objective assessment of the adequacy and efficiency of risk governance and management, giving an evidentiary position on all aspects of governance, risk management and internal control. He is currently the Head of Risk & Audit and has 15+ years of experience in Internal Audit, Risk, Customer Grievance, Assessments, Internal Finance Controls, managing audit and preparing audit plans. Prior to joining the SAVE Group, he was associated with Pahal Financial Services Pvt. I td and SVCI Pvt. I td.



#### Mr. Jitendra Agrawal Treasury Head

A Chartered Accountant with 11+ years of experience in corporate finance, treasury management, funding arrangement, debt, structured finance and equity, Financial Reporting, Internal Financial Controls, Process digitalization. Taxation and Audit. He holds a certified course in Financial Modelling. At SAVE, he is responsible for liquidity management, funding arrangement through term loans, NCD, securitisation, bonds, private equity and other structured finance with end-to-end transaction structuring and post funding compliance. His professional journey, prior to SAVE includes working with Fusion Microfinance Pvt. Ltd., AMC, and Sanjeev Chopra & Co. Chartered Accountants.





#### Mr. Pintu Kumar Singh Head-Finance & Accounts

A Chartered Accountant having 10+ years of experience with demonstrated history of working in the field of Internal Audit and Internal Financial Control, Forensic Investigation and Dispute Services, Direct and Indirect Taxation, Financial Reporting, Statutory compliance.

Prior to this assignment he was with Ernst & Young (Forensics Investigation & Disputes Services), Mazars Advisory Private Limited-(Governance Risk & Internal Control) and Bhagwan Jha & Associates and D LAL Chopra & Co. a Chartered Accountant firm. He has handled various clients in different sectors across India like VLCC, ZOMATO, SRF Limited, Mobikwik etc.

#### **Mr. Rajiv Gopinathan** AVP -Credit and Operations (NBFC Vertical)

An astute professional with 20 years of work experience in Retail Banking Operations & Credit and Risk Assessment, Mr. Rajiv brings a rich experience in the entire gamut of Retail Banking & Operations inclusive of financial analysis, Credit Appraisals for secured as well as unsecured lending and audit of files including products like BIL unsecured loan, Mortgages, SME loans, Used Car Loans, TW loans, High Ticket Personal Loans, STPL-HTPL, LAP etc. He is a B.Com and MBA graduate.



**Mr. Ashwini Sinha** Head- Sales and Collection (NBFC Vertical)

An MBA in finance and an advanced diploma holder in rural management, Mr Sinha has an experience of over 20 vears in different verticals of microfinance like operation, training and education, risk and audit. He has always been keen on development of rural people for financial sustainability. His previous association was with Satin Credit Care Network Ltd. as the assistant vice-president (Audit & Risk). He is directly involved in developing audit and risk manual, process and quality control at Save Group.



# Our business, beyond business

SAVE, all our Corporate Social Responsibility initiatives focus on improving the quality of life of underprivileged communities, especially in the neighbourhood our business operations. Keeping up with the Sustainability Development Goals (SDGs), our interventions focus on health, education, employability and environment, with a special focus on socially deprived Scheduled Caste and Scheduled Tribe communities of Aspirational Districts.

SAVE's CSR initiatives are aligned for DIRECT CONTRIBUTIONS TO THE UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

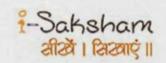


## **Our intervention themes**

Save I Saksham Education Project	The project aims to provide quality education to children of 5-10 years of age in the backward areas and under-resourced schools. This is done through Capacity Building of community education leaders, building institutional linkages and leadership & mentoring.
Save Sambhav Healthcare Project	The project aims to provide mobile healthcare services to all, with a special focus on women and elderly, by raising awareness on Covid related precautions, Doctor Consultation, covid antibody testing, blood pressure & sugar monitoring and distribution of covid shield.
Holistic Development of Schools & Primary Healthcare Centres	The project aims to develop supporting infrastructure for learning aids which assists children in holistic development children.
Eye Camps	To facilitate the well-being of under-resourced people and elderly, mobile eye check-up camps help in provisioning doctor consultation, provides free spectacles and treatment facilities to under-resourced families.

# **Our CSR Partners**

## About i-Saksham



Website: https://www.i-saksham.org

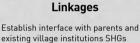
i-Saksham Education and Learning Foundation was established in 2015 by three ex-Prime Minister's Rural Development Fellows as a response to the challenges of education witnessed by them during their fellowship in Jamui and Munger, two of the extremism affected districts in Bihar.

# **Three Pillars**



#### Capacity Building of Community EDU-leader

- Training and multi-grade, multi level differentiated pedagogy
- Provide content assessment and on-site coaching support, so that they can provide quality education to children



**Build Institutional** 

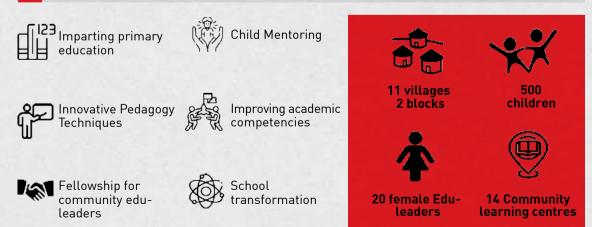
 The community experiences and learns to demand quality education, engages and hold edu-leaders accountable



Leadership and Mentoring

- Selected high potential edu-leaders are mentored to pursue their aspirations
- They are provided leadership training so that they become active social change agents and stay in mainstream education ecosystem for long.

# SAVE i-Saksham Education Project Status





#### **Sambhav Foundation**



Website: https://sambhavfoundation.org

Sambhav Foundation has a deep-rooted goal to assist people in achieving their full potential and bring about a socio-economic change in their lives. It works towards bringing a positive change in women, youth and children through health, skill development, entrepreneurship and education related projects.

# Save Sambhav Health Camp Project Status Covid safety Covid Anti Body kit distribution testing ŭ 1,500+20 **Camps Conducted** Beneficiary Blood-sugar Height-Weight Ě outreached test Check Doctor **Blood Pressure** 20 villages consultation Monitoring 2 blocks

# Save Solutions Private Limited



# **DIRECTORS' REPORT**

#### Dear Member,

The Board of Directors hereby submits the Directors' Report of your company ("the Company" or "SAVE") along with the Audited Financial Statements for the financial year ended March 31, 2021. The consolidate performance of your company and its subsidiaries has been referred to wherever required.

#### 1. FINANCIALS SUMMARY/ HIGHLIGHTS AND OPERATION'S PERFORMANCE

Particulars	Standa	alone	Consolidated		
	FY March 31, 2021	FY March 31, 2020	FY March 31, 2021	FY March 31, 2020	
Income					
Revenue from Operation	1,73,93,97,833	1,43,88,82,275	2,07,98,11,144	1,68,29,93,686	
Other income	10,59,05,278	6,17,98,387	4,43,31,262	2,29,39,972	
Total income	1,84,53,03,111	1,50,06,80,662	2,12,41,42,406	1,70,59,33,658	
Expenditure					
Sub-contractors and agents Charges	1,36,04,71,870	1,12,53,76,796	1,36,04,71,870	1,12,53,76,796	
Employee Benefit Expense	8,58,06,403	6,58,27,789	20,07,28,779	13,61,50,032	
Depreciation and amortization expense	2,16,63,186	1,88,82,166	2,88,14,056	2,47,63,284	
Finance Costs	8,52,59,330	4,59,07,919	14,33,19,487	8,13,58,033	
Other Expense	5,68,31,798	5,66,89,167	12,58,30,628	9,98,18,364	
Provisions and write-offs	-	-	2,05,12,211	4,32,09,649	
Total Expense	1,61,00,32,587	1,31,26,83,837	1,87,96,77,031	1,51,06,76,158	
Profit before tax	23,52,70,524	18,79,96,825	24,44,65,375	19,52,57,500	
Tax Expenses:					
Current	6,10,77,570	4,93,15,370	6,72,44,307	6,29,56,790	
Tax for earlier period	-	-	-1,23,372	13,95,614	
• Deferred Tax	-24,26,956	-9,83,313	-65,68,657	-1,26,39,420	
Profit After tax	17,66,19,910	13,96,64,768	18,39,13,097	14,35,44,516	

Operational Performance for the financial year 2020-21 is summarized in the following table:

Particulars	March 31, 2021	March 31, 2020	Increase over % FY 2020-21
Number of CSPs	10,038	7701	26.35%
Number of employees	147	126	17.46%
Number of States	31	30	0%

#### 2. UPDATE ON COVID 19 IMPACT AND OUR INITIATIVES

The company has assessed the impact of the novel coronavirus (COVID-19) pandemic on its liquidity and ability to repay its obligation as and when they become due. In additions, management has considered various stimulus packages announced by the Government of India which directly or indirectly benefit rural customers and increased their banking activity which directly or indirectly benefit Company's profitability. Based on forgoing and necessary stress tests considering various scenarios, management believe that company will be able to pay its obligations as and when these become due in the foreseeable future.

#### 3. EXTRACT OF ANNUAL RETURN

In accordance with the provisions of Sections 92(3) and 134(3)(a) of the Companies Act, 2013, an extract of annual return of your Company in the prescribed format is available at www.saveind.in.

#### 4. **DEPOSITS**

The Company has not accepted any deposits from public and as such, no amount on account of principal or interest on deposits from public was outstanding as on the date of the balance sheet.

#### 5. TRANSFER TO RESERVES

During the year under review, your Company has transferred INR 3,74,00,000/- to Debenture Redemption Reserve.

#### 6. DIVIDEND

To maintain the healthy Net Worth, the Directors of your Company proposed to retain profits into the business itself and does not recommend to declare any dividend on the equity shares of the Company.

#### 7. COMPANY'S PERFORMANCE

On a consolidated basis, the revenue for FY 2021 was INR 212.41 crore, higher by 24.51 percent over

the previous year's revenue of INR 170.59 crore. The profit after tax (PAT) attributable to shareholders and non-controlling interests for FY 2021 and FY 2020 was INR 18.39 crore and INR 14.35 crore respectively. The PAT attributable to shareholders for FY 2021 was INR 18.39 crore.

On standalone basis, the revenue for FY 2021 was INR 173.94 crore, higher by 20.89% over the previous year's revenue of INR 143.88 crore in FY 2020. The PAT attributable to shareholders for FY 2021 was INR 17.66 crore.

# 8. NUMBER OF MEETINGS OF THE BOARD AND SHAREHOLDERS

• **Board of Directors:** The Board met ten times during the FY 2020-21 on June 25, 2020, July 10, 2020, July 23, 2020, September 24, 2020, October 05, 2020, November 05, 2020, November 06, 2020, December 08, 2020, December 16, 2020 and March 09, 2021.

The necessary quorum was present for all the meetings. The maximum interval between any two meetings did not exceed 120 days.

#### • Annual General Meeting

Annual General Meeting of the company was held on December 24, 2020.

#### • Extra Ordinary General Meeting:

During the Financial Year 2020-21, the shareholders meetings were convened on July 02, 2020, July 23, 2020 and March 22, 2021.

# 9. MATERIAL EVENT RECORDED SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS

There are no material changes and commitment affecting the financial position of the Company, which has occurred between the end of the financial year i.e. March 31, 2021 and the date of the Director's Report.



#### 10. DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

During the year under review, there is no such order has been passed by any regulatory Authority or Tribunal which impacted the going concern status and Company's operations in near future.

#### **11. RESOURCE MOBILIZATION**

#### a) Term Loan / Sub debt/Debentures

- 1. During the year under review, the Company has diversified its sources of funds and raised a sum of INR 23,50,000/- by way of long-term loans.
- 2. During the FY 2020-21, the Company has raised fund by way of issuance of Non-Convertible Debentures to the following entities: -

SI. No.	Date of Allotment	Name of Debenture Holder	No. of Debentures	Amount (₹)
1	April 09, 2020	Mrs. Manisha R, Partner, LS Capital	20	2,00,00,000
2	June 02, 2020	INCOFIN CVSO	82	8,20,00,000
3	July 30, 2020 Mrs. Manisha R, Partner, LS Capital		20	2,00,00,000
4	October 19, 2020	AAV Sarl	112	11,20,00,000
5	October 19, 2020	Masala Investments Sarl	112	11,20,00,000
6	March 31, 2021	AAV Sarl	121	12,10,00,000
7	March 31, 2021	Masala Investments Sarl	121	12,10,00,000
Total			588	58,80,00,000

#### **12. CHANGE IN SHARE CAPITAL**

• Equity Shares: During the Financial Year 2020-21, the company has issued and allotted 11,25,861 equity share having a face value of INR 10.00 (Indian Rupees Ten only) each, at a premium of INR 1055.85/- (Indian Rupees One Thousand Fifty Five and Eighty Five Paisa only) per equity share to MAJ Invest Financial Inclusion Fund III K/s.

Also, the company has allotted 151,989 equity shares to Save Solutions Employees Welfare Trust ("TRUST") having a face value of INR 10/- (Indian Rupees Ten) per equity Share. Consequently, the paid-up equity share capital of the Company as of March 31, 2021 stood at INR 61,922,500/- consisting of 6,192,250 equity shares of INR 10 each.

- Buy Back of Securities: The company has not bought back any of its securities during the year under review.
- Sweat Equity: The Company has not issued

any sweat equity shares during the year under review.

- Bonus Shares: The Company has not announced any Bonus shares during the year under review.
- Employees Stock Options: Your Company has instituted Save Solutions Employee Welfare Stock Option Scheme 2019 to motivate, incentivize and reward employees. The Board Governance, Nomination and Remuneration Committee administers these plans. The stock option plans are in compliance with applicable laws and there have been no changes to the existing Scheme/ policy during the financial year. Disclosures on various plans, details of options granted, shares allotted upon exercise, etc., as required are provided in notes to the Financial Statements.

#### 13. DETAILS OF SUBSIDIARY, JOINT VENTURES AND ASSOCIATE COMPANIES, AS REQUIRED UNDER RULE 8 OF THE COMPANIES (ACCOUNTS) RULES, 2014

The Company has 2 subsidiaries as on March 31,

2021. There are no associates or joint venture companies within the meaning of Section 2(6) of the Companies Act, 2013 ("Act"). There has been no material change in the nature of the business of the subsidiaries.

- A. Save Financial Services Private limited ("SFSPL"): SFSPL was incorporated on May 03, 1995 and is a Wholly Owned Subsidiary of the Company. SFSPL is a non-banking financial company registered with the Reserve Bank of India and is engaged in the business of providing individual micro & small enterprises loans and loans against property. As on March 31, 2021, the paid-up share capital stood at INR 19,79,25,000/-.
- B. Save Microfinance Private Limited ("SMPL"): SMPL was incorporated on August 24, 2016, as Wholly Owned Subsidiary of the Company. SMPL is a non-banking financial company registered with the Reserve Bank of India, classified as a non-banking financial company micro finance institution (NBFC-MFI) with effect from October 5, 2017. As on March 31, 2021, its paid-up share capital stood at INR 103,63,63,630/-.

The statement containing the salient features of the financial statements of Subsidiaries and Associate company of the Company, pursuant to Section 129(3) of the Act read with Rule 5 of Companies (Accounts) Rules, 2014 are given **Annexure – I** in **Form AOC-1** and the same forms part of the Director's Report.

#### **14. TRANSACTIONS WITH RELATED PARTIES**

None of the transactions with related parties fall under the scope of Section 188(1) of the Act. Accordingly, the disclosure of related party transactions as required under Section 134(3)(h) of the Act in Form AOC-2 is not applicable to the Company for FY 2020-21 and hence does not form part of this report.

#### 15. DIRECTORS AND KEY MANAGERIAL PERSONNEL (KMP)

#### A. DIRECTORS:

As on March 31, 2021, the Board of Directors of your Company consist of Six (6) Directors comprising three (3) Executive Directors, two (2) Nominee Directors and one (1) Independent Director. The details are as follows:

SI. No.	Name of Directors	Category
1.	Mr. Ajay Kumar Sinha	Executive Promoter Director
2.	Mr. Ajeet Kumar Singh	Executive Promoter Director
3.	Mr. Pankaj Kumar	Executive Promoter Director
4.	Mr. Aditya Bhandari	Nominee Director
5.	Mr. Krishna Kumar Tiwary	Independent Director
6.	Mr. Siva Chidambaram Vadivel Alagan	Nominee Director

The Board was duly constituted in compliance of the Companies Act, 2013 and during the year under review, the Board of Directors of your Company has appointed Mr. Siva Chidambaram Vadivel Alagan (DIN: 08242283) as Nominee Director of the company on behalf of Maj Invest Financial Inclusion Fund III K/S ("MIFIF" Foreign Investor) w.e.f. July 23, 2020.

None of the Director of your Company is disqualified and has made necessary disclosures, as required under the various provisions of the Companies Act, 2013.

#### **Declaration by Independent Directors**

The Company has received necessary declaration from Independent Director under Section 149(7) of the Companies Act, 2013, that he meets the criteria of independence laid down in Section 149(6) of the Companies Act, 2013.

#### **B. KEY MANAGERIAL PERSONNEL:**

As on March 31, 2021, Mr. Ajay Kumar Sinha, Mr. Ajeet Kumar Singh, Mr. Pankaj Kumar, Executive Promoter Directors, Mr. Gourav Sirohi, Chief Financial Officer and Ms. Sheena Suri, Company Secretary are the Key Managerial Personnel of your Company in accordance with the provisions of Sections 2(51) and 203 of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.



During the year under review, your Company has appointed Ms. Sheena Suri (ICSI Membership No.: A43776) as Company Secretary of the Company w.e.f. July 10, 2020.

#### 16. STATUTORY AUDITORS, AUDIT QUALIFICATIONS AND BOARD'S EXPLANATIONS

#### a) Statutory Auditors and Audit Qualification:

M/s. S R Batliboi & Co. LLP, Chartered Accountants (Firm's Registration No.: 301003E/E300005), Statutory Auditors of the Company, shall hold office till the conclusion of Annual General Meeting to be held in the year 2022.

Further, pursuant to Sections 139 and 141 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, Statutory Auditors need to furnish a certificate of their eligibility to act as Statutory Auditors of the Company and the same has been received by the Company.

Further, the Statutory Auditor's report for the financial year 2020-21 does not contain any qualification, reservation, or adverse remark and are self-explanatory and therefore, in the opinion of the Board, do not call for further comments. The Auditors' Report forms part of the Financial Statements of the Company.

#### b) Reporting of Frauds by Statutory Auditors:

During the year under review, Statutory Auditors has not reported any instance of frauds committed in the Company by its Officers or Employees to the Board of Directors under Section 143(12) of the Companies Act, 2013.

#### **17. SECRETARIAL STANDARD OF ICSI**

Your Director's confirm that the Company complies with the provisions of Secretarial Standard-1 (Secretarial Standard on Meeting of Board of Directors) and Secretarial Standard-2 (Secretarial Standard on General Meeting) during the year under review.

#### **18. PARTICULARS OF EMPLOYEES**

There was no employee whose remuneration was in excess of the limits prescribed under section 134(3) (q) of the Companies Act, 2013 read with Rule 5(2) & (3) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014.

#### **19. DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to Section 134(5) of the Act, the Board of Directors, to the best of its knowledge and ability, hereby confirm and state that:

- a. in the preparation of the annual accounts for the financial year ended March 31, 2021, the applicable accounting standards have been followed and there are no material departures;
- b. they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2021 and of the profit of the Company for the year ended March 31, 2021;
- c. they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. they have prepared the annual accounts for the financial year ended March 31, 2021 on a going concern basis; and
- e. they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively during the financial year ended March 31, 2021.

#### 20. DETAILS IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

The Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2021, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### **21. COST RECORDS**

The provisions of the sub section (1) of section 148 of

the Companies Act 2013, regarding the maintenance of the Cost Accounts & Records are not applicable on your Company.

# 22. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has duly complied with the provisions of Section 186 of the Companies Act, 2013 and rules made thereunder. Details on loans, guarantee or investments made during the year are mentioned in the notes to the financial statements.

#### 23. CORPORATE GOVERNANCE

The Company's Philosophy on Corporate Governance envisages an attainment of the highest level of transparency and accountability. It is aimed at safeguarding and adding value to the interests of various stakeholders. The Company is committed to the best Corporate Governance and continues with its initiatives towards the best Corporate Governance practices.

#### 24. DISCLOSURE UNDER THE SEXUAL HARRASMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

Your Company has constituted Internal Complaints Committee under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and also has a policy and framework for employees to report sexual harassment cases at workplace. All employees (permanent, contractual, temporary, trainees) are covered under this Policy. The Policy is gender neutral.

The Company's process ensures complete anonymity and confidentiality of information. Adequate workshops and awareness programmes against sexual harassment are conducted across the organization. During the year under review, the Company has not received any such complaint and no such case have been reported.

As per the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, your Company follows calendar year for annual filling with statutory authority and a Nil report has been submitted.

#### 25. DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES

Your Company has adopted an Ombuds process as a channel for receiving and redressing complaints from employees and directors, as per the provisions of Section 177(9) & (10) of the Companies Act, 2013.

Under this policy, your Company encourages its employees to report any incidence of fraudulent financial or other information to the stakeholders, reporting of instance(s) of leak or suspected leak of unpublished price sensitive information, and any conduct that results in violation of the Company's code of business conduct, to the management (on an anonymous basis, if employees so desire). Further, your Company has prohibited discrimination, retaliation or harassment of any kind against any employee who reports under the Vigil Mechanism or participates in the investigation.

The Company has a Whistle Blower Policy and has established the necessary vigil mechanism for directors and employees in confirmation with Section 177(9) of the Act, to report concerns about unethical behavior. This Policy is available on the Company's website at www.saveind.in.

#### 26. PARTICULARS ON CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgo as required under clause (m) of subsection (3) of Section 134 of the Companies Act, 2013 read with sub-rule (3) of Rule 8 of the Companies (Accounts) Rules, 2014 is as follows:

#### A. Conservation of energy and technology absorption:

Since the Company does not own any manufacturing facility, the particulars relating to conservation of energy and technology absorption are not applicable.

#### B. The Foreign Exchange earnings and outgo:

The Company neither had any foreign exchange earnings nor any such outgo during the year under review.



#### 27. CORPORATE SOCIAL RESPONSIBILITY (CSR)

Company has a vision to drive 'holistic empowerment' of the community and carries CSR initiatives through partnering with a trust/ foundation, gualified to undertake CSR activities in accordance with Schedule VII of the Companies Act, 2013 (includes amendments thereto). Sustainability and social responsibility are an integral element of corporate strategy of the Company. In compliance with Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules 2014, the Company has established the Corporate Social Responsibility Committee (CSR Committee). During the year under review, the CSR Committee meet four times i.e. on July 10, 2020, September 23, 2020, November 05, 2020 and March 09,2021.

The brief outline of the corporate social responsibility (CSR) policy of the Company and the initiatives undertaken by the Company on CSR activities during the year are set out in Annexure II of this report in the format prescribed in the Companies (Corporate Social Responsibility Policy) Rules, 2014. This Policy is available on the Company's website at www. saveind.in.

During the year under review, due to the challenging business environment and pandemic situation of the country, your Company was unable to spend/ contributed 2% of its average net profits (computed as per the Section 198 of the Companies Act, 2013) of the preceding three years on CSR projects. As per the requirement of Rule 8(1) of the Companies (Corporate Social Responsibilities) Rules, 2014 the Annual Report on CSR Activities are given in **Annexure – II** and the same forms part of the Director's Report.

Your Company endeavored to meet the budgeted expenditure by contributing in various eligible CSR activities and has committed to incur expenditure for CSR initiatives in the coming years through structured events or programs and projects.

#### **28. DETAILS OF DEBENTURE TRUSTEE**

Catalyst Trusteeship Limited (Formerly GDA Trusteeship Limited)

Office No. GDA House, Plot No. 85, Bhusari Colony (Right), Paud Road, Pune-411308 Tel: +9120 2528 0081

Email: dt@ctltrustee.com

Contact Person: Deesha Trivedi

#### **29. ACKNOWLEDGEMENT**

Your Directors wish to place on record their appreciation for the dedication, commitment and contribution of all the stakeholders and employees of your Company.

For and on behalf of the Board of Directors of Save Solutions Private Limited

#### Ajeet Kumar Singh

Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003

Date: October 25, 2021 Place: New Delhi

#### Pankaj Kumar

Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002

#### **ANNEXURE 'I' TO THE DIRECTORS' REPORT**

#### Form AOC-1

Statement containing salient features of the financial statement of Subsidiaries/associate companies/joint ventures {Pursuant to first proviso to sub-section (3) of section 129 read with Rule 5 of Companies (Accounts) Rules, 2014}

Part "A": Subsidiaries

SI.		Name of S	Subsidiary
No.	Particulars	Save Microfinance Private Limited ("SMPL")	Save Financial Services Private Limited ("SFSPL")
1.	Reporting period for the subsidiary concerned, if different from the holding company's reporting period		
2.	Reporting currency and Exchange rate as on date of the relevant financial year in the case of foreign subsidiaries	N.A.	N.A.
3.	Paid-up Share Capital (Amount in INR)	1,03,63,63,640	19,79,25,000
4.	Reserves & Surplus (Amount in INR)	9,06,64,109	23,08,58,740
5.	Total Assets (Amount in INR)	2,48,83,37,055	66,47,80,531
6.	Total Liabilities (Amount in INR)	1,36,13,09,316	23,59,96,791
7.	Investments	-	-
8.	Turnover	24,20,40,727	10,83,33,330
9.	Profit before Taxation	62,50,475	29,44,378
10.	Provision for Taxation	-	-
11.	Profit after Taxation	50,45,257	22,47,932
12.	Proposed Dividend	Nil	Nil
13.	% of Shareholding	100.00%	100.00%

Additional Information: The following information shall be furnished at the end of the statement:

- 1. Names of subsidiaries which are yet to commence operations: Nil
- 2. Names of subsidiaries which have been liquidated or sold during the year: Nil

#### Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures: NA

For and on behalf of the Board of Directors of **Save Solutions Private Limited** 

#### Ajeet Kumar Singh

Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003 Pankaj Kumar Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002

Date: October 25, 2021 Place: New Delhi



#### ANNEXURE 'II' TO THE DIRECTORS' REPORT

#### Annual Report on CSR Activities Pursuant to sub-rule (1) of Rule 8 of the Companies (Corporate Social Responsibilities) Rules, 2014

(1) Brief outline on CSR Policy of the Company:

#### **Policy Statement**

In alignment with the vision of the company, Save Solution Private Limited (SSPL), as its CSR initiatives, will continue to enhance value creation in the society and in the community in which it operates, through its services, conduct and initiatives, so as to promote sustained growth for the society and community in fulfilment of its role as a Socially Responsible Corporate with environmental concern.

#### **Organization Setup**

The CSR projects in SSPL are implemented under the guidance of the Board's Sub-Committee on CSR which presently comprises three directors out of which one is Independent director. The terms of reference of the Committee is given below:

- a) Formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the Company as specified in Schedule VII to Companies Act, 2013;
- b) Recommend the amount of expenditure to be incurred on the activities referred to in clause (a) above; and
- c) Monitor the Corporate Social Responsibility Policy of the Company from time to time.

#### Scope of activities

The CSR activities of SSPL are as per the provisions of Schedule VII of the Companies Act, 2013.

(2) Composition of CSR Committee: CSR committee was reconstituted on September 24, 2020

SI. No.	Name of Director	Designation/ Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1	Mr. Krishna Kumar Tiwary	Independent Director	4	4
2	Mr. Aditya Bhandari	Nominee Director	4	4
3	Mr. Ajeet Kumar Singh	Director	4	4
4	Mr. Pankaj Kumar	Director	4	4

- (3) Provide the web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the Company: https://saveind.in/CSR\_activities.html
- (4) Provide the details of Impact Assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report):**Not Applicable**
- (5) Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any: **Nil**

SI. No.	Financial Year	Amount available for set-off from preceding financial years (in ₹)	Amount required to be setoff for the financial year, if any (in ₹)
Nil	Nil	Nil	Nil
	Total		

- (6) Average net profit of the company as per section 135(5): ₹ 23,42,91,832
- (7) (a) Two percent of average net profit of the company as per section 135(5): ₹ 46,85,837
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: ₹ 33,50,505
  - (c) Amount required to be set off for the financial year, if any: Nil
  - (d) Total CSR obligation for the financial year (7a+7b 7c): ₹ 80,36,341
- (8) (a) CSR amount spent or unspent for the financial year:

	Amount Unspent (in ₹)										
Total Amount Spent for the Financial	Unspent CSR	transferred to Account as per 135(6)	Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5)								
Year. (in ₹)	Amount	Date of Transfer*	Name of Fund	Amount	Date of Transfer						
57,35,376	33,50,505	11/08/21	Nil								

\*Fund transfer delayed due to Covid-19 lockdown.

(1) SI. No.	(2) Name of the Project	(3) Item for the list of activities in Sched- ule VII to the Act	(4) Local Area (Yes/ No)	(t Locat the pr	ion of	(6) Project Dura- tion	(7) Amount al- located for the project (in ₹)	(8) Amount spent in the current f.y. (in ₹)	(9) Amount transferred to Unspent CSR Account for the project as per Sec. 135(6) (in ₹)	(10) Mode of imple- mentation – Direct (Yes/No)	(11) Mode of Implementation – Through Implementing Agency	
				State	Dist.						Name	CSR Reg. Number
1	SAVE i-Saksh- am Ed- ucation Project	Promoting education	Yes	Bihar	Gaya	2 years	25,00,000	6,00,000	19,00,000	No	I-SAKSHAM EDUCATION AND LEARN- ING FOUNDA- TION	CSR00000430
2	SAVE sambhav health- care Project	Promoting health care including preventive health care	Yes	Bihar	Gaya	2 years	34,85,881	21,35,376	13,50,505	No	SAMBHAV FOUNDATION	CSR00000475
3	SAVE Old Age Home	setting up old age homes	Yes	Bihar	Gaya	2 years	30,00,000	29,00,000	1,00,000	No	Society For Advancement of Village Economy	10AAJTS- 1557R1Z0
	Total						89,85,881	56,35,376	33,50,505			



(1) SI. No.	(2) Name of the Project	(3) Item for the list of activities in Schedule VII to the Act	(4) Local Area (Yes/ No)	(5) Locatior the proj		(6) Amount al- located for the project (in ₹)	(7) Amount spent in the current f.y. (in ₹)	(8) Amount transferred to Unspent CSR Account for the project as per Sec. 135(6) (in ₹)	(9) Mode of im- plementa- tion - Direct (Yes/No)	Mode of Imp – Through I	10) plementation mplementing ency
				State [	Dist.					Name	CSR Reg. Number
1	Save Livelihood Support Project	livelihood enhance- ment projects	Yes	Uttara- D khand ra		1,00,000	No	YOUNG DREAMERS FOUNDATION	U74999DL- 2017N- PL310301.		
	Total										

(d) Amount spent in Administrative Overheads: Nil

- (e) Amount spent on Impact Assessment, if applicable: NA
- (f) Total amount spent for the Financial Year (8b+8c+8d+8e): ₹ 57,35,376
- (g) Excess amount for set off, if any: Nil

SI. No.	Particulars	Amount (in ₹)
(i)	Two percent of average net profit of the company as per section 135(5)	0
(ii)	Total amount spent for the Financial Year	0
(iii)	Excess amount spent for the financial year [(ii)-(i)]	0
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	0
(v)	Amount available for set off in succeeding financial years [(iii)-(iv)]	0

(9) (a) Details of Unspent CSR amount for the preceding three financial years:

SI. No.	Preceding Financial Year	Amount transferred to Unspent CSR Account under Section 135(6) (in ₹)	Amount spent in the reporting Financial Year (in ₹)	Amount transferred to any fund specified under Schedule VII as per Section 135(6), if any Name of Amount Date of			Amount remaining to be spent in succeeding financial years (in ₹)
				the fund	(in ₹)	Transfer	
1	2018-19	Nil	-	-	Nil	-	-
2	2019-20	Nil	-	-	Nil	-	-
3	2020-21	33,50,505	57,35,376		Nil		33,50,505
	Total	33,50,505	57,35,376		Nil		33,50,505

(b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s): <b>Nil</b>								
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)

	·/		<b>1</b>	,	,		,	11 A A A A A A A A A A A A A A A A A A
SI. No.	Project ID	Name of the Project	Financial Year in which the project was commenced	Project Duration	Total amount allocated for the project (in ₹)	Amount spent on the project in the reporting Financial Year (in ₹)	Cumulative amount spent at the end of reporting Financial Year. (in ₹)	Status of the project - Completed /Ongoing
1								
2								
3								
	Total							

(10) In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year (asset wise details): NA

- (a) Date of creation or acquisition of the capital asset(s): NA
- (b) Amount of CSR spent for creation or acquisition of capital asset: NA
- (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.: NA
- (d) Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset): NA
- (11) Specify the reason(s), if the company has failed to spend 2% of the Average Net Profit as per section 135(5):

The company believes in creating a positive impact in the society by maximizing the social returns at the grassroots. The activities were finalized by the CSR committee but due to Covid-19 related lockdown challenges, CSR Projects on school education and other related projects got delayed. The funds are under deployment in the current year.

Ajeet Kumar Singh (Director) Krishna Kumar Tiwary (Chairman of CSR Committee)

Date: October 25, 2021 Place: New Delhi



# INDEPENDENT AUDITOR'S REPORT

#### To the Members of Save Solutions Private Limited

#### **Report on the Audit of the Standalone Financial Statements**

#### Opinion

We have audited the accompanying standalone financial statements of Save Solutions Private Limited ("the Company"), which comprise the Balance sheet as at March 31, 2021, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information

In our opinion and to the best of our information and according to the explanations given to us ,the aforesaid standalone financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2021, its profit and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Standalone Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these

requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Emphasis of Matter**

We draw attention to Note 31 to the accompanying standalone financial statements, which describes the extent to which the COVID-19 pandemic may impact the Company's operations and its financial metrics which are dependent on uncertain future developments. Our opinion is not modified in respect of this matter.

#### **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the Director's Report, but does not include the standalone financial statements and our auditor's report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



# Responsibility of Management for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act read with the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements for the financial year ended March 31, 2021 and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books
  - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account

- (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on March 31, 2021 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls with reference to these standalone financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
- (g) The provisions of section 197 read with Schedule
   V of the Act are not applicable to the Company for the year ended March 31, 2021;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - The Company does not have any pending litigations which would impact its financial position;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For **S.R. Batliboi & Co. LLP** Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACK7862	per Bhaswar Sarkar
Place of Signature: Kolkata	Partner
Date: June 28, 2021	Membership Number: 055596



#### ANNEXURE 1 REFERRED TO IN PARAGRAPH 1 UNDER THE HEADING "REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS" OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF SAVE SOLUTIONS PRIVATE LIMITED AS AT AND FOR THE YEAR ENDED MARCH 31, 2021

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of property, plant and equipment;
  - (b) Property, plant and equipment have been physically verified by the management during the year and no material discrepancies were identified on such verification.
  - (c) According to the information and explanations given by the management and audit procedures performed by us, the title deeds of immovable property included in property, plant and equipment are held in the name of the Company.
- (ii) The Company's business does not involve inventories. Accordingly, the requirements under paragraph 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) (a) The Company has granted loans to two of its wholly owned subsidiary companies. In our opinion and according to the information and explanation given to us, the terms of the condition of grant of such loans are not prejudicial to the interest of the Company.
  - (b) The Company has granted loans to two of its wholly owned subsidiary companies. The schedule of repayment of principal and payment of interest has been stipulated for the loans granted and the repayment / receipts are regular.
  - (c) There are no amount of loans granted to companies, firms or other parties listed in the register maintained under Section 189 of the Companies Act, 2013, that are overdue for more than ninety days.

- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable and hence not commented upon.
- (vi) To the best of our knowledge and as explained, the Company is not in the business of sale of any goods. Therefore, in our opinion, the provisions of clause 3(vi) of the Order are not applicable to the Company and hence not commented upon.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues have generally been regularly deposited with the appropriate authorities though there has been a slight delay in a few cases.
  - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, service tax, sales-tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.



(c) According to the records of the Company, the dues of income-tax, sales tax, service tax, duty of custom, duty of excise, value added tax and cess on account of any dispute, are as follows:

Name of the statute	Nature of dues	Amount (₹)	Period to which the amount relates	Forum where dispute is pending
Cenvat Credit Rules, 2004	Service Tax	1,92,90,947*	Financial Year 2015-16	Honourable CESTAT Kolkata
Income Tax Act, 1961	Income Tax	43,15,79,112**	Assessment Year 2017- 18	Honourable Patna High court

\* net of ₹ 8,70,894 paid under protest

\*\* net of ₹ 1,00,00,000 paid under protest

- (viii) In our opinion and according to the information and explanations given by the management, the Company has not defaulted in repayment of loans or borrowing to a bank or dues to debenture holders. The Company did not have any outstanding loans or borrowings due in respect of a financial institution or to government.
- (ix) According to the information and explanations given by the management, monies raised by the Company by way of debt instruments were applied, on an overall basis, for the purpose for which those were raised. The Company has not raised any money by way of term loan, initial public offer or further public offer.
- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or no material fraud on the Company by its employees or officers has been noticed or reported during the year
- (xi) According to the information and explanations given by the management, the provisions of section 197 read with Schedule V to the Act, are not applicable to the Company. Accordingly, the provisions of clause 3(xi) of the Order are not applicable to the Company and hence not commented upon.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the

related parties are in compliance with section 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards. The provisions of Section 177 of the Act are not applicable to the Company and hence not commented upon

- (xiv) According to the information and explanations given by the management, the Company has complied with provisions of section 42 of the Companies Act, 2013 in respect of the private placement of equity shares. According to the information and explanations given by the management, we report that the amounts raised, have been used for the purposes for which the funds were raised. The Company has not made any preferential allotment or private placement of fully or partly convertible debentures during the year.
- (xv) According to information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

For **S.R. Batliboi & Co. LLP** Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACK7862 Place of Signature: Kolkata Date: June 28, 2021 per Bhaswar Sarkar Partner Membership Number: 055596



# ANNEXURE 2 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF SAVE SOLUTIONS PRIVATE LIMITED

#### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to standalone financial statements of Save Solutions Private Limited ("the Company") as of March 31, 2021 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to these standalone financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, as specified under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both issued by ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to these standalone financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to these standalone financial statements and their operating effectiveness. Our audit of internal financial controls with reference to standalone financial statements included obtaining an understanding of internal financial controls with reference to these standalone financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to these standalone financial statements.

# Meaning of Internal Financial Controls with reference to these Standalone Financial Statements

A company's internal financial controls with reference to standalone financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to standalone financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3)



provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls with reference to Standalone Financial Statements

Because of the inherent limitations of internal financial controls with reference to standalone financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to standalone financial statements to future periods are subject to the risk that the internal financial control with reference to standalone financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, adequate internal financial controls with reference to standalone financial statements and such internal financial controls with reference to standalone financial statements were operating effectively as at March 31, 2021, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

#### For S.R. Batliboi & Co. LLP

Partner

**Chartered Accountants** ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACK7862 per Bhaswar Sarkar Place of Signature: Kolkata Date: June 28, 2021 Membership Number: 055596



# **STANDALONE BALANCE SHEET**

as at March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Notes	As at March 31, 2021	As at March 31, 2020
I. Equity and Liabilities			
Shareholders' funds	•	1.01.00.140	
<u>Share capital</u>	3	6,04,02,610	4,91,44,000
Reserves and surplus	4	2,20,81,95,851	87,72,90,649
		2,26,85,98,461	92,64,34,649
Non-current liabilities			
Long-term borrowings	<u> </u>	73,56,73,055	18,84,72,067
Long-term provisions	9	24,20,032	14,03,384
Annual list it is a		73,80,93,087	18,98,75,451
Current liabilities			( 00 70 700
Short term borrowings	<u> </u>	-	4,03,79,793
Trade payables	1		
<ul> <li>Total outstanding dues of micro enterprises and small enterprises</li> </ul>		-	-
- Total outstanding dues of creditors		13,12,12,865	11,66,51,840
other than micro enterprises		10,12,12,000	11,00,01,040
and small enterprises			
Other current liabilities	8	40,89,66,758	56,49,07,999
Short-term provisions	9	27,23,877	7,78,868
	,	54,29,03,500	72,27,18,500
Total		3,54,95,95,048	1,83,90,28,600
II. Assets			
Non-current assets			
Property, plant and equipment	10A	7,51,84,511	7,40,62,760
Intangible assets	10B	17,78,918	25,56,322
Capital work-in-progress	10C	6,76,05,299	2,91,40,920
Non-current investments	11	1,53,27,87,502	55,77,87,500
Deferred tax assets (net)	12	66,22,640	41,95,684
Long-term loans and advances	13	59,30,11,458	55,71,31,125
Other non-current assets	14	10,58,28,720	2.31.97.329
		2,38,28,19,048	1,24,80,71,640
Current assets			
Current investments	11	-	53,48,061
Trade receivables	15	16,03,78,034	14,57,77,208
Cash and bank balances	16	89,26,52,625	25,46,40,917
Short-term loans and advances	13	10,83,78,389	15,63,24,042
Other current assets	14	53,66,952	2,88,66,732
		1,16,67,76,000	59,09,56,960
Total		3,54,95,95,048	1,83,90,28,600

Summary of significant accounting policies

2.1

The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

#### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

#### **per Bhaswar Sarkar** Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072 **Pankaj Kumar** Director DIN: 01839501

Director DIN: 01817959

Ajay Kumar Sinha

Gourav SirohiSheena SuriChief Financial OfficerCompany Secretary

Sheena SuriPlace: New DelhiCompany SecretaryDate : June 28, 2021



# **STANDALONE STATEMENT OF PROFIT & LOSS**

for the period ended March 31, 2021

Particulars

I. Income

Other income

Total income (i)

Finance costs

**II. Expenses** 

Year Ended Year Ended Notes March 31, 2021 March 31, 2020 Revenue from operations 17 1,73,93,97,833 1,43,88,82,275 18 10,59,05,278 6,17,98,387 1,84,53,03,111 1,50,06,80,662 Sub-contractors and agents charges 19 1,36,04,71,870 1,12,53,76,796 20 Employee benefits expenses 8,58,06,403 6,58,27,789 21 8,52,59,330 4,59,07,919

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Depreciation and amortisation expense	22	2,16,63,186	1,88,82,166
Other expenses	23	5,68,31,798	5,66,89,167
Total expenses (ii)		1,61,00,32,587	1,31,26,83,837
Profit before Tax (iii)=(i)-(ii)		23,52,70,524	18,79,96,825
Tax expense			
- Current tax		6,10,77,570	4,93,15,370
- Deferred tax credit		(24,26,956)	(9,83,313)
Total tax expenses (iv)		5,86,50,614	4,83,32,057
Profit after tax (v)= (iii)-(iv)		17,66,19,910	13,96,64,768
Earning per share (EPS)	24		
Nominal value of share (₹)		10.00	10.00
Basic (₹)		31.06	30.84
Diluted (₹)		31.06	30.84

Summary of significant accounting policies

2.1

The accompanying notes are an integral part of the standalone financial statements As per our report of even date

#### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

#### per Bhaswar Sarkar Partner

Membership No.: 055596

Place: Kolkata Date : June 28, 2021

#### For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072

Gourav Sirohi

Pankaj Kumar Director DIN: 01839501

Sheena Suri Chief Financial Officer Company Secretary Ajay Kumar Sinha Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



# **STANDALONE CASH FLOW STATEMENT**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
A. Cash flow from operating activities :		
Profit before tax	23,52,70,524	18,79,96,825
Adjustments for :		
Depreciation and amortisation expenses	2,16,63,186	1,88,82,166
Interest income on fixed deposits	(2,48,73,019)	(61,74,700)
(Gain)/ Loss on sale of investments	(69,90,660)	1,93,872
Gain on disposal of property, plant and equipment	-	(2,87,823)
Interest income on advances	(7,29,62,487)	(5,33,16,638)
Interest and other finance expenses on borrowings	8,52,59,330	4,59,07,919
Liability no longer required written back	(7,05,781)	(11,76,156)
Operating profit before working capital changes	23,66,61,093	19,20,25,465
Movements in working capital:		
Increase in other assets	(6,45,19,511)	(5,11,11,427)
Increase in trade receivable	(1,46,00,826)	(2,39,35,240)
Decrease / (Increase) in loans and advances	99,86,94,339	(11,72,70,855)
Increase / (Decrease) in provisions	(5,81,15,913)	1,38,52,029
Increase in trade payables	1,45,61,025	2,75,63,386
Increase in other current liabilities	53,31,628	8,24,28,909
Cash generated from operations	1,11,80,11,835	12,35,52,267
Direct taxes paid	-	(4,15,62,520)
Net cash flow from operating activities (A)	1,11,80,11,835	8,19,89,747
B. Cash flow from investing activities :		
Acquisition of tangible and intangible assets including CWIP and capital advances	(6,04,71,913)	(6,50,91,518)
Disposal of tangible and intangible assets including CWIP	-	11,36,286
Investment in fixed deposits	(2,51,08,16,553)	(8,63,09,897)
Redemption of fixed deposits	2,28,34,76,771	2,42,89,176
Interest received on fixed deposit	2,49,16,998	47,46,948
Investment in mutual funds	(27,99,86,000)	(2,00,00,000)
Redemption of mutual funds	29,23,24,721	2,00,58,067
Investment in subsidiaries	(97,49,99,993)	-
Loan and advances provided to related parties	(1,16,48,45,717)	(33,28,92,432)
Repayment of loan and advances received from related parties	17,82,16,689	14,71,65,269
Interest received on advance	9,84,07,682	6,05,12,614
Net cash used in investing activities (B)	(2,11,37,77,315)	(24,63,85,487)



# STANDALONE CASH FLOW STATEMENT (CONTD...)

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
C. Cash flow from financing activities :		
Proceeds from issuance of share capital including Securities Premium	1,20,00,00,000	-
Debenture issue expenses	(3,44,56,098)	(33,09,799)
Proceeds from issuance of debenture	58,80,00,000	18,23,25,000
Redemption of debentures	(21,40,00,000)	-
Borrowings from banks	23,50,000	68,23,000
Decrease in Short-term Borrowings (net)	(4,03,79,793)	(55,16,179)
Repayments of long-term borrowings	(35,78,256)	(30,46,830)
Interest and other finance expenses paid on borrowings	(7,43,81,749)	(3,84,22,150)
Net Cash flow from financing activities (C)	1,42,35,54,104	13,88,53,042
Net increase in cash and cash equivalents (A+B+C)	42,77,88,624	(2,55,42,698)
Cash and cash equivalents at the beginning of the year	7,98,85,237	10,54,27,935
Cash and cash equivalents at the end of the year	50,76,73,862	7,98,85,237
Components of cash and cash equivalents		
Cash on hand	93,913	1,20,793
With banks- on current account	42,75,82,548	7,62,64,444
Deposits with original maturity of less than 3 months	7,99,97,401	35,00,000
Total cash and cash equivalents (refer note 16)	50,76,73,862	7,98,85,237
Summary of significant accounting policies 2.1		

The accompanying notes are an integral part of the standalone financial statements As per our report of even date

#### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

#### For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Chief Financial Officer Company Secretary

Ajeet Kumar Singh
Director
DIN: 01857072

Gourav Sirohi

Pankaj Kumar Director DIN: 01839501

DIN: 01817959 Sheena Suri

Place: New Delhi Date : June 28, 2021

Ajay Kumar Sinha Director

Save Solutions Private Limited **59** 



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### 1. Corporate information

Save Solutions Private Limited ('the Company') is a private company incorporated in India having its registered office at 607-608, 6th Floor, DLF Tower, Shivaji Marg, Moti Nagar- New Delhi. under the provisions of the Companies Act. The Company is primarily engaged in acting as a business correspondent on behalf of various Public Sector Banks. The Company facilitates bank in affixing and recharging fastags for collecting toll charges electronically.

#### 2. Basis of preparation

The financial statements of the company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The company has prepared these financial statements to comply in all material respects with the accounting standards notified under section 133 of the Companies Act 2013, read together with Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016. The financial statements have been prepared on an accrual basis and under the historical cost convention.

In view of matters mentioned in Note - 31, the company has assessed the impact of the novel coronavirus (COVID-19) pandemic on its liquidity and ability to repay its obligation as and when they become due. In additions, management has considered various stimulus packages announced by the Government of India which directly or indirectly benefit rural customers and increased their banking activity which directly or indirectly benefit Company's profitability. Based on forgoing and necessary stress tests considering various scenarios, management believe that company will be able to pay its obligations as and when these become due in the foreseeable future. Accordingly, the financial statements have been prepared on a going concern basis.

The financial statements have been prepared under the historical cost convention on an accrual basis. The accounting polices applied by the Company are consistent with those applied in the previous years unless specified otherwise.

#### 2.1. Summary of significant accounting policies

#### a. Use of estimates

The preparation of financial statements in conformity with the Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

#### b. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

- Income from services rendered in connection with business correspondent and Electronic Toll Collection activities are recognized on a monthly basis after such services are rendered and upon receiving confirmation from Banks.
- Enrollment fees collected from CSPs are recognized up-front, when it becomes due.
- iii. Interest income on deposits/ advances are recognized on a time proportion basis taking into account the amount outstanding and the underlying applicable interest rate.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

iv. All other income is recognized on an accrual basis.

#### c. Property, plant and equipment

Property, plant and equipment, capital work in progress are stated at historical cost less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at purchase price.

Gain or losses arising from derecognition of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the assets and are recognized in the statement of profit and loss when the asset is derecognized.

#### d. Intangible assets

Intangible assets that are acquired by the Company are measured initially at cost. Intangible assets are carried at cost less accumulated amortization.

Intangible assets are amortized in the Statement of Profit and Loss on written down value method, over their estimated useful lives from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset.

#### e. Depreciation

Depreciation is provided on written down value method over the useful lives of assets prescribed under Schedule II of the Companies Act, 2013 except in case of signage boards. As per general practice of BC Business, the Signage Board capitalized under furniture & fixtures gets replaced every 2 years, therefore management has decided to depreciate these costs over the period of 2 years. Computer software are amortized on written down method over their estimated life from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset.

#### f. Impairment of Property, plant and equipment

The carrying amounts of assets are reviewed at each balance sheet date to determine if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount which is the greater of the asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using pretax discount rate that reflects current market assessment of the time value of money and risks specific to the asset.

After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

#### g. Borrowing costs

Borrowing costs includes interest and other costs that the company incurs in connection with borrowing of funds. Other ancillary borrowing costs incurred in connection with obtaining funding are amortized over the period of loan. In case any loan is prepaid/ cancelled then the unamortized portion of such borrowing cost is charged to the Statement of Profit and Loss in the year such loan is prepaid/cancelled.

#### h. Retirement and other employee benefits

Employee benefits includes provident fund, employee state insurance scheme, gratuity fund and compensated absences.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### **Defined contribution plans**

The Company makes specified monthly contribution towards employee provident fund to Government administered provident fund scheme, which is a defined contribution scheme. The Company's contribution is recognised as an expense in the Statement of Profit and Loss during the period in which the employee renders the related service.

#### Defined benefit plan

Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each period.

#### Leave Encashment

The company provides leave encashment to all eligible employees on yearly basis. Leave encashment liability is provided based on actuarial valuation carried out at the end of the financial period using projected unit credit method.

Actuarial gains and losses (if any) arising during the year, for both leave encashment and gratuity liability, are immediately recognised in the Statement of Profit and Loss in the year which they arise and are not deferred

#### i. Income taxes

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred tax liabilities are recognised for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. If the Company has carried forward unabsorbed depreciation or tax losses, all deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence that sufficient taxable income will be available in future against which such deferred tax assets can be realised.

At each reporting date, the Company reassesses unrecognised deferred tax assets. It recognises unrecognised deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realised.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax assets to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax assets can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available.

#### j. Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as longterm investments.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

Current investments are carried in the financial statement at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of investment, the difference between the carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

#### k. Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share (if any), the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Dilutive potential equity shares are deemed to have been converted as of the beginning of the year, unless they have been issued at a later date.

#### I. Provisions & Contingent Liabilities

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or nonoccurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognized a contingent liability but discloses its existence in the financial statements.

#### m. Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and at bank and unrestricted short-term investments with an original maturity of three months or less.

#### n. Lease

Leases that do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in the statement of profit and loss on a straight-line basis over the lease period unless another systematic basis is more representative of the time pattern of the benefit.

#### o. Share and debenture issue expenses

Share and debenture issue expenses are adjusted against the Securities Premium Account in terms of Section 52(2) of the Companies Act, 2013.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### 3. Share Capital

	As at March 31, 2021	As at March 31, 2020
Authorized Shares		
1,00,00,000 (March 31, 2020: 1,00,00,000) equity shares of ₹ 10 each	10,00,00,000	10,00,00,000
	10,00,00,000	10,00,00,000
Issued, subscribed and fully paid-up shares		
61,92,250 (March 31, 2020: 49,14,400) equity shares of ₹ 10 each	6,19,22,500	4,91,44,000
Less : Advance recoverable from Save Solutions Employee Welfare Trust	(15,19,890)	-
Total issued, subscribed and fully paid-up share capital	6,04,02,610	4,91,44,000

#### A. Reconciliation of the shares outstanding at the beginning and at the end of the reporting year

Equity shares	As at Marc	:h 31, 2021	As at March 31, 2020	
	Number	(₹)	Number	(₹)
Outstanding at the beginning of the year	49,14,400	4,91,44,000	44,51,369	4,45,13,690
Issued during the year [refer note (i) below]	11,25,861	1,12,58,610	4,63,031	46,30,310
Shares outstanding at the end of the year	60,40,261	6,04,02,610	49,14,400	4,91,44,000

i) During the year, the Company has issued 11,25,861 fresh equity shares of ₹ 10 each to Maj Invest Inclusion Fund III K/S at a price of ₹ 1,065.85 (including premium of ₹ 1,055.85) aggregating to ₹ 1,20,00,00,000/-.

#### B. Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of Rs 10 per share. Each holder of equity shares is entitled to one vote per share for matters other than "Investor Reserved Matters".

The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the investors shall receive first in preference to all the other shareholders, the higher of (a) the total investment amount plus all declared but unpaid dividends until the date of such payment and (b) pro-rata share of the proceeds of such liquidation events on a fully diluted basis plus all the declared but unpaid dividends until the date of such payments.

After distribution in the manner set above, the Promoters shall receive their respective investment amount in preference to the other shareholders of the Company. Remaining surplus, if any shall be distributed to all equity shareholders on a pro rata basis.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### C. Details of shareholders holding more than 5% shares in the Company

Name of shareholder	As March 3		As at March 31, 2020	
	No. of Shares held	% Holding	No. of Shares held	% Holding
Equity Shares of ₹10 each fully paid				
Ajeet Kumar Singh	13,02,060	21.56%	13,33,334	27.13%
Ajay Kumar Sinha	13,02,060	21.56%	13,33,333	27.13%
Pankaj Kumar	13,02,059	21.56%	13,33,333	27.13%
Agrif Cooperatief UA (Investor)	9,14,400	15.14%	9,14,400	18.61%
MAJ Invest Financial Inclusion Fund III K/s	12,19,682	20.19%	-	-
Total	60,40,261	100%	49,14,400	100%

D No shares were allotted as fully paid-up by way of Bonus shares or pursuant to contract without payment being received in cash during last 5 years. Further, none of the shares were bought back by the company during last 5 financial year.

#### E. Employee Stock Option Scheme ("ESOP")

#### Employee stock option plan

SAVE Solutions Employee Welfare Trust ("ESOP Trust") was formed on March 9, 2020 to promote participation of the eligible employees of the Company in the ownership and growth of the Company and to confer on them certain welfare benefits through the implementation of the welfare schemes. Pursuant to the shareholder's approval in the meeting held on November 6, 2020 (empowering the Board to take any further decisions with regard to ESOP schemes), the Board is authorized to issue employee stock options, that are exercisable into not more than 1,51,989 equity shares of the Company to eligible employees and has extended interest free loan to ESOP Trust under the Scheme to provide financial assistance to its employees to purchase equity shares of the Company under such Scheme.

During the year company has granted 58,837 options to employees and intends to grant remaining grants in coming years.

Particulars	Plan 1	Plan 2
Date of Grant	January 30, 2020	March 9, 2021
Date of Board Approval	January 30, 2020	March 9, 2021
Number of Options granted	51,099	7,738
Method of Settlement	Equity	Equity
Vesting Period	4 years from the date of grant	4 years from the date of grant

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for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### The exercise price and remaining contractual life of the ESOP Scheme are as follows:

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
Plan 1		
Exercise Price	400	-
Weighted average remaining contractual life (in years)	2.84	-
Plan 2		
Exercise Price	600	-
Weighted average remaining contractual life (in years)	3.94	-

#### **Reconciliation of Stock Options**

Particulars	Plan 1	Plan 2
Outstanding as on April 01, 2019	-	-
Stock Options issued during the year	-	-
Exercised and vested	-	-
Forfeited / lapsed	-	-
Outstanding as on March 31, 2020	-	-
Stock Options issued during the year	51,099	7,738
Exercised and vested	-	-
Forfeited / lapsed	18,750	-
Outstanding as on March 31, 2021	32,349	7,738

#### 4. Reserves and surplus

		As at March 31, 2021	As at March 31, 2020
Α.	Securities premium		
	Balance as per last standalone financial statements	36,31,90,825	13,70,87,277
	Add: Premium received on shares issued during the year	1,24,80,17,100	22,94,13,347
	Less: Shares/ debentures issue expenses adjusted during the year (net of income tax)	(3,44,56,098)	(33,09,799)
	${\tt Less:} {\tt Advancerecoverable from Save Solutions Employee Welfare Trust}$	(5,92,75,710)	-
		1,51,74,76,117	36,31,90,825
Β.	Debenture Redemption Reserve		
	Balance as per last standalone financial statements	3,96,32,500	-
	Add: Addition during the year	3,74,00,000	3,96,32,500
		7,70,32,500	3,96,32,500
C.	Surplus in the Statement of Profit and Loss		
	Balance as per last standalone financial statements	47,44,67,324	37,44,35,056
	Profit for the year	17,66,19,910	13,96,64,768
	Less: Transfer to Debenture Redemption Reserve	(3,74,00,000)	(3,96,32,500)
	Net surplus in the statement of profit and loss	61,36,87,234	47,44,67,324
	Total (A+B+C)	2,20,81,95,851	87,72,90,649



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### 5. Long term Borrowings

		As at March 31, 2021	As at March 31, 2020
Α.	Debentures		
	Secured		
	Non- Convertible Debentures [refer note (a) and (c)below]	77,03,25,000	39,63,25,000
В.	Vehicle loans		
	Secured		
	From banks [refer note (b) below]	81,54,453	93,82,709
	Total	77,84,79,453	40,57,07,709
	Current maturities of long-term borrowings disclosed under the head ''other current liabilities'' (refer note 8)	(4,28,06,398)	(21,72,35,642)
	Total	73,56,73,055	18,84,72,067

#### Note:

#### a. Terms and conditions for non-convertible debentures issued:

Name of debenture holder	Amount Borrowed (Amount in ₹)	Rate of Interest	Repayment Schedule
AAV Sarl	12,10,00,000	12.15%	Bullet repayment in March 2024
Masala Investments Sarl	12,10,00,000	12.15%	Bullet repayment in March 2024
Incofin Investment Management	8,20,00,000	13.15%	Bullet repayment in May 2023
AAV Sarl	9,11,62,500	13.94%	Bullet repayment in June 2022
Masala Investments Sarl	9,11,62,500	13.94%	Bullet repayment in June 2022
AAV Sarl	11,20,00,000	12.39%	Bullet repayment in May 2022
Masala Investments Sarl	11,20,00,000	12.39%	Bullet repayment in May 2022
L S Capital	2,00,00,000	15.90%	Bullet repayment in Jan 2022
L S Capital	2,00,00,000	15.90%	Bullet repayment in July 2021
	77,03,25,000		

b. Loan against vehicles are secured by way of hypothecation of the vehicles acquired from proceeds of loans and are repayable in equated monthly instalments carrying interest rate ranging from 7.2% p.a to 9.4% p.a.

c. The Debentures are secured by way of a first ranking exclusive and continuing charge created pursuant to the Deed of Hypothecation over the book debts/loan receivables of the Company. The charge over the hypothecated assets shall be 1 (one) times the value of the outstanding amounts (the "Security Cover") and to be maintained at all times until all the secured obligations are satisfied by the Company. The value of the hypothecated assets for this purpose (for both initial and subsequent valuations) shall be the amount reflected as the value thereof in the books of accounts of the Company.

for the year ended March 31, 2021

5A Borrowings (Contd.)

Terms of repayment of Debenture/Vehicles Loans as on March 31, 2021

<b>T</b>	
Due between 3 and 5 Years	Amount (in ₹)
Due   3 and	No. of Instal- ments
Jue between 2 and 3 Years	Amount (in ₹)
Due l 2 and	No. of Instal- ments
Due between 1 and 2 years	Amount (in ₹)
Due l 1 anc	No. of Instal- ments
Due within 1 year	Amount (in ₹)
Due wi	No. of Instal- ments
Interest Rate	
Original maturity of loan	

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20,00,386 39,43,662 7,85,836 7,42,367 6,82,202

77,03,25,000 77,84,79,453

64,833 12,56,326

32,39,35,167 32,58,87,744

**Grand Total** 

40,85,28,985

4,28,06,398

# Monthly repayment schedule

From Banks:										
0-5 Yrs.	8.20%-9.40% 12	12	7,51,495 12	12	8,15,487 6	9	4,33,404		I	
		12	9,26,960 12	12	10,12,911 12	12	11,06,829 9	6	8,96,962	
		6	7,85,836	ı	I	ı	I	ī	I	
		12	1,82,915 12	12	2,00,770 12	12	2,20,367 7	7	1,38,315	
		12	1,59,192 12	12	1,74,817 12	12	1,91,977 9	6	1,56,216	
Bullet repayment schedule	chedule									
Debentures:										
0-3 Yrs.	12.15% -15.90% 2	2	4,00,00,000 1	-	40,63,25,000 2	2	32,39,35,167 3	с	64,833	77,

#### 49-128 **Financial Statements**

(All amounts in Indian Rupees, except share data and where otherwise stated)

Total

**NOTES TO THE STANDALONE FINANCIAL STATEMENTS** for the year ended March 31, 2021

5B Borrowings (Contd.)

# Terms of repayment of Debenture/Vehicles Loans as on March 31, 2020

(All amounts in Indian Rupees, except share data and where otherwise stated)

Total	
Due between 8 and 5 Years	Amount (in ₹)
Due t 3 and	No. of Instal- ments
Jue between and 3 Years	Amount (in ₹)
Due I 2 and	No. of Instal- ments
ue between and 2 years	Amount (in ₹)
Due t 1 and	No. of Instal- ments
ithin 1 year	Amount (in ₹)
Due wi	No. of Instal- ments
Interest Rate	:
Original maturity of loan	

# Monthly repayment schedule

From Banks:										
0-5 Yrs.	6.80%-9.40%	12	10,75,257	6	7,78,836		1		I	18,54,093
		ω	7,44,399		I	ı	I	1	I	7,44,399
		e	2,56,068		1		1			2,56,068
		12	1,44,963 12	12	1,59,192 12	12	1,74,817 21	21	3,48,193	8,27,165
		12	1,66,649 12	12	1,82,915	12	2,00,770 19	19	3,58,682	9,09,016
		12	8,48,306 12	12	9,26,960 12	12	10,12,911 21	21	20,03,791	47,91,968
Bullet repayment schedule	chedule									
Debentures:										
0-5 Yrs.	12.90% -13.94%	-	21,40,00,000			-	18,23,06,768	-	18,232	39,63,25,000
<b>Grand Total</b>			21,72,35,642		20,47,903		18,36,95,266		27,28,898	40,57,07,709





for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

#### 6. Short term Borrowings

	As at March 31, 2021	As at March 31, 2020
Secured		
- Cash Credit from Bank*	-	4,03,79,793
Total	-	4,03,79,793

\* Cash credit was secured in the form of fixed charge by the way of hypothecation of book debts both present and future ranking pari passu with charge created in favour of debenture holders. The cash credit carries rate of interest of 11.05% p.a.

#### 7. Trade payables

	As at March 31, 2021	As at March 31, 2020
Trade payables		
- Total outstanding dues of micro enterprises and small enterprises	-	-
- Total outstanding dues of creditors other than micro enterprises and small enterprises ( commission payable)	13,12,12,865	11,66,51,840
Total	13,12,12,865	11,66,51,840

#### 8. Other current liabilities

	As at March 31, 2021	As at March 31, 2020
Current maturities of long-term borrowings (refer note 5)		
Non- Convertible Debentures	4,00,00,000	21,40,00,000
Banks	28,06,398	32,35,642
Interest accrued but not due on borrowings	2,24,18,125	85,55,970
Security deposits *	11,08,96,865	10,39,27,711
Transaction right **	7,39,69,538	6,32,60,160
Payable to CSPs ***	13,08,48,033	8,36,31,317
Payable to ETC agent****	73,90,528	7,18,21,264
Statutory dues payable	1,37,51,577	1,20,68,021
Salary and bonus payable	17,65,756	8,65,853
Other payables ****	51,19,938	35,42,061
Total	40,89,66,758	56,49,07,999

\* Represents amount collected from Customer Service Points (CSPs) and will be refunded on termination of the CSP agreement. As per the past records and the normal business practice, these CSPs continue for a period of more than one year. However these dues are classified as current as the Company does not have an unconditional right to defer the payment.

\*\* Represents margin money taken in connection with transaction rights/ limit provided to CSPs.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

\*\*\* Represents payables arising from daily transactions executed by respective CSPs with customers of concerned banks (mainly amount withdrawn by customers in CSPs and payable by the Company).

\*\*\*\* Represents payables arising from daily transactions executed by respective ETC Agents with customers of concerned banks (mainly amount deposited by ETC Agents for Limit but not debited in our settlement account till year end).

\*\*\*\*\* Represent amount deposited by new CSPs. However, CSP code was not generated till Balance Sheet date.

# 9. Provisions

	Non-C	Non-Current		rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Provision for employee benefits		-		
Provision for gratuity (refer note 26)	24,20,032	14,03,384	83,358	31,900
Provision for leave encashment	-	-	26,40,519	7,46,968
Total	24,20,032	14,03,384	27,23,877	7,78,868

# 10 A. Property Plant & Equipment - Tangible Assets

Particulars	Furniture & Fixtures	Computer & Printer	Electrical Equipment	Office Equipment	Vehicles	Freehold land	Total
Gross							
At April 1, 2019	1,05,11,237	61,21,252	18,33,487	26,20,014	2,28,79,873	2,33,76,600	6,73,42,463
Additions	2,14,64,875	23,33,237	9,39,415	5,23,331	81,64,568	1,67,99,502	5,02,24,928
Disposal	5,78,744	-	-	-	16,78,532	-	22,57,276
As at March 31, 2020"	3,13,97,368	84,54,489	27,72,902	31,43,345	2,93,65,909	4,01,76,102	11,53,10,115
Additions	57,18,577	67,78,889	37,26,730	24,33,580	28,25,803	2,27,450	2,17,11,029
Disposal	-	-	-	-	-	-	-
As at March 31, 2021	3,71,15,945	1,52,33,378	64,99,632	55,76,925	3,21,91,712	4,04,03,552	13,70,21,144
Accumulated Depreciation							
At April 1, 2019	56,48,223	46,50,551	10,44,667	15,02,119	1,18,65,214	-	2,47,10,773
Charge For the Year	1,14,18,930	13,59,733	3,41,702	6,30,016	41,95,014	-	1,79,77,395
Disposal	3,43,306	-	-	-	10,65,507	-	14,08,813
As at March 31, 2020	1,67,23,847	60,10,284	13,86,369	21,32,135	1,49,94,721	-	4,12,47,356
Charge For the Year	1,14,85,500	25,00,037	6,90,140	9,17,973	49,95,627	-	2,05,89,277
Disposal	-	-	-	-	-	-	-
As at March 31, 2021"	2,82,09,347	85,10,322	20,76,509	30,50,107	1,99,90,348	-	6,18,36,633
Net Block							
As at March 31, 2020	1,46,73,521	24,44,205	13,86,533	10,11,210	1,43,71,188	4,01,76,102	7,40,62,760
As at March 31, 2021	89,06,598	67,23,056	44,23,123	25,26,818	1,22,01,364	,04,03,552	7,51,84,511



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 10 B. Intangible Assets **Particulars** Computer Software **Gross block** At April 1, 2019 15,93,022 Additions 30,57,354 As at March 31, 2020 46,50,376 Additions 2,96,505 As at March 31, 2021 49,46,881 Amortization At April 1, 2019 11,89,281 Charge for the year 9,04,772 As at March 31, 2020 20,94,053 Charge for the year 10,73,909 As at March 31, 2021 31,67,962 Net Block As at March 31, 2020 25,56,322 17,78,918 As at March 31, 2021

## 10 C. Capital Work In Progress

Particulars	Software WIP	Building WIP	Total
At April 1, 2019	20,70,000	1,32,66,230	1,53,36,230
Additions	7,47,126	1,30,57,564	1,38,04,690
Capitalised during the year	-	-	-
As at March 31, 2020	28,17,126	2,63,23,794	2,91,40,920
Additions	8,56,137	3,76,08,242	3,84,64,379
Capitalised during the year	-	-	-
As at March 31, 2021	36,73,263	6,39,32,036	6,76,05,299



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 11. Investments

	Non-Current		Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Trade investments (valued at cost unless stated otherwise)				
Unquoted equity instruments				
Investment in subsidiaries				
19,77,750 (March 31, 2020: 19,77,750) equity shares of ₹ 100 each fully paid-up in Save Financial Services Private Limited	40,78,87,500	40,78,87,500	-	-
10,36,26,363 (March 31, 2020: 1,49,90,000) equity shares of ₹ 10 each fully paid-up in Save Microfinance Private Limited	1,12,49,00,002	14,99,00,000	-	-
Other investments (valued at lower of cost or fair value)				
Investment in mutual funds				
Nil units (March 31, 2020 : 1,10,000) of SBI DAF - Series XXII - Regular Growth	-	-	-	11,00,000
Nil units (March 31, 2020 : 1,00,000) of SBI DAF - Series XXII - Regular Growth	-	-	-	10,00,000
Nil units (March 31, 2020 : 27,366) of SBI Equity Hybrid Fund Reg Growth	-	-	-	32,48,061
Total	1,53,27,87,502	55,77,87,500	-	53,48,061

# 12. Deferred tax assets (net)

	As at March 31, 2021	As at March 31, 2020
Impact of difference between tax depreciation and depreciation/amortisation charged for the financial reporting	69,21,480	42,08,736
Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purposes on payment basis	12,94,619	(13,052)
Deferred tax liabilities		
Impact of difference between processing charges paid on borrowings and amortised for the financial reporting	(15,93,459)	-
Net deferred tax assets	66,22,640	41,95,684



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 13. Loans and advances (Unsecured, considered good unless stated otherwise)

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Advance recoverable in cash or kind	-	-	77,07,567	1,54,42,806
Capital advances	75,40,516	1,06,23,543	-	-
Security deposit	18,67,241	33,96,316	-	-
Loans and Advances to Related Parties				
Save Financial Services Private Limited	15,19,09,514	10,65,40,033	-	-
Save Microfinance Private Limited	37,14,60,509	38,69,84,266	-	-
Matritaw Bhawani Services Private Limited	-	-	-	1,68,96,684
Vishwakarma Sai Construction Private Limited	-	-	-	13,20,005
	53,27,77,780	50,75,44,158	77,07,567	3,36,59,495
Others				
Unsecured, considered good				
Advances to Employee / Director*	-	-	20,29,989	1,46,94,605
Receivable from CSPs**	-	-	8,58,04,289	9,57,21,864
Receivable from DCs	-	-	54,92,863	29,67,995
Receivable From ETC Agent	-	-	3,22,627	30,749
Pre-deposit with statutory Authority	1,08,70,894	1,08,70,894	-	-
Prepaid expenses	-	-	25,93,383	38,41,919
Advance tax [net of provision ₹ 6,10,77,570 (March 31, 2020: ₹ 5,05,68,622)]***	4,93,62,784	3,87,16,073	-	-
Input GST ( GST TDS)	-	-	43,71,140	54,07,415
			E ( E01	
Other Advance	-	-	56,531	-
Other Advance	- 6,02,33,678	- 4,95,86,967	10,06,70,822	- 12,26,64,547

\* Represents advance given to directors/employees amounting to ₹ 20,29,989 (March 31, 2020 -1,46,94,605).

\*\* Mainly represents the receivables arising from daily transactions executed by respective CSPs with customers of concerned Banks.

\*\*\* It includes self assessment tax amounting to ₹ 1,05,10,785 (March 31 , 2020 1,05,10,785) and TDS receivable amounting to ₹ 9,99,29,570 (March 31, 2020 - 7,48,72,597).



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 14. Other assets (Unsecured, considered good)

	Non-Current		Current	
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Non current bank balances (refer note 16)	10,08,24,333	2,26,03,034	-	-
	10,08,24,333	2,26,03,034	-	-
Others				
Interest accrued but not due on deposits placed with banks	15,89,474	5,94,295	21,88,690	32,27,849
Accrued interest on advance to related party	-	-	-	2,54,45,195
Unamortised finance cost	34,14,913	-	31,78,262	1,93,688
	50,04,387	5,94,295	53,66,952	2,88,66,732
Total	10,58,28,720	2,31,97,329	53,66,952	2,88,66,732

# 15. Trade receivables

	As at March 31, 2021	As at March 31, 2020
Unsecured, considered good	16,03,78,034	14,57,77,208
Total	16,03,78,034	14,57,77,208

# 16. Cash and bank balances

	Non-Current		Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Cash and cash equivalents				
Balances with banks				
- on current accounts	-	-	42,75,82,548	7,62,64,444
Cash on hand	-	-	93,913	1,20,793
Deposits with original maturity of less than 3 months	-	-	7,99,97,401	35,00,000
	-	-	50,76,73,862	7,98,85,237
Other bank balances				
-on settlement accounts *** (CSPs)	-	-	10,44,73,662	5,11,11,416
- on settlement accounts (Electronic toll collection) ****	-	-	77,42,364	11
Deposit with maturity for more than 3 months but less than 12 months*	-	-	27,27,62,737	12,36,44,253
Deposit with maturity for more than 12 months **	10,08,24,333	2,26,03,034	-	-
	10,08,24,333	2,26,03,034	38,49,78,763	17,47,55,680
Amount disclosed under non-current assets (refer note 14)	10,08,24,333	2,26,03,034	-	-
Total	-	-	89,26,52,625	25,46,40,917



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

\* Includes ₹ Nil (March 31, 2020: ₹ 1,50,00,000) pledged with debenture trustee against Non-convertible debentures.

\*\* Includes ₹ 4,09,21,586 (March 31, 2020 : ₹ 1,34,00,000) pledged with Banks in connection with Business Correspondent (BC) activities.

\*\*\* Settlement accounts maintained with State Bank of India for CSPs transaction and the company intends to maintain the required balances to meet the CSPs transaction need.

\*\*\*\* Settlement accounts maintained with State Bank of India for electronic toll collection transaction which is restrictive in nature.

## 17. Revenue from operations

	Year ended March 31, 2021	Year ended March 31, 2020
Service fee income from business correspondence arrangements	1,68,32,65,921	1,39,12,06,483
Upfront fees collected from CSPs*	1,69,93,637	1,27,53,325
Service fee income from aadhar agent	1,94,75,359	1,45,19,290
Service fee income from electronic toll collection	1,50,34,818	1,44,73,155
Other operating revenue	46,28,098	59,30,022
Total	1,73,93,97,833	1,43,88,82,275

\* at the time of enrolment of new CSPs.

# 18. Other income

	Year ended March 31, 2021	Year ended March 31, 2020
Interest income on		
- term deposit with banks	2,48,73,019	61,74,700
- advance to a related party	7,29,62,487	5,33,16,638
Gain on sale of property, plant and equipment	-	2,87,823
Gain on sale of mutual funds	69,90,660	-
Liability no longer required written back	7,05,781	11,76,156
Miscellaneous income	3,73,331	8,43,070
Total	10,59,05,278	6,17,98,387

# 19. Sub-contractors and agents Charges

	Year ended March 31, 2021	Year ended March 31, 2020
Sub-Contracting Charges to Customer Service Point (CSPs)	1,24,48,45,660	1,02,83,31,789
Commission to District Coordinators (DCs)	9,81,63,737	7,90,53,911
Commission to ETC and Aadhar Agents	1,74,62,473	1,79,91,096
Total	1,36,04,71,870	1,12,53,76,796



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 20. Employee benefit expenses

	Year ended March 31, 2021	Year ended March 31, 2020
Salaries and bonus	8,12,72,340	6,25,72,427
Contributions to provident and other funds	23,54,760	20,23,887
Gratuity expenses (refer note 26)	10,68,106	-
Staff welfare expenses	11,11,197	12,31,475
Total	8,58,06,403	6,58,27,789

# 21. Finance costs

	Year ended March 31, 2021	Year ended March 31, 2020
Interest expense		
- On Debentures	8,03,07,136	3,68,73,010
- term loan from banks	25,54,542	55,22,696
Other borrowing costs	23,97,652	35,12,213
Total	8,52,59,330	4,59,07,919

# 22. Depreciation and amortisation expense

	Year ended March 31, 2021	Year ended March 31, 2020
Depreciation on property, plant and equipment	2,05,89,277	1,79,77,394
Amortisation on intangible assets	10,73,909	9,04,772
Total	2,16,63,186	1,88,82,166

# 23. Other expenses

	Year ended March 31, 2021	Year ended March 31, 2020
Rent (refer note 29)	59,76,260	39,36,304
Rates and taxes	4,85,441	5,67,912
Repair and maintanance - Others	29,08,659	30,98,832
Travelling and conveyance	68,92,891	99,16,539
Lodging and Boarding expenses	17,04,069	33,61,785
Communication costs	23,05,642	27,30,058
Printing and stationary	12,06,933	9,17,305
Donation	1,51,000	54,000
Legal and professional fees	1,03,41,558	1,71,01,172
Director Sitting Fee	4,72,000	1,53,400



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 23. Other exp (Contd.)

	Year ended March 31, 2021	Year ended March 31, 2020
Payment to auditors (refer details below)	31,37,000	23,97,280
Business development expenses	19,93,464	14,34,885
Bank Charges	10,92,947	2,01,045
Electricity Expenses	8,64,847	10,70,407
IT support charges	20,21,858	20,52,907
Insurance Expense	44,13,102	13,44,720
Meeting and Function Expense	1,55,449	30,74,368
CSR Expense (refer note 32)	57,35,376	-
Membership Fee Expense	8,98,688	-
Miscellaneous expenses	40,74,614	32,76,248
Total	5,68,31,798	5,66,89,167
Payment to auditors	Year ended March 31, 2021	Year ended March 31, 2020
As Auditor:		
Audit fee	31,37,000	23,00,000
Reimbursement of expense	-	97,280
Total	31,37,000	23,97,280

# 24. Earnings per share (EPS)

	Year ended March 31, 2021	Year ended March 31, 2020
Net Profit for calculation of basic and diluted EPS	17,66,19,910	13,96,64,768
Weighted average number of equity shares in calculating basic EPS	56,86,507	45,28,541
Effect of dilution:		
Weighted average number of equity shares in calculating diluted EPS	56,86,507	45,28,541
Basic EPS (₹)	31.06	30.84
Diluted EPS (₹)	31.06	30.84



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 25. Related Party Disclosure

Particulars	of Rolatod	Parties
railiculais	or Related	raities

a) where control exists		
Subsidiaries	Save Financial Services Private Limited	
	Save Microfinance Private Limited	
b) where transaction entered during the current/pr	revious year	
Key management personnel	<ol> <li>Ajeet Kumar Singh - Whole-time Director and Promoter</li> <li>Pankaj Kumar - Whole-time Director and Promoter</li> <li>Ajay Kumar Sinha - Whole-time Director and Promoter</li> <li>Gourav Sirohi - Chief Financial Officer</li> <li>Sheena Suri - Company Secretary</li> </ol>	
Enterprise where director has significant influence	<ol> <li>MBS India Infradevelopers Private Limited</li> <li>Save Group Private Limited</li> <li>Society For Advancement In Village Economy</li> <li>Matritwa Bhawani Services Private Limited</li> <li>Save Pavers &amp; Bricks</li> </ol>	
Relatives of key management personnel	1. Anupam Kumar Singh brother of Pankaj Kumar	
Enterprise over which relative of director has significant influence	<ol> <li>Save Business Solutions LLP</li> <li>Vishwakarma Sai Construction Private Limited</li> <li>Society For Advancement In Village Economy</li> <li>Save Solutions Employee Welfare Trust</li> </ol>	

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 25. Related Party Disclosure (Contd.)

25. Related Party Disclosure (Contd.)								
Particulars	Subsidiaries	iaries	Entities in which Key Management Personnel and / or their relatives exercise significant influence.	which Key Personnel and ives exercise influence.	Key Management Personnel & Relatives of KMP	gement nel & of KMP	Total	al
	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value c for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date
Loan given								
Save Financial Services Private Limited	20,53,69,481 15,19,09,514 [15,00,00,000] [10,65,40,033]	15,19,09,514 (10,65,40,033)	- (-)	' <u>-</u>	' _	' [_	- 20,53,69,481 (-) [15,00,00,000]	15,19,09,514 (10,65,40,033)
Save Microfinance Private Limited	95,94,76,236 [17,94,50,000]	37,14,60,509 [38,69,84,266]	- (-)	' -		' [-]	- 95,94,76,236 (-) [17,94,50,000]	37,14,60,509 [38,69,84,266]
Save Solutions Employee Welfare Trust	' -	' [-]	6,07,95,600 [-]	6,07,95,600 [-]	' _	' -	6,07,95,600 [-]	6,07,95,600 [-]
Matritwa Bhawani Services Private Limited*	- [-]	[-] -	- [17,64,232]	- [1,68,96,684]	- (-)	- [-]	- [17,64,232]	- [1,68,96,684]
Viswakarma Sai Construction Private Limited***	' [-]	' [-]	- [16,51,200]	- (13,20,005)	' [-]	' [-]	- [16,51,200]	- [13,20,005]
Repayment of Loan given								
Save Financial Services Private Limited	16,00,00,000 (10,50,00,000)	' -	' []	' -	' -	' -	16,00,00,000 (10,50,00,000)	' -
Save Microfinance Private Limited	- (1,85,00,000)	' []	' [-	' -	' [-]	' []	- (1,85,00,000)	- <sup>-</sup>
Matritwa Bhawani Services Private Limited*	- [-]	- -	1,68,96,684 [98,96,548]	- [-]	- (-)	' [-]	1,68,96,684 [98,96,548]	- (-)
Viswakarma Sai Construction Private Limited***	- [-]	[-] -	13,20,005 (77,68,721)	- [-]	- (-)	- [-]	13,20,005 [77,68,721]	- (-)
Interest income								
Save Financial Services Private Limited	1,43,52,760 [70,15,392]	- (27,509)	' [-	' -	' [-]	' []	1,43,52,760 [70,15,392]	_ [27,509]
Save Microfinance Private Limited	5,71,81,972 (4,00,34,804)	- [1,96,49,670]	- [-]	- (-)	- (-)	- [-]	5,71,81,972 (4,00,34,804)	_ [1,96,49,670]
Viswakarma Sai Construction Pvt Ltd.**	- (-)	- (-)	29,435 [5,46,421]	- (4,91,779)	- (-)	- [-]	29,435 [5,46,421]	- [4,91,779]

for the year ended March 31, 2021 25. Related Party Disclosure (Contd )

(All amounts in Indian Rupees, except share data and where otherwise stated)

25. Related Party Disclosure (Contd.)								
Particulars	Subsidiaries	iaries	Entities in Management / or their rela significant	Entities in which Key Management Personnel and / or their relatives exercise significant influence.	Key Management Personnel & Relatives of KMP	agement inel & s of KMP	<u>Т</u> о	Total
	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date
Matritaw Bhawani Services Private Limited*	- [-]	' 🗅	5,58,980 (27,27,568)	- (24,54,811)	' []	' -	5,58,980 (27,27,568)	- [24,54,811]
MBS India Infradevelopers Private Limited**	- (-)	' [_	4,10,001 (17,10,267)	- [15,39,240]	- (-)	- [-]	4,10,001 (17,10,267)	- [15,39,240]
Ajay kumar Sinha	-	-	-	-	1,44,175 [5,08,612]	- [5,08,612]	1,44,175 [5,08,612]	- [5,08,612]
Ajeet kumar Singh	' [-]	' [-]	' [-]	- (-)	1,33,413 (3,79,555)	- (3,79,555)	1,33,413 (3,79,555)	- [3,79,555]
Pankaj Kumar	' []	' [-]		- [-]	1,51,751 (3,94,020)	- (3,94,020)	1,51,751 (3,94,020)	- [3,94,020]
Investment in subsidiaries								
Save Financial Services Private Limited		- 40,78,87,500 (-) (40,78,87,500)	- [-]	- [-]	- [-]	- [-]	]	- 40,78,87,500 [-] [40,78,87,500]
Save Microfinance Private Limited	97,50,00,002 [-]	112,49,00,002 [14,99,00,000]	- [-]	- [-]	- [-]	' [-]	97,50,00,002 [-]	112,49,00,002 [14,99,00,000]
Reimbursement of expenses								
Receivable from Save Group Private Limited	-	-	- [71,950]	-	- [-]	- [-]	- [71,950]	- [-]
Advance recoverable in cash or kind								
MBS India Infradevelopers Private Limited**	- [-]	- [-]	- (27,000)	- [1,24,27,350]	- [-]	- [-]	- (27,000)	- [1,24,27,350]
Refund for advance recoverable in cash or kind								
MBS India Infradevelopers Private Limited**	-	-	1,24,27,350 (60,00,000)	-	- -	- [-]	1,24,27,350 (60,00,000)	
Other Payable/ Receivable								
Save Pavers & Bricks	- [-]	- [-]	3,67,850 (31,313)	3,36,513 (31,313)	' [-]	' []	3,67,850 (31,313)	3,36,513 (31,313)



(All amounts in Indian Rupees, except share data and where otherwise stated)

# 25. Related Party Disclosure (Contd.)

25. Related Party Disclosure (Contd.)								
Particulars	Subsidiaries	iaries	Entities in Management   / or their rela significant	Entities in which Key Management Personnel and / or their relatives exercise significant influence.		Key Management Personnel & Relatives of KMP	Total	lal
	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value o for the year c	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date
Salary advance****								
Ajay kumar Sinha	' -	' <u>-</u>	' <u>-</u>	' <u>-</u>	- [-] [22,46,305] [43,96,305]	- (43,96,305)	- [22,46,305]	- (43,96,305)
Ajeet kumar Singh	' -	' -	' [-]	' []	- [-] [36,94,893] [40,82,333]	- (40,82,333)	- [36,94,893]	 (40,82,333)
Pankaj Kumar	' -	' -	' -	' []	- (-) [37,97,558] [45,70,558]	- (45,70,558)	- (37,97,558)	- (45,70,558)
Salary (includes perquisites)								
Ajay kumar Sinha	' -	' -	' -	' -	1,30,00,000 (86,70,000)	' -	1,30,00,000 (86,70,000)	' []
Ajeet kumar Singh	- [-]	- [-]	- [-]	- [-]	1,30,00,000 (86,70,000)	- (-)	1,30,00,000 (86,70,000)	- [-]
Pankaj Kumar	- (-)	- [-]	- (-)	- (-)	1,30,00,000 (86,70,000)	' [-]	1,30,00,000 (86,70,000)	- (-)
Gourav Sirohi	- [-]	- [-]	- (-)	- [-]	42,18,400 [26,62,630]	' (-)	42,18,400 [26,62,630]	- [-]
Sheena Suri	' [-]	' -	- (-)	' [-]	7,62,396 [3,94,489]	' -	7,62,396 [3,94,489]	-
*   to Motivity Dhaven Consistent	iror Brivete Limited has have subsequently maximal alone with interact an July 27-2020				the interact of	20 20 VIVI -		

\* Loan given to Matritwa Bhawani Services Private Limited has been subsequently received along with interest on July 27, 2020

\*\* Advance recoverable from MBS India Infradevelopers Private Limited has been subsequently recovered along with interest on July 28, 2020 \*\*\* Loan given to Viswakarma Sai Construction Private Limited has been subsequently received along with interest on July 27, 2020 \*\*\*\* Principle part of salary advance given to directors has been subsquently recovered on July 24, 2020

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for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 26 (a) Gratuity

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure and it is computed at 15 days salary (last drawn salary) for each completed year of service. The gratuity plan is unfunded.

The following tables summarize the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plans.

Particulars	As at March 31, 2021	As at March 31, 2020
Assumptions:		
Discount Rate	6.90%	7.00%
Salary increase	6.00%	6.00%
Expected Average Remaining Working Life of Employees (Years)	31.62	31.44
Withdrawal Rate	6.00%	6.00%
Table Showing changes in present value of Defined Benefit obligation:		
Present value of defined benefit obligations as at beginning of the year	14,35,284	22,34,111
Interest cost	1,00,470	1,56,816
Current service cost	8,76,766	5,71,510
Actuarial (gain)/loss on obligations	90,870	(15,27,153)
Present value of defined benefit obligations as at end of the year	25,03,390	14,35,284
The amounts to be recognised in the Balance Sheetand statement of profit and loss:		
Present value of obligations at the end of the year	25,03,390	14,35,284
Fair value of plan assets at the end of the year	-	-
Net liability recognised in balance sheet	25,03,390	14,35,284
Expenses Recognised in statement of Profit and Loss:		
Current Service Cost	8,76,766	5,71,510
Interest Cost	1,00,470	1,56,816
Net Actuarial (gain)/ loss recognised in the year	90,870	(15,27,153)
Expenses recognised in statement of profit and loss	10,68,106	(7,98,827)

### Amount for the current year and previous two years are as follows:

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Defined benefit obligation at the end of the year	25,03,390	14,35,284	22,34,111
Experience adjustments on plan liabilities	1,36,240	2,79,663	34,707
Net Actuarial (gain)/ loss recognised in the year	90,870	(15,27,153)	1,89,227

\*Since, company started taking valuation of gratuity from financial Year 2017-18 onward. Thus, disclosure with respect to gratuity shown above is for 3 years.

The estimates of future salary increases considered in actuarial valuation, takes account of inflation, seniority and other relevant factors, such as supply and demand in the employment market.

Amount incurred as expense for defined contribution to Provident Fund is ₹ 18,54,540/- (March 31, 2020:₹ 15,74,399/-)



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 27. Capital Commitment

Estimated amounts of contracts remaining to be executed and not provided for (net of advances) ₹ 13,64,630 (Previous Year ₹ 1,06,23,543)

# 28. Segment Information:

The Company operates in a single reportable segment i.e., to act as a Business Correspondents for Banks, which have similar risks and returns for the purpose of Accounting Standard-17 on 'Segment Reporting' specified under section 133 of the Companies Act, 2013 read with the Companies (Accounts) Rule, 2014 and Companies (Accounting Standard) Amendment Rules, 2017. The Company also operates as an Aadhar agent and electronic toll collection agent which is an ancillary services under business correspondents for banks. The Company operates in a single geographical segment i.e. domestic. Hence, no additional disclosures are required under Accounting Standard-17.

# 29. Leases

# Operating lease: Company as lessee

Certain office premises are obtained on operating lease. The lease term is for one to three years and renewable for further periods either mutually or at the option of the Company. There are no restrictions imposed by lease agreements. There are no subleases and the leases are cancellable.

Description	Year ended March 31, 2021	Year Ended March 31, 2020
Operating lease payments recognised during the year	59,76,260	39,36,304

# 30. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

There are no amounts that need to be disclosed in accordance with the Micro Small and Medium Enterprise Development Act, 2006 (the 'MSMED') pertaining to micro or small enterprises. For the year ended March 31, 2021 and March 31, 2020, no supplier has intimated the Company about its status as micro or small enterprises or its registration with the appropriate authority under MSMED.

**31.** Consequent to the outbreak of the COVID-19 pandemic, the Indian government announced a lockdown in March 2020. Subsequently, the national lockdown was lifted by the government, but regional lockdowns continue to be implemented in areas with a significant number of COVID-19 cases.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, as led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities.

The extent to which the COVID-19 pandemic, including the current "second wave" that has significantly increased the number of cases in India, will continue to impact the Company's operations and future results will depend on future developments, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by the Company.

Given the dynamic and evolving nature of the pandemic, these estimates include the possible impact of known events till date and are subject to uncertainty caused by resurgence of COVID-19 pandemic and related events.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 32. Details of CSR Expenditure

Particulars	Year ended March 31, 2021	Year Ended March 31, 2020
a. Gross Amount required to be spent by the Company during the year	46,85,837	32,77,717
b. Details of amount spent during the year"	57,35,376	-
i. Construction/ acquisition of any asset	-	-
ii. On purpose other than (i) above	57,35,376	-

33. Previous year's figures have been regrouped/reclassified, where necessary, to conform to current year's classification.

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar

. Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072

Pankaj Kumar Director DIN: 01839501

### Ajay Kumar Sinha Director DIN: 01817959

Gourav Sirohi

Sheena Suri Chief Financial Officer Company Secretary Place: New Delhi Date : June 28, 2021



# INDEPENDENT AUDITOR'S REPORT

### To the Members of Save Solutions Private Limited

### **Report on the Audit of the Consolidated Financial Statements**

### Opinion

We have audited the accompanying consolidated financial statements of Save Solutions Private Limited (hereinafter referred to as "the Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") comprising of the consolidated Balance sheet as at March 31, 2021, the consolidated Statement of Profit and Loss and the consolidated Cash Flow Statement for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of on separate financial statements and on the other financial information of the subsidiaries, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group, as at March 31, 2021, their consolidated profit and their consolidated cash flows for the year ended on that date.

# **Basis for Opinion**

We conducted our audit of the consolidated financial statements in accordance with the Standards on

Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Consolidated Financial Statements' section of our report. We are independent of the Group, in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

### **Emphasis of Matter**

We draw attention to Note 33 to the accompanying consolidated financial statements, which describes the extent to which the COVID-19 pandemic will impact the Group's operations and its financial metrics that are dependent on uncertain future developments. Our opinion is not modified in respect of this matter.

## Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Holding Company's Board of Directors is responsible for the other information. The other information comprises the Board's Report but does not include the consolidated financial statements and our auditor's report thereon.



Our opinion on the Consolidated financials statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these consolidated financial statements in terms of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Companies (Accounting Standards) Rules, 2006 specified under section 133 of the Act, read with the Companies (Accounts) Rules, 2014 (as amended). The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the Companies included in the Group and of its associates and joint ventures are responsible for assessing the ability of the Group and of its associates and joint ventures to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those respective Board of Directors of the companies included in the Group are also responsible for overseeing the financial reporting process of the Group.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures



that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Holding Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group of which we are the independent auditors to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including

any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Report on Other Legal and Regulatory Requirements**

As required by Section 143(3) of the Act, we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements;
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidation of the financial statements have been kept so far as it appears from our examination of those books and reports of the other auditors;
- (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the books of account maintained for the purpose of preparation of the consolidated financial statements;
- (d) In our opinion, the aforesaid consolidated financial statements comply with the "Companies (Accounting Standards) Rules, 2006 specified under section 133 of the Act, read with the Companies (Accounts) Rules, 2014 (as amended);
- (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2021 taken on record by the Board of Directors of the Holding Company and of its subsidiary companies, none of the directors of the Group's companies, incorporated in India is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls with reference to consolidated



financial statements of the Holding Company and its subsidiary companies incorporated in India, and the operating effectiveness of such controls, refer to our separate Report in "Annexure 1" to this report;

- (g) The provisions of section 197 read with Schedule V of the Act are not applicable to the Holding Company, its subsidiaries incorporated in India for the year ended March 31, 2021;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us :
  - i. The Group does not have any pending litigations which would impact its consolidated financial position

- ii. The Group did not have any material foreseeable losses in long term contracts including derivative contracts during the year ended March 31, 2021;
- iii. There were no amounts which we required to be transferred to the Investor Education and Protection Fund by the Holding Company and its subsidiaries incorporated in India during the year ended March 31, 2021.

For **S.R. Batliboi & Co. LLP** Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACK7862 Place of Signature: Kolkata Date: June 28, 2021 Mer per Bhaswar Sarkar

Partner Membership Number: 055596



# ANNEXURE 1 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF SAVE SOLUTIONS PRIVATE LIMTED

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of Save Solutions Private Limited (hereinafter referred to as the "Holding Company") as of and for the year ended March 31, 2021, we have audited the internal financial controls with reference to consolidated financial statements of the Holding Company and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), which are companies incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the companies included in the Group, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Holding Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Holding Company's internal financial controls with reference to consolidated financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, specified under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both, issued by ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to consolidated financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to consolidated financial statements and their operating effectiveness. Our audit of internal financial controls with reference to consolidated financial statements included obtaining an understanding of internal financial controls with reference to consolidated financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to consolidated financial statements.

# Meaning of Internal Financial Controls with reference to Consolidated Financial Statements

A company's internal financial control with reference to consolidated financial statements is a process designed to provide reasonable assurance regarding the reliability



of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to consolidated financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls with reference to Consolidated Financial Statements

Because of the inherent limitations of internal financial controls with reference to consolidated financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to consolidated financial statements to future periods are subject to the risk that the internal financial controls with reference to consolidated financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Group, which are companies incorporated in India, have, maintained in all material respects, adequate internal financial controls with reference to consolidated financial statements and such internal financial controls with reference to consolidated financial statements were operating effectively as at March 31,2021, based on the internal control over financial reporting criteria established by the Holding Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

### For S.R. Batliboi & Co. LLP

Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACK7862 Place of Signature: Kolkata Date: June 28, 2021 Member

per Bhaswar Sarkar

Partner Membership Number: 055596



# **CONSOLIDATED BALANCE SHEET**

as at March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Pai	ticulars	Notes	As at March 31, 2021	As at March 31, 2020
<u> </u>	Equity and liabilities			
	Shareholders' funds			
	Share capital	3	6,04,02,610	49,14,4000
	Reserves and surplus	4	2,23,12,19,830	90,15,71,447
			2,29,16,22,440	95,07,15,447
	Non-current liabilities			
	Long-term borrowings	5	1,14,55,60,447	31,64,72,904
	Long term provisions	7	7,24,70,179	4,40,69,908
	Other long-term liabilities		57,12,539	-
			1,22,37,43,165	36,05,42,812
	Current liabilities			
	Short Term Borrowings	6	-	4,03,79,793
	Trade payables	8		
	<ul> <li>Total outstanding dues of micro enterprises and small enterprises</li> </ul>		-	-
	- Total outstanding dues of creditors other than micro enterprises and small enterprises		14,30,40,170	12,25,10,172
	Other current liabilities	9	96,38,75,518	82,66,07,397
	Short-term provisions	7	13493716	1,06,50,526
			1,12,04,09,404	1,00,01,47,888
	Total		4,63,57,75,009	2,31,14,06,147
П.	Assets		.,,	
	Non-current assets			
	Property, plant and equipment	10A	9,03,10,557	8,57,30,382
	Intangible assets	10B	35,28,434	33,64,169
	Capital work in progress	10C	6,79,76,999	2,91,40,920
	Deferred tax assets (net)	12	2,37,46,976	1,71,78,318
-	Loans and advances	13	1,22,59,70,326	63,96,63,348
	Other non-current assets	14	120274288	3,24,32,329
			1,53,18,07,580	80,75,09,466
	Current assets			
	Current investments	11	-	53,48,060
	Trade receivables	15	16,03,78,034	14,57,77,208
	Cash and bank balances	16	1,30,19,92,836	47,49,65,543
	Loans and advances	13	1,57,46,19,429	83,96,22,801
	Other current assets	14	66977130	3,81,83,069
			3,10,39,67,429	1,50,38,96,681
	Total		4,63,57,75,009	2,31,14,06,147
				, , , ,

Summary of significant accounting policies

The accompanying notes are an integral part of the consolidated financial statements

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

# For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

2

Ajeet Kumar Singh Director DIN: 01857072

Gourav Sirohi

Pankaj Kumar Director DIN: 01839501

Sheena Suri Chief Financial Officer Company Secretary Ajay Kumar Sinha Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



# **CONSOLIDATED STATEMENT OF PROFIT & LOSS**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Notes	Year Ended March 31, 2021	Year Ended March 31, 2020
I. Income			
Revenue from operations	17	2,07,98,11,144	1,68,29,93,686
Other income	18	4,43,31,262	2,29,39,972
Total income		2,12,41,42,406	1,70,59,33,658
II. Expenses			
Sub-contractors and agents Charges	19	1,36,04,71,870	1,12,53,76,796
Employee benefit expenses	20	20,07,28,779	13,61,50,032
Finance costs	21	1,43,319,487	8,13,58,033
Depreciation and amortisation expense	22	2,88,14,056	2,47,63,284
Other expenses	23	12,58,30,628	9,98,18,364
Provisions and write off	24	2,05,12,211	4,32,09,649
Total expenses		1,87,96,77,031	1,51,06,76,158
Profit before Tax		24,44,65,375	19,52,57,500
Tax expense			
- Current tax		6,72,44,307	6,29,56,790
- Deferred tax credit		(65,68,657)	(1,26,39,420)
- Tax expense for earlier year		(1,23,372)	13,95,614
Total tax expenses		6,05,52,278	5,17,12,984
Profit after tax		18,39,13,097	14,35,44,516
Earning per share (EPS)	25		
Basic (₹)		32.34	31.70
Diluted (₹)		32.34	31.70
Nominal value of share		10.00	10.00

Summary of significant accounting policies

The accompanying notes are an integral part of the consolidated financial statements As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar Partner

Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

2

Ajeet Kumar Singh Director DIN: 01857072

Gourav Sirohi

Pankaj Kumar Director DIN: 01839501

Sheena Suri Chief Financial Officer Company Secretary Ajay Kumar Sinha Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



# **CONSOLIDATED CASH FLOW STATEMENT**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
A. Cash flow from operating activities :		
Net profit before taxation	24,44,65,377	19,52,57,500
Adjustments for :		
Depreciation and amortisation expenses	2,88,14,054	2,47,63,284
Provision and write off	2,05,12,211	4,32,09,649
Interest income on fixed deposits	(2,61,49,456)	(1,15,48,116)
Gain on sale of investments	(1,23,60,899)	(21,46,953)
Gain on disposal of assets	-	(2,87,823)
Interest income on advance	(7,29,62,487)	(5,33,16,638)
Interest expense on borrowings	8,52,59,330	4,59,07,920
Interest Income on income tax refund	(4,073)	-
Liability no longer required written back	(40,15,748)	(16,53,695)
Operating profit before working capital changes	26,35,58,310	24,01,85,126
Movements in working capital:		
Increase in other assets	(3,66,54,252)	(2,78,99,141)
Increase in trade receivable	(1,46,00,826)	(2,39,35,240)
Increase in loans and advances	(1,34,02,44,726)	(72,27,25,224)
(Decrease) / Increase in provisions, Other liabilities and trade payables	(3,59,61,134)	14,67,59,734
Cash used in operations	(1,16,39,02,627)	(38,76,14,745)
Direct taxes paid	(40,87,324)	(5,47,42,560)
Net cash flow from operating activities (A)	(1,16,79,89,951)	(44,23,57,305)
B. Cash flow from investing activities :		
Acquisition of Tangible and Intangible Assets including CWIP, Capital Advance	(7,23,94,575)	(744,77,649)
Disposal of Tangible & Intangible Assets including CWIP	-	11,36,286
Investment in fixed deposits	(2,51,08,16,553)	(8,63,09,897)
Redemption of fixed deposits	2,28,34,76,771	2,42,89,176
Interest received on fixed deposit	2,60,71,392	98,79,635
Investment in mutual funds	(1,42,41,11,737)	(44,00,00,000)
Redemption of Mutual funds	1,44,18,20,697	45,73,98,892
Investment in subsidiaries	-	-
Loan & Advances provided to Related parties	-	(34,42,432)
Repayment of Loan & Advances received from Related parties	1,82,16,689	2,36,65,269
Interest received on advance	2,68,72,950	1,34,62,418
Net cash flow used in investing activities (B)	(21,08,64,366)	(7,43,98,302)



# CONSOLIDATED CASH FLOW STATEMENT (CONTD...)

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
C. Cash flow from financing activities :		
Proceeds from issuance of share capital including securities premium	1,20,00,00,000	-
Proceed from issuance of debenture	58,80,00,000	18,23,25,000
Debenture issue expenses	(3,44,56,097)	(33,09,799)
Redemption of debentures	(21,40,00,000)	-
Proceeds from long-term borrowings	83,43,50,000	39,18,21,230
Repayments of long-term borrowings	(25,49,23,833)	(9,55,71,885)
Decrease in Short-term Borrowings (net)	(4,03,79,793)	(55,16,179)
Interest and other finance expenses paid on borrowings	(7,43,81,749)	(3,84,22,150)
Share issue expenses	(85,50,000)	-
Net Cash flow from financing activities (C)	1,99,56,58,528	43,13,26,217
Net increase/ (decrease) in cash and cash equivalents (A+B+C)	616804211	(8,54,29,391)
Cash and cash equivalents at the beginning of the year	30,02,09,862	38,56,39,253
Cash And Cash Equivalents at the end of the year (refer note 16)	91,70,14,073	30,02,09,863
Components of cash and cash equivalents		
Cash on hand	2,90,014	3,01,024
With banks- on current account	55,61,67,856	23,64,08,839
Deposits with original maturity of less than 3 months	36,05,56,203	6,35,00,000
Total cash and cash equivalents (refer note 16)	91,70,14,073	30,02,09,863

Summary of significant accounting policies

2 The accompanying notes are an integral part of the consolidated financial statements As per our report of even date

# For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

per Bhaswar Sarkar . Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072

Pankaj Kumar Director DIN: 01839501

Sheena Suri

Director DIN: 01817959

Ajay Kumar Sinha

Place: New Delhi Date : June 28, 2021

Gourav Sirohi Chief Financial Officer Company Secretary

Save Solutions Private Limited **95** 



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 1. Corporate information

The Consolidated financial statements comprise financial statements of Save Solutions Private Limited (the 'Company' or 'Parent Company') and its two subsidiaries i.e SAVE Financial Services Private Limited (the 'SFSPL') and SAVE Microfinance Private Limited (the 'SMPL') (collectively the 'Group') for the year ended March 31, 2021. Save Solutions Private Limited ('the Company') is a private company incorporated in India having its registered office at 607-608, 6th Floor, DLF Tower, Shivaji Marg, Moti Nagar- New Delhi, under the provisions of the Companies Act 2013. The Company is primarily engaged in acting as a business correspondent on behalf of various Public and Private Sector Banks. The Company facilitates bank in affixing and recharging fastags for collecting toll charges electronically. Save Financial Services Private Limited is a private company incorporated in India having its registered office at 601-603, 6th Floor, DLF Tower Shivaji Marg, Moti Nagar New Delhi. SFSPL was registered as a non-deposit taking Non-Banking Financial Company ('NBFC-ND') with the Reserve Bank of India ('RBI') with effect from May 23, 2017. SFSPL provides loans to individuals and Micro & Small Enterprises and Loan against Property. Save Microfinance Private Limited ('SMPL') is a private company incorporated in India having its registered office at 604-606, 6th Floor, DLF Towers, Shivaji Marg Moti Nagar New Delhi . SMPL was registered as a non-deposit taking Non-Banking Financial Company ('NBFC-ND') with the Reserve Bank of India ('RBI') and has got classified as a Non-Banking Financial Company - Micro Finance Institution ('NBFC-MFI') with effect from October 5, 2017. SMPL is engaged in providing financial services to women belonging to the rural and suburban areas in India.

### 1.1 Basis of Consolidation

The Consolidated Financial Statements relates to Save Solutions Private Limited and its wholly owned subsidiaries together the "Group" and have been prepared on the following basis:

- a) The financial statements of the Company and its subsidiaries have been consolidated in terms of Accounting Standard – 21, "Consolidated Financial Statements" and Companies Act, 2013 on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses after fully eliminating intra-group balances, intra-group transactions and any unrealized profit / loss included therein.
- b) The excess / shortfall of cost to the Company's investments over equity in the subsidiary companies as on the date of investment is recognized in the financial statements as goodwill / capital reserve as the case may be.
- c) The excess of cost to the Company's investments over equity in the SFSPL as on the date of investment is recognized in the financial statements as goodwill whereas the shortfall of cost to the Company's investments over equity in the SMPL as on the date of investment is recognized in the financial statements as Capital Reserve.
- d) The consolidated financial statements have been prepared by using uniform accounting policies, for like transactions and other events in similar circumstances and necessary adjustments required for deviations, if any and to the extent possible, are made in the consolidated financial statements and are presented in the same manner as the Company's separate financial statements.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

e) The subsidiaries considered in these consolidated financial statements are as under:

Sl. No.	Name	Country of Incorporation	% of Voting Power / Ownership interests	
			As at 31.03.2021	As at 31.03.2020
(i)	Save Financial Services Private Limited	India	100%	100%
(ii)	Save Microfinance Private Limited	India	100%	100%

# 1.2. Basis of preparation

The financial statements of the Group have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The Group has prepared these financial statements to comply in all material respects with the accounting standards notified under section 133 of the Companies Act 2013, read together with Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016, provisions of the RBI applicable as per Master Directions - Non-Banking Financial Company -Non- Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 issued vide Notification No. DNBR. PD. 007/03.10.119/2016-17 dated September 01, 2016, as amended from time to time ('the NBFC Master Directions, 2016') and other applicable clarifications provided by the RBI. The financial statements have been prepared on an accrual basis and under the historical cost convention. The accounting polices applied by the Group are consistent with those applied in the previous years unless specified otherwise.

In view of matters mentioned in Note – 33, the company has assessed the impact of the novel coronavirus (COVID-19) pandemic on its liquidity and ability to repay its obligation as and when they become due. In additions, management has considered various stimulus packages announced by the Government of India which directly or indirectly benefit rural customers and increased their banking activity which directly or indirectly

benefit Company's profitability. Based on forgoing and necessary stress tests considering various scenarios, management believe that company will be able to pay its obligations as and when these become due in the foreseeable future. Accordingly, the financial statements have been prepared on a going concern basis.

## 2. Summary of significant accounting policies

## a. Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles in India requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

## b. Current – non-current classification

All assets and liabilities are classified into current and non-current.

# Assets

An asset is classified as current when it satisfies any of the following criteria:

 it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

- ii. it is held primarily for the purpose of being traded;
- iii. it is expected to be realised within 12 months after the reporting date; or
- iv. it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for atleast 12 months after the reporting date.

Current assets include the current portion of noncurrent assets. All other assets are classified as non-current.

# Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- it is expected to be settled in the Company's normal operating cycle;
- ii. it is held primarily for the purpose of being traded;
- iii. it is due to be settled within 12 months after the reporting date; or
- iv. the Company does not have an unconditional right to defer settlement of the liability for atleast 12 months after the reporting date.

Current liabilities include the current portion of non-current liabilities. All other liabilities are classified as non-current.

# **Operating cycle**

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Based on the nature of operations and their realisation in cash and cash equivalents, the Group has ascertained its operating cycle as twelve months.

## c. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

- i. Incomes from services rendered in connection with business correspondent activities are recognized on a monthly basis after such services are rendered and upon receiving confirmation from Banks.
- ii. Enrollment fees collected from CSPs are recognized up-front, when it becomes due.
- iii. Interest incomes on deposits/ advances are recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.
- iv. Interest income on portfolio loans is recognized in the Statement of Profit and Loss on a time proportion basis taking into account the amount outstanding and the rates applicable, except in the case of non-performing assets ("NPA's") where it is recognized, upon realization, as per the relevant prudential norms prescribed by RBI. Any such income recognized before the asset became non-performing and remaining unrealized are reversed.
- Interest income on deposits with banks is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.
- vi. Loan processing fee received upfront are considered to be accrued at the time of entering into a binding agreement upon its receipt and are recognized as revenue immediately.
- vii. All other income is recognized on an accrual basis.

# d. Fixed assets and depreciation/amortisation Tangible fixed assets

Tangible fixed assets are carried at cost of acquisition less accumulated depreciation. The cost of tangible fixed assets comprises the purchase price, taxes, duties, freight (net of rebates and



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

discounts) and any other directly attributable costs of bringing the assets to their working condition for their intended use.

Subsequent expenditures related to an item of tangible fixed asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance. Tangible fixed assets under construction and tangible fixed assets acquired but not ready for their intended use are disclosed as capital work-in-progress.

The Management has assessed the estimated useful life of the tangible fixed assets as specified in Schedule II to the Companies Act, 2013 as in the opinion of the management the same reflects the estimated useful life. The depreciation is provided under written down value method. Depreciation is calculated on pro rata basis from the date on which the asset is ready for use or till the date the asset is sold or disposed.

Losses arising from retirement or gains or losses arising from disposal of fixed assets are recognized in the Statement of Profit and Loss.

# Intangible assets

Intangible assets are carried at cost of acquisition less amortization. Intangible assets that are acquired by the Group are measured initially at cost. Subsequent expenditure is capitalised only when it increases the future economic benefits from the specific asset to which it relates.

Intangible assets are amortized in the Statement of Profit and Loss over their estimated useful lives from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset. Intangible assets are being amortised over a period of 3 years using written down value method.

# Depreciation

Depreciation is provided on written down value method over the useful lives of assets prescribed under Schedule II of the Companies Act, 2013 which is in accordance with management estimates of the useful life of the underlying assets. As per general practice of BC Business, the Signage Board capitalized under furniture & fixtures gets replaced every 2 years, therefore management has decided to depreciate these costs over the period of 2 years.

Computer software are amortized on written down method over their estimated life from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset.

# e. Impairment of Property, plant and equipment and Goodwill

The carrying amounts of assets are reviewed at each balance sheet date to determine if there is any indication of impairment based on internal/ external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount which is the greater of the asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessment of the time value of money and risks specific to the asset.

After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash generating units that are expected to benefit from the synergies of the Combination.

Cash generating units to which goodwill has been allocated are tested for impairment annually, or



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more frequently when there is indication that the unit's value may be impaired. If the recoverable amount of the cash generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit in proportion to the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

# f. Borrowing costs

Borrowing costs includes interest and other costs that the Group incurs in connection with borrowing of funds. Other ancillary borrowing costs incurred in connection with obtaining funding are amortized over the period of loan. In case any loan is prepaid/ cancelled then the unamortized portion of such borrowing cost is charged to the Statement of Profit and Loss in the year such loan is prepaid /cancelled.

# g. Employee benefits

# **Defined contribution plans**

The Group makes specified monthly contribution towards employee provident fund to Government administered provident fund scheme, which is a defined contribution scheme. The Group's contribution is recognised as an expense in the Statement of Profit and Loss during the period in which the employee renders the related service.

# Defined benefit plan

The Group provides for gratuity, a retirement plan covering all eligible employees. In the current year Group recognised provision for Gratuity expenses in Statement of Profit and Loss. The calculation of the Group 's obligation under the plan is performed annually by a qualified independent actuary using the projected unit credit method. Actuarial gains and losses (if any) arising during the year are immediately recognised in the Statement of Profit and Loss in the year which they arise.

# Leave Encashment Policy

The Group provides leave encashment to all eligible employees on yearly basis. Leave encashment liability is provided based on actuarial valuation carried out at the end of the financial period using projected unit credit method.

Actuarial gains and losses (if any) arising during the year, for both leave encashment and gratuity liability, are immediately recognized in the Statement of Profit and Loss in the year which they arise and are not deferred.

# h. Income taxes

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognised for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. If the Group has carried forward unabsorbed depreciation or tax losses, all deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence that sufficient taxable income will be available in future against which such deferred tax assets can be realised.

At each reporting date, the Group re-assesses unrecognised deferred tax assets. It recognizes



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

unrecognised deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realised.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Group writesdown the carrying amount of deferred tax assets to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax assets can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available.

# i. Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried in the financial statement at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of investment, the difference between the carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

# j. Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting and attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

# k. Provisions & Contingent Liabilities

A provision is recognised when the Group has a present obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Group does not recognize a contingent liability but discloses its existence in the financial statements.

# l. Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and at bank and unrestricted short-term investments with an original maturity of three months or less.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### m. Cash flow statement

Cash flows are reported using the indirect method, whereby net profit/ (loss) before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flow from regular revenue generating, investing and financing activities of the Group is segregated.

### n. Lease

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased items are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

# Classification of loan portfolio and provisioning policy

Loan Portfolio is classified and provision is made in accordance with the Non-Banking Financial Company – Micro Finance Institutions (NBFC-MFIs) Directions issued by Reserve Bank of India for Save Microfinance Private Limited and in accordance with the Non-Banking Financial Company -(NBFC-NDs) Directions issued by Reserve Bank of India for Save Financial Services Private Limited as mentioned below:

# Asset classification norms:

- i. Standard asset means the asset in respect of which, no default in repayment of principal or payment of interest is perceived and which does not disclose any problem nor carry more than normal risk attached to the business.
- ii. Non-performing asset means an asset for which, interest/principal payment has remained overdue for a period of 90 days or more for Save Microfinance Private Limited and for a period of 180 days or more for Save Financial Services Private Limited.

iii. In case of SFSPL, sub-standard assets mean an asset which has been classified as nonperforming asset for a period not exceeding 18 months.

# **Provisioning norms:**

The aggregate loan provision for Save Microfinance Private Limited shall not be less than the higher of 1% of the outstanding loan portfolio, or 50% of the aggregate loan installments which are overdue for more than 90 days and less than 180 days and 100% of the aggregate loan installments which are overdue for 180 days or more and, for Save Financial Services Private Limited, the provision for outstanding loan portfolio has been calculated for standard assets @ 0.25% of the outstanding loan portfolio and a general provision of 10% of total outstanding shall be made on sub-standard assets i.e. an asset which has been classified as non-perming assets for a period not exceeding 12 months.

As per RBI circular DOR.No.BP BC.63/21.04.048/2019-20 dated April 17, 2020 in respect of accounts in default but standard, SMPL and SFSPL has taken a general provision of 5% of the total outstanding of such accounts for the Quarter ended March 31, 2021.

# p. Share/Debenture issue expenses

Share/Debenture issue expenses are adjusted against the Securities Premium Account in terms of Section 52(2) of the Companies Act, 2013.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 3. Share Capital

	As at March 31, 2021	As at March 31, 2020
Authorized Shares		
1,00,00,000 (March 31, 2020: 1,00,00,000) equity shares of ₹ 10 each	10,00,00,000	10,00,00,000
	10,00,00,000	10,00,00,000
Issued, subscribed and fully paid-up shares		
61,92,250 (March 31, 2020: 49,14,400) equity shares of ₹ 10 each	6,19,22,500	4,91,44,000
Less : Advance recoverable from Save Solutions Employee Welfare Trust	(15,19,890)	-
Total issued, subscribed and fully paid-up share capital	6,04,02,610	4,91,44,000

## A. Reconciliation of the shares outstanding at the beginning and at the end of the reporting year

Equity shares	As at March 31, 2021		As at March 31, 2020	
	Number	(₹)	Number	(₹)
Outstanding at the beginning of the year	49,14,400	4,91,44,000	44,51,369	4,45,13,690
Issued during the year	11,25,861	1,12,58,610	4,63,031	46,30,310
Shares outstanding at the end of the year	60,40,261	6,04,02,610	49,14,400	4,91,44,000

i) During the year, the Company has issued 11,25,861 fresh equity shares of ₹ 10 each to Maj Invest Inclusion Fund III K/S at a price of ₹ 1,065.85 (including premium of ₹ 1,055.85) aggregating to ₹ 1,20,00,00,000/-

# **B.** Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share for matters other than "Investor Reserved Matters".

The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the investors shall receive first in preference to all the other shareholders, the higher of (a) the total investment amount plus all declared but unpaid dividends until the date of such payment and (b) pro-rata share of the proceeds of such liquidation events on a fully diluted basis plus all the declared but unpaid dividends until the date of such payments.

After distribution in the manner set above, the Promoters shall receive their respective investment amount in preference to the other shareholders of the Company. Remaining surplus, if any shall be distributed to all equity shareholders on a pro rata basis.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# C. Details of shareholders holding more than 5% shares in the Company

Name of shareholder		As at March 31, 2021		As at March 31, 2020	
	No. of Shares held	% Holding	No. of Shares held	% Holding	
Equity Shares of ₹10 each fully paid			_		
Ajeet Kumar Singh	13,02,060	21.56%	13,33,334	27.13%	
Ajay Kumar Sinha	13,02,060	21.56%	13,33,333	27.13%	
Pankaj Kumar	13,02,059	21.56%	13,33,333	27.13%	
Agrif Cooperatief UA (Investor)	9,14,400	15.14%	9,14,400	18.61%	
MAJ Invest Financial Inclusion Fund III K/s	12,19,682	20.19%	-	-	
Total	60,40,261	100.00%	49,14,400	100.00%	

**D.** No shares were allotted as fully paid-up by way of Bonus shares or pursuant to contract without payment being received in cash during last 5 years. Further, none of the shares were bought back by the company during last 5 financial year.

# E. Employee Stock Option Scheme ("ESOP")

# Employee stock option plan

SAVE Solutions Employee Welfare Trust ("ESOP Trust") was formed on March 9, 2020 to promote participation of the eligible employees of the Company in the ownership and growth of the Company and to confer on them certain welfare benefits through the implementation of the welfare schemes. Pursuant to the shareholder's approval in the meeting held on November 6, 2020 (empowering the Board to take any further decisions with regard to ESOP schemes), the Board is authorized to issue employee stock options, that are exercisable into not more than 1,51,989 equity shares of the Company to eligible employees and has extended interest free loan to ESOP Trust under the Scheme to provide financial assistance to its employees to purchase equity shares of the Company under such Scheme.

Particulars	Plan 1	Plan 2
Date of Grant	January 30, 2020	March 9, 2021
Date of Board Approval	January 30, 2020	March 9, 2021
Number of Options granted	51,099	7,738
Method of Settlement	Equity	Equity
Vesting Period	4 years from the date of grant	4 years from the date of grant



for the year ended March 31, 2021

**Closing Balance** 

(All amounts in Indian Rupees, except share data and where otherwise stated)

# The exercise price and remaining contractual life of the ESOP Scheme are as follows

	Year ended March 31, 2021	Year ended March 31, 2020
Plan 1		
Exercise Price	400	-
Weighted average remaining contractual life (in years)	2.84	-
Plan 2		
Exercise Price	600	-
Weighted average remaining contractual life (in years)	3.94	-
Reconciliation of Stock Options		
Particulars	Plan 1	Plan 2
Outstanding as on April 01, 2019	-	-
Stock Options issued during the year	-	-
Exercised and vested	-	-
Forfeited / lapsed	-	-
Outstanding as on March 31, 2020	-	-
Stock Options issued during the year	51,099	7,738
Exercised and vested	-	-
Forfeited / lapsed	18,750	-
Outstanding as on March 31, 2021	32,349	7,738
		,
4. Reserves and surplus		
6. Reserves and surplus	As at March 31, 2021	As at March 31, 2020
4. Reserves and surplus A. Securities premium		As at
		As at
A. Securities premium	March 31, 2021	As at March 31, 2020 13,70,87,277
A. Securities premium Balance as per last financial statements	March 31, 2021 36,31,90,825	As at March 31, 2020
A. Securities premium Balance as per last financial statements Add: Addition during the year	March 31, 2021 36,31,90,825 1,24,80,17,100	As at March 31, 2020 13,70,87,277 22,94,13,347
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax)	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098)	As at March 31, 2020 13,70,87,277 22,94,13,347
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710)	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) -
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust Closing Balance	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710)	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) -
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust Closing Balance B. Capital Reserve	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710) 1,51,74,76,117	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) -
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust Closing Balance B. Capital Reserve Balance as per last financial statements	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710) 1,51,74,76,117 1,67,425	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) - 36,31,90,825
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust Closing Balance B. Capital Reserve Balance as per last financial statements Add: Addition during the year	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710) 1,51,74,76,117 1,67,425 210	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) - 36,31,90,825 - 1,67,425
A. Securities premium Balance as per last financial statements Add: Addition during the year Less: Share issue expenses adjusted during the year (net of income tax) Less: Advance recoverable from Save Solutions Employee Welfare Trust Closing Balance B. Capital Reserve Balance as per last financial statements Add: Addition during the year Closing Balance	March 31, 2021 36,31,90,825 1,24,80,17,100 (3,44,56,098) (5,92,75,710) 1,51,74,76,117 1,67,425 210	As at March 31, 2020 13,70,87,277 22,94,13,347 (33,09,799) - 36,31,90,825 - 1,67,425

3,96,32,500

7,70,32,500



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

# 4. Reserves and surplus (Contd.)

	As at March 31, 2021	As at March 31, 2020
D. Statutory Reserve		
Balance as per last financial statements	51,56,180	43,80,231
Add: Amount transferred from surplus balance in the statement of profit and loss	14,58,638	7,75,949
Closing Balance	66,14,818	51,56,180
Surplus in the Statement of Profit and Loss		
Balance as per last financial statements	46,93,11,145	37,00,54,825
Profit for the year	17,66,19,910	13,96,64,769
Add: Post Acquisition Profit of Subsidiaries	2,28,56,343	2,41,13,372
Less: Transfer to Debenture Redemption Reserve	(3,74,00,000)	(3,96,32,500)
Less: Amount transferred to the statutory reserve	(14,58,638)	(7,75,949)
Net surplus in the statement of profit and loss	62,99,28,760	49,34,24,517
Total	2,23,12,19,830	90,15,71,447

# 5 Long-term borrowings

	As at March 31, 2021	As at March 31, 2020
A. Debentures		
Secured	77,03,25,000	39,63,25,000
Non- Convertible Debentures (refer note a below)		
B. Term loans		
Secured		
- From non banking finance companies (refer note c below)	92,53,78,855	34,33,33,873
C. Vehicle loans		
Secured		
- from banks (refer note d below)	81,54,453	1,07,73,271
Total	1,70,38,58,308	75,04,32,144
Current maturities of long-term borrowings disclosed under the head "other current liabilities" (refer note 9)	(55,82,97,861)	(43,39,59,240)
Total	1,14,55,60,447	31,64,72,904



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### Note:

a. Terms and conditions for non-convertible debentures issued:

Name of debenture holder	Amount Borrowed (Amount in ₹)	Rate of Interest	Repayment Schedule
AAV Sarl	12,10,00,000	12.15%	Bullet repayment in March 2024
Masala Investments Sarl	12,10,00,000	12.15%	Bullet repayment in March 2024
Incofin Investment Management	8,20,00,000	13.15%	Bullet repayment in May 2023
AAV Sarl	9,11,62,500	13.94%	Bullet repayment in June 2022
Masala Investments Sarl	9,11,62,500	13.94%	Bullet repayment in June 2022
AAV Sarl	11,20,00,000	12.39%	Bullet repayment in May 2022
Masala Investments Sarl	11,20,00,000	12.39%	Bullet repayment in May 2022
L S Capital	2,00,00,000	15.90%	Bullet repayment in Jan 2022
L S Capital	2,00,00,000	15.90%	Bullet repayment in July 2021
	77,03,25,000		

b. Loan against vehicles are secured by way of hypothecation of the vehicles acquired from proceeds of loans and are repayable in equated monthly instalments carrying interest rate ranging from 7.2% p.a to 9.4% p.a.

c. The Debentures are secured by way of a first ranking exclusive and continuing charge created pursuant to the Deed of Hypothecation over the book debts/loan receivables of the Company. The charge over the hypothecated assets shall be 1 (one) times the value of the outstanding amounts (the "Security Cover") and to be maintained at all times until all the secured obligations are satisfied by the Company. The value of the hypothecated assets for this purpose (for both initial and subsequent valuations) shall be the amount reflected as the value thereof in the books of accounts of the Company.

d. Term loan from non banking financial company carries interest rate @ 14.50% p.a and is repayable in 36 monthly EMIs started from April 2019, secured by way of hypothecation of outstanding loan portfolio.

e. Term loans outstanding ₹ 88,03,51,205 (March 31, 2020: ₹ 30,78,25,661) are also guaranteed by promoter directors of the Company.

### 6. Short term Borrowings

	As at March 31, 2021	As at March 31, 2020
Cash Credit		
- Cash Credit from Bank (secured)*	-	4,03,79,793
Total	-	4,03,79,793

\* Cash credit are secured in the form of fixed charge by the way of hypothecation of book debts both present and future ranking pari passu with charge created in favour of debenture holders. The cash credit carries rate of interest of 11.05% p.a.

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 6A Long-term borrowings

## Terms of repayment of Term Loans as on March 31, 2021

•										
Original maturity of loan	Interest Rate	Du	Due within 1 year	Due 1 an	Due between 1 and 2 years	Due 2 an	Due between 2 and 3 Years	Due b 3 and	Due between 3 and 5 Years	Total
		No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in Rupees)	No. of Instal- ments	Amount (in ₹)	
Monthly repayment schedule										
From Banks:										
0-5 Yrs.	8.20%- 9.40%	12	7,51,495	12	8,15,487	9	4,33,404	1	•	20,00,386
		12	9,26,960	12	10,12,911	12	11,06,829	6	8,96,962	39,43,662
		6	7,85,836	ı	1		•	I		7,85,836
		12	1,82,915	12	2,00,770	12	2,20,367	7	138,315	7,42,367
		12	1,59,192	12	1,74,817	12	1,91,977	6	1,56,216	6,82,202
From NBFCs:										
0-3 Yrs.	14.50%	12	1,86,83,892	2	31,76,560		1	I		2,18,60,452
0-3 Yrs.	13.25% - 14.50%	11	4,23,23,550	12	5,26,86,693	-	49,89,757	I	ı	10,00,00,000
		12	4,07,20,776	12	4,62,79,224	ı		I		8,70,00,000
		11	1,91,05,749	12	2,37,63,401	-	21,30,850	ı	·	4,50,00,000
		12	2,50,00,008	12	2,49,99,992	I	1	I	ı	5,00,00,000
		12	10,00,00,032	12	9'99'99'968	I	-	I		20,00,00,000
		11	2,29,16,663	12	2,49,99,996	-	20,83,341	I		5,00,00,000
		11	2,29,16,663	12	2,49,99,996	1	20,83,341	I	I	5,00,00,000
		11	2,29,16,663	12	2,49,99,996	1	20,83,341	I		5,00,00,000
		12	2,17,87,282	6	1,82,12,718	I		I		4,00,00,000
		12	3,75,00,000	11	3,43,75,000	I	I	I	I	7,18,75,000

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

## 6A Long-term borrowings (Contd.)

Original maturity of loan	Interest Rate	Du	Due within 1 year	Due 1 an	Due between 1 and 2 years	Due 2 ar	Due between 2 and 3 Years	Due l 3 anc	Due between 3 and 5 Years	Total
		No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	
	14.51%- 15.50%	7	46,99,398	ı	1	ı.	ı	ı		46,99,398
		7	64,61,064		1		I		1	64,61,064
		С	11,11,108	I			I	ı	1	11,11,108
		പ	66,66,668	ı		·	1	ı	1	66,66,668
		12	2,51,93,614	ß	1,18,70,375		1	I	1	3,70,63,989
		12	2,12,46,511	-	19,20,689	ı	1	ı		2,31,67,200
		12	1,14,73,590	4	42,32,154		I		1	1,57,05,744
		9	89,82,621	I	1		I		1	89,82,621
		6	1,64,67,506	I	1	ı	I	I	1	1,64,67,506
	15.51%- 16.50%	4	56,19,871	I	I	I	1	ı	I	56,19,871
		e	56,45,767	I		ı	1	ı	-	56,45,767
		4	1,06,08,150	I			I	ı	1	1,06,08,150
		4	48,62,592	ı	1		I		1	48,62,592
		IJ	1,25,81,725	I	I	ī	I	ı	I	1,25,81,725
Bullet repayment schedule										
Debentures:										
0-3 Yrs.	12.15% -15.90%	2	4,00,00,000	-	22,40,00,000	2	50,62,60,167	З	64,833	77,03,25,000
			55,82,97,861		62,27,20,747		52,15,83,374		12,56,326	12,56,326 1,70,38,58,308



for the year ended March 31, 2021

6A Long-term borrowings (Contd.)

## Terms of repayment of Term Loans as on March 31, 2020

Original maturity of loan	Interest Rate	ā	Due within 1 year	Due   1 and	Due between 1 and 2 years	2 al	Due between 2 and 3 Years	Due 3 3 and	Due between 3 and 5 Years	Total
		No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	No. of Instal- ments	Amount (in ₹)	
Monthly repayment schedule	schedule									
From Banks:										
0-5 Yrs.	6.80%-9.40%	12	10,75,257	6	7,78,836	I	1	1	1	18,54,093
		ω	7,44,399		I		1	1	•	7,44,399
		ო	2,56,068	I	1	ı	1	1	1	2,56,068
		12	1,44,963	12	1,59,192	12	1,74,817	21	3,48,193	8,27,165
		12	1,66,649	12	1,82,915	12	2,00,770	19	3,58,682	9,09,016
		12	8,48,306	12	9,26,960	12	10,12,911	21	20,03,791	47,91,968
5-7 Years	9.20%	24	2,71,896	24	2,97,992	24	3,26,594	33	4,94,080	13,90,562
From NBFCs:										
0-3 Yrs.	14.50%-15.50%	10	22,081,748	2	46,99,398	1	1	1		2,67,81,145
		10	1,38,88,888	ı	I		1	ı	I	1,38,88,888
		11	9,267,929	7	62,76,452	·	1	ı	I	1,55,44,381
		12	1,91,77,312	6	1,64,67,506	T	I	ı	I	3,56,44,818
		11	30,55,558	3	11,11,108	-	I	ı	I	41,66,666
		10	1,73,01,029	с	50,59,040	ı	1	ı	1	2,23,60,069
		11	1,22,22,221	2	66,66,668	ı	I	•	I	1,88,88,889
		11	1,68,32,800	12	2,12,46,511	-	19,20,689	I	I	4,00,00,000
	15.51%-16.50%	12	2,86,97,919	4	1,06,08,150		I	ı	I	3,93,06,070
		10	1,35,16,144	9	89,82,621	T	I	I	I	2,24,98,765
		10	1,81,81,923	5	1,17,26,220		I	ı		2,99,08,143
		11	1,54,38,565	4	53,94,768	T	1	I	I	2,08,33,333
		12	1,31,41,906	4	48,62,588	ı	1	ı	I	1,80,04,494
0-3 Yrs.	14.50%	10	1,36,47,760	12	1,86,83,892	2	31,76,560	1	1	3,55,08,212
Debentures:										
0-5 Yrs.	12.90% -13.94%	٦	21,40,00,000			٦	18,23,06,768	-	18,232	39,63,25,000
										710000

(All amounts in Indian Rupees, except share data and where otherwise stated)



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 7. Provisions

	Non-C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
A. Provision for portfolio loans				
On standard assets	39,69,690	21,75,980	7,74,052	63,61,365
On non performing assets	2,92,11,365	65,75,598	-	-
Additional Provision on Portfolio	3,40,92,182	3,26,05,762	-	-
	6,72,73,237	4,13,57,340	7,74,052	63,61,365
B. Provision for employee benefits				
Provision for gratuity (refer note 28)	51,96,942	27,12,568	88,227	34,381
Provision for leave encashment	-	-	81,31,659	23,06,770
Provision for Bonus	-	-	8,68,002	18,78,782
	51,96,942	27,12,568	90,87,888	42,19,933
C. Others				
Provision for income tax	-	-	34,48,150	69,228
Provision on insurance claim receivable	-	-	1,83,626	-
	-	-	36,31,776	69,228
Total	7,24,70,179	4,40,69,908	1,34,93,716	1,06,50,526

### 8. Trade payables

	As at March 31, 2021	As at March 31, 2020
Trade payables		
- Total outstanding dues of micro enterprises and small enterprises	-	-
- Total outstanding dues of creditors other than micro enterprises and small enterprises	14,30,40,170	12,25,10,172
Total	14,30,40,170	12,25,10,172



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 9. Other current liabilities

	Non-Ci	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Current maturities of long-term borrowings (refer note 6)				-
Non- Convertible Debentures	-	-	4,00,00,000	21,40,00,000
Banks	-	-	28,06,398	35,07,537
Indian rupee loan from non banking finance companies	-	-	51,54,91,463	21,64,51,702
Interest accrued but not due on borrowings	-	-	2,53,10,233	1,05,31,368
Payable towards Direct assignment transactions	-	-	22458139	3,51,67,560
Payable towards Securitisation transactions	-	-	20,19,094	-
Unrealised gain on securitisation transaction******	57,12,539	-	51,17,240	-
Security Deposit *	-	-	11,08,96,865	10,39,27,711
Transaction Right **	-	-	7,39,69,538	6,32,60,160
Payable to CSPs ***	-	-	13,08,48,033	8,36,31,317
Payable to ETC Agent ****	-	-	73,90,528	7,18,21,264
Statutory dues payable	-	-	1,79,74,180	1,90,17,694
Salary payable	-	-	38,63,843	16,10,715
Insurance premium payable *****	-	-	-	58,046
Other payables *****	-	-	57,29,964	36,22,323
Total	57,12,539	-	96,38,75,518	8,26,607,397

\* Represents amount collected from Customer Service Points (CSPs) and will be refunded on termination of the CSP agreement. As per the past records and the normal business practice, these CSPs continue for a period of more than one year. However these dues are classified as current as the Company does not have an unconditional right to defer the payment.

\*\* Represents margin money taken in connection with transaction rights/ limit provided to CSPs.

\*\*\* Represents payables arising from daily transactions executed by respective CSPs with customers of concerned banks (mainly amount withdrawn by customers in CSPs and payable by the Company).

\*\*\*\* Represents payables arising from daily transactions executed by respective ETC Agents with customers of concerned banks (mainly amount deposited by ETC Agents for Limit but not debited in our settlement account till year end).

\*\*\*\*\* Represent amount collected from customers towards payment to be made to the Insurance Company. Outstanding loan amount will be waived in case of death of the customer/nominees and balance outstanding will be claimed from the Insurance Company.

\*\*\*\*\*\* Represents amount deposited by new CSPs. However, CSP code was not generated till Balance Sheet date. It also include payable to borrowers on account of EMI received in advance.

\*\*\*\*\*\* As per Guidelines on Securitisation of Standard Assets of NBFC-ND-NSI issued by Reserve Bank of India the Group has shown an unrealised gain on securitisation transaction under other liabilities and Interest strip on securitisation transaction under other assets by capitalisation of future interest receivable i.e. I/O Strip.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 10A. Property, Plant and Equipment

Particulars	Freehold land	Furniture & Fixtures	Office Equipment	Electrical Equipment	Computer & Printer	Vehicles	Total
At April 1, 2019	2,33,76,600	1,29,73,749	37,32,333	28,33,274	90,79,339	2,55,05,399	7,75,00,694
Additions	1,67,99,502	2,44,92,389	29,27,511	17,89,695	46,99,567	81,64,568	5,88,73,232
Disposals		5,78,744				16,78,532	22,57,276
At March 31, 2020	4,01,76,102	3,68,87,394	66,59,844	46,22,969	1,37,78,906	3,19,91,435	13,41,16,650
Additions	2,27,450	85,02,227	29,02,944	49,81,991	1,23,73,952	28,25,803	3,18,14,367
Disposals	-	-	-	-	-	-	-
At March 31, 2021	4,04,03,552	4,53,89,621	95,62,788	96,04,960	26152858	3,48,17,238	16,59,31,017
Depreciation							
At April 1, 2019	-	59,28,037	17,14,567	12,33,834	55,40,439	12866219	2,72,83,095
Charge For the Year	-	1,23,99,878	13,36,356	6,66,705	34,06,694	4702352	2,25,11,986
Disposals	-	3,43,306	-	-	-	1065507	14,08,813
At March 31, 2020	-	1,79,84,609	30,50,923	19,00,539	89,47,133	16503064	4,83,86,268
Charge For the Year	-	1,29,36,005	22,33,751	11,60,456	55,59,456	5344523	2,72,34,192
Disposals	-	-	-	-	_	_	-
At March 31, 2021	-	3,09,20,614	52,84,674	30,60,995	1,45,06,589	2,18,47,587	7,56,20,460
Net Block							
At March 31, 2020	4,01,76,102	1,89,02,785	36,08,921	27,22,430	48,31,773	1,54,88,371	8,57,30,382
At March 31, 2021	4,04,03,552	1,44,69,007	4,2,78,114	65,43,965	1,16,46,269	1,29,69,651	9,03,10,557

### 10B. Intangible Assets

Particulars	Computer Software
At April 1, 2019	5,268,401
Additions	3,111,044
Disposals	-
At March 31, 2020	8,379,445
Additions	1,744,129
Disposals	
At March 31, 2021	10,123,574
Amortization	
At April 1, 2019	2,763,975
Charge For the Year	2,251,301
Disposals	-
At March 31, 2020	5,015,276
Charge For the Year	1,579,864
Disposals	
At March 31, 2021	6,595,140
Net Block	
At March 31, 2020	3,364,169
At March 31, 2021	3,528,434



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 10C. Capital Work in Progress

Particulars	Software WIP	Building WIP	Total
At April 1, 2019	20,70,000	1,32,66,230	1,53,36,230
Additions	7,47,126	1,30,57,564	1,38,04,690
Disposals	-	-	-
At March 31, 2020	28,17,126	2,63,23,794	2,91,40,920
Additions	12,27,837	3,76,08,242	3,88,36,079
Disposals	-	-	-
At March 31, 2021	40,44,963	6,39,32,036	6,79,76,999

### 11. Investments

	Non-C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Non-trade investments (valued at lower of cost or fair value)				
Investment in mutual funds				
Nil units (March 31, 2020 : Nil) of SBI Saving Fund- Regular Plan- Growth	-	-	-	-
Nil units (March 31, 2020 : 1,10,000) of SBI DAF - Series XXII - Regular Growth	-	-	-	11,00,000
Nil units (March 31, 2020 : 1,00,000) of SBI DAF - Series XXII - Regular Growth	-	-	-	10,00,000
Nil units (March 31, 2020 : 27,365.573) of SBI Equity Hybrid Fund Reg Growth	-	-	-	32,48,060
Total	-	-	-	53,48,060

### 12. Deferred tax assets (net)

	As at March 31, 2021	As at March 31, 2020
Deferred tax assets		
Provision on Portfolio Loans	1,62,58,992	1,13,41,553
Difference between tax depreciation and depreciation charged for the financial reporting	80,82,037	49,45,020
Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purposes on payment basis	25,04,853	9,04,797
Provision for gratuity	6,30,053	(2,01,049)
Provision for leave Encashment	6,64,566	1,87,997
Deferred tax liabilities		
Impact of difference between processing charges paid on borrowings and amortised for the financial reporting	(43,93,525)	-
Net deferred tax assets (net)	2,37,46,976	1,71,78,318



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 13. Loans and advances (Unsecured, considered good unless stated otherwise)

	Non-Cu	urrent	Curi	rent
	As at	As at	As at	As at
Advance recoverable in cash or kind	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
Unsecured, considered good	4,62,165		2,73,31,868	1,54,42,806
Capital Advance to others	4,02,103		2,70,01,000	1,54,42,000
Unsecured, considered good	75,40,516	1,13,39,683		
Security deposit	70,40,010	1,10,07,000		
Unsecured, considered good	66,66,997	74,66,456		_
Portfolio loans	00,00,777	74,00,400		
Secured				
- Considered good*	1,02,30,63,235	49,95,11,776	1,41,16,37,655	64,06,25,120
- Considered good	4,22,41,361	47,75,11,770	1,41,10,07,000	
Unsecured	4,22,41,301			
- Considered good*	5,52,42,734	6,80,47,759	27,27,863	2,81,03,395
- Considered good	1,00,77,162	0,00,47,737		2,01,00,070
Loans and Advances to Related Parties	1,00,77,102			
Unsecured, considered good				
Save Group Private Limited				
Matritaw Bhawani Services Private Limited				1,68,96,684
Vishwakarma Sai Construction Private Limited				13,20,005
	1,14,52,94,170		1,44,16,97,386	70,23,88,010
Others	1,14,02,74,170	00,00,00,074	1,44,10,77,000	70,20,00,010
Unsecured, considered good				
Advance to staff				
Unsecured, considered good				
Advances to Employee / Director **	-	_	22,79,245	1,48,94,147
Receivable from CSPs***	-	_	8,58,04,289	9,57,21,864
Receivable from DCs	-	-	54,92,863	29,67,995
Receivable From ETC Agent	-	-	3,22,627	30,749
Pre-deposit with statutory Authority	1,08,70,894	1,08,70,894	-	-
Balance with statutory authorities	27,17,927	9,63,729	_	-
Advance Income tax ****	5,38,29,175	3,90,18,223	-	-
Prepaid Expenses	-	3,42,000	61,50,495	67,63,537
Unamortised finance cost	1,32,58,160	21,02,828	1,67,65,939	83,00,480
Input GST ( GST TDS)	-	-	43,71,140	54,07,415
Other Advances			1,17,35,445	31,48,604
	8,06,76,156	5,32,97,674	13,29,22,043	13,72,34,791
Total	1,22,59,70,326		1,57,46,19,429	83,96,22,801
	, , , ,			· · · · · · · · · · · · · · · · · · ·

\* Represents advance given to directors/employees amounting to ₹ 20,29,989 (March 31, 2020 -1,46,94,605).\*\* Mainly represents the receivables arising from daily transactions executed by respective CSPs with customers of concerned Banks.

\*\*\* It includes self assessment tax amounting to ₹ 1,05,10,785 (March 31 , 2020 1,05,10,785) and TDS receivable amounting to ₹ 9,99,29,570 (March 31, 2020 - 7,48,72,597).



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 14. Other assets (Unsecured, considered good unless stated otherwise)

	Non-Current		Curr	ent
	As at March 31, 2021	As at 1arch 31, 2020	As at March 31, 2021	As at March 31, 2020
Non current bank balances (refer note 16)	10,87,37,276	2,51,03,034	-	-
	10,87,37,276	2,51,03,034	-	-
Others				
Interest accrued but not due on portfolio loans	-	-	5,60,09,894	2,74,65,083
Interest accrued but not due on deposits placed with banks	15,89,473	5,94,295	26,54,380	34,79,365
Interest strip on securitisation transaction	57,12,539		51,17,240	
Accrued Interest on Advance to Related Party	-	-	-	57,68,016
Margin money toward borrowings	42,35,000	67,35,000	-	-
Input GST	-	-	12,53,714	7,08,151
Insurance claim receivable	-	-	16,00,210	7,62,454
Ex- gratia - receivable	-	-	3,41,692	-
	1,15,37,012	73,29,295	6,69,77,130	3,81,83,069
Total	12,02,74,288	3,24,32,329	6,69,77,130	3,81,83,069

### 15. Trade receivables

	As at March 31, 2021	As at March 31, 2020
Unsecured, considered good	16,03,78,034	14,57,77,208
Total	16,03,78,034	14,57,77,208

### 16. Cash and bank balances

	Non-C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Cash and cash equivalents				
Balances with banks				
-on current accounts	-	-	55,61,67,856	23,64,08,839
Cash on hand	-	-	2,90,014	3,01,024
Deposits with original maturity of less than 3 months	-	-	36,05,56,203	35,00,000
	-	-	91,70,14,073	24,02,09,863
Other bank balances				
-on settlement accounts ***	-	-	10,44,73,662	5,11,11,416



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 16. Cash and bank balances (Contd.)

	Non-C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
- on settlement accounts (Electronic toll collection) ****	-	-	77,42,364	11
Deposit with original maturity for more than 3 months but less than 12 months *	-	-	27,27,62,737	18,36,44,253
Deposit with original maturity for more than 12 months **	10,87,37,276	2,51,03,034	-	-
	10,87,37,276	2,51,03,034	38,49,78,763	23,47,55,680
Amount disclosed under non-current assets (refer note 14)	10,87,37,276	2,51,03,034	-	-
Total	-	-	1,30,19,92,836	47,49,65,543

\* Includes ₹ Nil (March 31, 2020: ₹ 1,50,00,000) pledged with debenture trustee against Non-convertible debentures.

\*\* Includes ₹ 4,09,21,586 (March 31, 2020 : ₹ 1,34,00,000) pledged with Banks in connection with Business Correspondent (BC) activities.

\*\*\* Settlement accounts maintained with State Bank of India for CSPs transaction and the company intends to maintain the required balances to meet the CSPs transaction need.

\*\*\*\* Settlement accounts maintained with State Bank of India for electronic toll collection transaction which is restrictive in nature

\*\* Deposit certificates of ₹ 25,00,000 (March 31, 2020: ₹ 25,00,000) marked as lien towards term loans availed from financial institutions, towards cash collateral placed in connection with term loan.

### 17. Revenue from operations

	Year ended March 31, 2021	Year ended March 31, 2020
Income from Business Correspondent activities	1,68,32,65,921	1,39,12,06,483
Interest income on portfolio loans	29,54,02,226	21,33,90,593
Upfront fees collected from CSPs*	1,69,93,637	1,27,53,325
Processing fees on portfolio loan	2,27,91,580	1,79,07,167
Service fee income from Aadhar agent	1,94,75,359	1,45,19,290
Service fee income from electronic toll collection	1,50,34,818	1,44,73,155
Service fee income from direct assignment	-	9,50,000
Excess interest spread on direct assignment	1,18,25,466	83,70,746
Service fee income from securitisation	1,00,000	-
Excess interest spread on securitisation	43,92,258	-
Interest on margin money deposits*	6,36,949	2,63,588
Other operating revenue**	98,92,930	91,59,339
Total	2,07,98,11,144	1,68,29,93,686

\* at the time of enrolment of new CSPs.

\*\* Include income from Aadhaar agent, electronic toll collection and foreclosure charges.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 18. Other income

	Year ended March 31, 2021	Year ended March 31, 2020
Interest income on		
- term deposit with banks	2,61,49,456	1,15,48,117
- advance to a related party	14,27,755	62,66,442
Gain on sale of fixed asset	-	2,87,823
Net gain on sale of mutual fund	1,23,60,899	23,40,825
Liability no longer required written back	40,15,748	16,53,695
Other miscellaneous income	3,77,404	8,43,070
Total	4,43,31,262	2,29,39,972

\* Represents interest on margin money deposits/ cash collateral marked as lien towards term loans availed from financial institutions.

### 19. Sub-contractors and agents Charges

	Year ended March 31, 2021	Year ended March 31, 2020
Sub-Contracting Charges to Customer Service Point (CSPs)	1,24,48,45,660	1,02,83,31,789
Commission to District Coordinators (DCs)	9,81,63,737	7,90,53,911
Commission to Dealers and Agents (ETC)	1,74,62,473	1,79,91,096
Total	1,36,04,71,870	1,12,53,76,796

### 20. Employee benefit expenses

	Year ended March 31, 2021	Year ended March 31, 2020
Salaries and bonus	17,75,73,921	12,29,96,765
Contributions to provident and other funds	89,64,732	58,86,789
Gratuity expenses (refer note 28)	25,38,220	10,94,693
Staff welfare expenses	35,90,033	25,65,436
Incentives	61,51,254	33,28,358
Leave encashment	19,10,619	2,77,991
Total	20,07,28,779	13,61,50,032

### 21. Finance costs

	Year ended March 31, 2021	Year ended March 31, 2020
Interest expense		
- banks	26,46,784	56,80,716
- Financial Institution	12,66,54,517	6,66,65,028
Processing fee on loan	27,35,404	10,81,365
Other borrowing costs	1,12,82,782	79,30,924
Total	14,33,19,487	8,13,58,033



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 22. Depreciation and amortisation expense

	Year ended March 31, 2021	Year ended March 31, 2020
Depreciation on property, plant and equipment	2,72,34,192	2,25,11,983
Amortisation on intangible assets	15,79,864	22,51,301
Total	2,88,14,056	2,47,63,284

### 23. Other expenses

	Year ended March 31, 2021	Year ended March 31, 2020
Rent (refer note 31)	2,64,02,867	1,34,07,450
Rates and taxes	14,35,884	15,11,868
Repair and Maintenance	47,77,603	49,08,040
Electricity expense	30,28,304	15,14,268
Commission expense	12,16,427	18,35,580
Office expenses	29,73,972	12,11,769
Travelling and conveyance	1,88,24,126	1,71,30,583
Lodging & Boarding Expenses	17,04,069	33,61,785
Communication costs	60,83,873	46,83,767
Printing and stationery	37,09,501	22,03,818
Donation	1,51,000	54,000
Legal and professional fees	2,23,93,954	2,60,82,751
Director Sitting Fee	4,72,000	1,53,400
Payment to auditors	49,57,000	37,38,280
Business development expenses	27,22,325	22,66,918
Meetings & training expenses	1,55,449	30,74,368
CSR Expense	57,35,376	-
Insurance Expense	58,61,612	19,86,488
Membership Fees	11,57,655	1,23,000
IT support charges	61,50,952	62,69,971
Bank charges	12,05,731	3,20,714
Miscellaneous expenses	47,10,948	39,79,546
Total	12,58,30,628	9,98,18,364



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### Payment to auditors

	Year ended March 31, 2021	Year ended March 31, 2020
As Auditor:		
Audit fee*	49,57,000	35,47,265
Reimbursement of expenses	-	1,23,623
Total	49,57,000	36,70,888

\* Includes GST amount where input tax credit not available.

### 24. Provisions and write off

	Year ended March 31, 2021	Year ended March 31, 2020
Provision for standard and non performing assets	(1,09,40,137)	1,06,03,887
Provision for non-performing assets	2,97,82,302	-
Additional Provision on portfolio	14,86,420	3,26,05,762
Provision on insurance claim receivable	1,83,626	-
Total	2,05,12,211	4,32,09,649

### 25. Earnings per share (EPS)

	Year ended March 31, 2021	Year ended March 31, 2020
Net Profit for calculation of basic and diluted EPS	18,39,13,097	14,35,44,516
Weighted average number of equity shares in calculating basic EPS	56,86,507	45,28,541
Effect of dilution:		
Weighted average number of equity shares in calculating diluted EPS	56,86,507	45,28,541
Basic EPS (₹)	32.34	31.70
Diluted EPS (₹)	32.34	31.70

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

25. Loan portfolio and provision for standard and non-performing assets as at March 31,2021:

			2					
Asset classification	Portfolio loans ou (Gross)	Portfolio loans outstanding (Gross)	Provision fo	r standard anc	Provision for standard and non-performing assets	iing assets	Portfolio loans outstanding (Net)	s outstanding et)
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2020	Provision made during v the year	Provision Provision As at made during written back March 31, the year / utilised 2021	As at March 31, 2021	As at March 31, 2021	As at March 31, 2020
Standard assets	2,41,74,77,559	2,41,74,77,559 1,17,05,32,076 1,86,43,107	1,86,43,107	36,87,750	(1,75,87,115)	47,43,742	36,87,750 (1,75,87,115) 47,43,742 2,41,27,33,817 1,15,18,88,969	1,15,18,88,969
Non-Performing assets	12,75,12,451	12,75,12,451 6,57,55,974 2,90,75,598 3,42,27,949	2,90,75,598	3,42,27,949	I	6,33,03,547	- 6,33,03,547 6,42,08,904	3,66,80,377
Total	2,54,49,90,010	2,54,49,90,010 1,23,62,88,050 4,77,18,705 3,79,15,699 (1,75,87,115) 6,80,47,289 2,47,69,42,720 1,18,85,69,346	4,77,18,705	3,79,15,699	(1,75,87,115)	6,80,47,289	2,47,69,42,720	1,18,85,69,346

Loan portfolio and provision for standard and non-performing assets as at March 31,2020:

					5			
Asset classification	Portfolio loans outstanding (Gross)	outstanding s)	Provision fo	Provision for standard and non-performing assets	d non-perforn	ning assets	Portfolio loans outstanding (Net)	outstanding t)
	As at March 31, 2020	As at March 31, 2019	As at March 31, 2019	Provision Provision made during written back the year / utilised	Provision written back / utilised	As at March 31, 2020	As at March 31, 2020	As at March 31, 2019
Standard assets	1,17,05,32,076	1,17,05,32,076 64,58,83,866 33,34,738 1,53,08,369	33,34,738	1,53,08,369	I	1,86,43,107	1,86,43,107 1,15,18,88,969 64,25,49,128	64,25,49,128
Non-Performing assets	6,57,55,974	6,57,55,974 1,17,43,173 11,74,317 2,79,01,281	11,74,317	2,79,01,281	I	2,90,75,598	3,66,80,376	3,66,80,376 1,05,68,856
Total	1,23,62,88,050 65,76,27,039 45,09,055 4,32,09,650	65,76,27,039	45,09,055	4,32,09,650	I	4,77,18,705	4,77,18,705 1,18,85,69,345 65,31,17,984	65,31,17,984



(All amounts in Indian Rupees, except share data and where otherwise stated)

### 27. Related Party Disclosure

## **Particulars of Related Parties**

a) where transaction entered during the current/previous year

Key management personnel

Enterprise where director has significant influence

Relatives of key management personnel

Enterprise over which relative of director has significant influend

Enterprise over which relative of director has significant influence	cant influence					
Particulars	Entities in Management / or their rela significant	Entities in which Key Management Personnel and / or their relatives exercise significant influence.	Key Manageme Relative	Key Management Personnel & Relatives of KMP	<u>Т</u> о	Total
	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date
Loan given						
Matritwa Bhawani Services Private Limited*	- [17,64,232]	- [1,68,96,684]	- [-]	' [-]	- [17,64,232]	- [1,68,96,684]
Vishwakarma Sai Construction Private Limited***	- [16,51,200]	- (13,20,005)	- [-]	' _	- [16,51,200]	- (13,20,005)
Repayment of Loan given						
Matritwa Bhawani Services Private Limited*	1,68,96,684 [98,96,548]	' -		' _	1,68,96,684 [98,96,548]	' <u>-</u>
Vishwakarma Sai Construction Private Limited***	13,20,005 (77,68,721)	' -			13,20,005 (77,68,721)	-
Interest income						
Vishwakarma Sai Construction Pvt Ltd.**	29,435 [5,46,421]	- (4,91,779)		' -	29,435 [5,46,421]	- (4,91,779)
Matritaw Bhawani Services Private Limited*	5,58,980 (27,27,568)	- (24,54,811)		' -	5,58,980 (27,27,568)	- (24,54,811)
MBS India Infradevelopers Private Limited**	4,10,001 (17,10,267)	- (15,39,240)	- [-]	' _	4,10,001 (17,10,267)	- (15,39,240)
Ajay kumar Sinha	' [-]	' -	1,44,175 [5,08,612]	- [5,08,612]	1,44,175 [5,08,612]	_ [5,08,612]
Ajeet kumar Singh	-	-	1,33,413 [3,79,555]	- (3,79,555)	1,33,413 [3,79,555]	- (3,79,555)
Pankaj Kumar	- [-]	- (-)	1,51,751 (3,94,020)	- (3,94,020)	1,51,751 [3,94,020]	- [3,94,020]

for the year ended March 31, 2021 <b>27. Related Party Disclosure (</b> Contd.)			(All amounts in	Indian Rupees, excep	t share data and wh	(All amounts in Indian Rupees, except share data and where otherwise stated)
Particulars	Entities in Management I / or their rela significant	Entities in which Key Management Personnel and / or their relatives exercise significant influence.	Key Management Personnel & Relatives of KMP	ıt Personnel & of KMP	<u>ዋ</u>	Total
	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date	Transaction Value for the year	Balance outstanding as on closing date
Reimbursement of expenses						
Receivable from Save Group Private Limited	- [71.950]	' []	' []	' []	- [71.950]	- []
Advance recoverable in cash or kind						
MBS India Infradevelopers Private Limited**	- (27,000)	- [1,24,27,350]	' [-]	- (-)	- (27,000)	- (1,24,27,350)
Refund for advance recoverable in cash or kind						
MBS India Infradevelopers Private Limited**	1,24,27,350 (60,00,000)	- [-]	- (-)	- [-]	1,24,27,350 (60,00,000)	
Other Payable/ Receivable						
Save Pavers & Bricks	3,67,850 (31,313)	3,36,513 (31,313)	' (-)	' (-)	3,67,850 (31,313)	3,36,513 (31,313)
Salary advance****						
Ajay kumar Sinha	- [-]	- [-]	- (22,46,305)	- [43,96,305]	- (22,46,305)	- (43,96,305)
Ajeet kumar Singh	-	-	- [36,94,893]	- (40,82,333)	- [36,94,893]	- (40,82,333)
Pankaj Kumar	- (-)	' [-]	- (37,97,558)	- (45,70,558)	- (37,97,558)	- (45,70,558)
Salary (includes perquisites)						
Ajay kumar Sinha	-	-	1,02,00,000 (86,70,000)	-	1,02,00,000 (86,70,000)	- (-)
Ajeet kumar Singh	' []	' -	1,02,00,000 [86.70.000]	' 🖸	1,02,00,000 [86.70.000]	- <u>-</u>
Pankaj Kumar		: ' :	1,02,00,000 (86.70,000)	: ' :	1,02,00,000 (86.70,000)	
Gourav Sirohi	2 ' 3	2 ' 3	42,18,400	2 ' 2	42,18,400	2 ' 2
Sheena Suri		E ' 3	7,62,396	E ' 3	7,62,396	
	-	-	[3,74,487]	(-)	(3,74,487)	(-)
* Loan given to Matritwa Bhawani Services Private Limited has been subsequently received along with interest on July 27, 2020 ** Advance recoverable from MBS India Infradevelopers Private Limited has been subsequently recovered along with interest on July 28, 2020 *** Loan given to Vishwakarma Sai Construction Private Limited has been subsequently received along with interest on July 27, 2020 *** Principle part of salary advance given to directors has been subsequently received along with interest on July 27, 2020	Limited has been ppers Private Limi rivate Limited has ors has been sub:	subsequently re ted has been sub been subsequer sequently recove	ceived along with sequently recove itly received alon red on July 24, 20	interest on July red along with ir g with interest or )20.	27, 2020 nterest on July 2 July 27, 2020	8, 2020





for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 28 (a). Gratuity

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure and it is computed at 15 days salary (last drawn salary) for each completed year of service. The gratuity plan is unfunded.

The following tables summarize the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plans.

	As at March 31, 2021	As at March 31, 2020
Assumptions:		
Discount Rate	6.90%	7.00%
Salary Escalation	6.00%	6.00%
Expected Average Remaining Working Life of Employees (Years)	32.47	31.44
Table Showing changes in present value of Defined Benefit obligation:		
Present value of defined benefit obligations as at beginning of the year	27,46,949	24,51,083
Interest cost	1,92,286	1,72,046
Current service cost	2397749	15,88,359
Actuarial (gain)/loss on obligations	(51,815)	(14,64,539)
Present value of defined benefit obligations as at end of the year	52,85,169	27,46,949
The amounts to be recognised in the Balance Sheet:		
Present value of obligations at the end of the year	52,85,169	27,46,949
Fair value of plan assets at the end of the year	-	-
Net liability recognised in balance sheet	52,85,169	27,46,949
Expenses Recognised in statement of Profit and Loss:		
Current Service Cost	23,97,749	15,88,359
Interest Cost	1,92,286	1,72,046
Net Actuarial (gain)/ loss recognised in the year	(51,815)	(14,64,539)
Past service cost – vested benefits	-	-
Expenses recognised in statement of profit and loss	25,38,220	2,95,866

### Defined benefit pension plan \*

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019	As at March 31, 2018
Defined benefit obligation	52,85,169	27,46,949	24,51,083	14,43,014
Experience adjustments on plan liabilities	25,90,035	17,60,405	8,51,527	13,62,536
Net Actuarial (gain)/ loss recognised in the year	(51,815)	(14,64,539)	1,56,542	80,478

\* Since, Group started taking valuation of gratuity from financial Year 2017-18 onward. Thus, disclosure with respect to gratuity shown above is for 4 years.

The estimates of future salary increases considered in actuarial valuation, takes account of inflation, seniority and other relevant factors, such as supply and demand in the employment market.

Amount incurred as expense for defined contribution to Provident Fund is ₹ 18,54,540/- (March 31, 2020: ₹15,74,399/-)



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 29. Capital Commitment

Estimated amounts of contracts remaining to be executed and not provided for (net of advances) ₹ 13,64,630 (Previous Year ₹ 1,06,23,543)

### **30. Segment Information:**

### **Primary segment information: Business Segment**

The Group is engaged in providing financial and other services to borrowers/customers in India. Based on information regularly provided to and reviewed by the Chief Operating Decision Maker for allocation of resources for providing aforesaid services and assessing their performance as well the Group's organisation structure for providing those services through different companies, the Group has the following reportable segments: The primary segment reporting format is determined to be business segments as the company's risk and rate of return are affected predominantly by difference in the services produced. The operating businesses are organised and managed separately according to the nature of product and service provided, with each segment representing a strategic business that offer different product or service and serve different market.

The Business Correspondent Business ("BC Business") is primarily engaged in acting as a business correspondent on behalf of various Public Sector Banks. The Company facilitates bank in affixing and recharging fastags for collecting toll charges electronically.B456

The "NBFC-ND" provides individual Micro & Small Enterprises loan and Loan against Property.

The "NBFC-MFI" is engaged in providing financial services to women belonging to the rural and sub-urban areas in India.

Particulars	<b>BC Business</b>	NBFC-ND	NBFC-MFI	Unallocated	Total
Segment Revenue					
External Revenue	1,73,93,97,833 (1,43,88,82,275)	10,22,10,404 (9,84,93,485)		- (-)	2,07,98,11,144 (1,68,29,93,686)
Inter segment revenue	-	-	-	-	-
	(-)	(-)	[-]	(-)	(-)
Total revenue	1,73,93,97,833	10,22,10,404	23,82,02,907	-	2,07,98,11,144
	(1,43,88,82,275)	(9,84,93,485)	(14,56,17,926)	(-)	(1,68,29,93,686)
Segment results before finance cost, exceptional items and tax	24,89,95,119	2,24,22,128	11,63,67,614	-	38,77,84,862
	(18,68,54,549)	(1,76,16,629)	(7,21,44,355)	(-)	(27,66,15,333)
Less : Finance Cost	8,52,59,330	51,24,990	5,29,35,167	-	14,33,19,487
	(4,59,07,919)	(68,21,976)	(2,86,28,138)	(-)	(8,13,58,033)
Profit before exceptional item and tax	23,52,70,524	29,44,378	62,50,475	-	24,44,65,374
	(18,79,96,825)	(37,79,261)	(34,81,413)	(-)	(19,52,57,500)
Profit on sale of non current investments	-	-	-	-	-
	(-)	(-)	(-)	(-)	(-)
Profit before tax	23,52,70,524	29,44,378	62,50,475	-	24,44,65,374
	(18,79,96,825)	(37,79,261)	(34,81,413)	(-)	(19,52,57,500)
Income Taxes	5,86,50,614	6,96,446	12,05,21	-	6,05,52,278
	(4,83,32,057)	(25,05,551)	(8,75,377)	(-)	(5,17,12,984)



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated) 30. Segment Information: (Contd.) **Particulars BC Business NBFC-ND** NBFC-MFI Unallocated Total 17.66.19.910 22,47,932 50,45,257 18.39.13.097 Net profit (13,96,64,768) (12, 73, 710)(26,06,036)[-] (14,35,44,516) As at March 31, 2021 1,49,34,37,523 65.40.00.431 2.48.83.37.055 4,63,57,75,010 Segment assets (76,80,39,623) (60,71,81,893) (93,61,84,630) (-) (2,31,14,06,146)\_ Unallocated Assets [-] [-] (-) [-] [-] 1,28,09,96,587 8,40,87,277 97,90,68,707 2,34,41,52,570 Segment liabilities (-) (1,36,06,90,700) (91,25,93,951) (7,40,78,543) (37,40,18,205) Unallocated Liabilities [-] [-] [-] [-] [-] **Other Segment Information : Capital Expenditure** 6,94,22,609 5.93.19.271 35,06,295 65.97.043 Tangible assets (6, 32, 82, 492)(9, 28, 800)(76, 87, 504)(-) (7,18,98,796) 8,26,000 6,21,624 11,52,642 26,00,266 Intangible assets (-) (38,04,480)(53, 690)(38,58,170) (-) 2,05,89,277 21,65,903 44,79,011 2,72,34,19 Depreciation (1,79,77,395)(19,77,859) (25, 56, 731)(-) (2,25,11,985) 10.73.909 2.95.329 15.79.863 2.10.625 Amortization (9,04,972)(9, 39, 176)(4.07.352)[-] (22,51,300)\_ Impairment Losses (-) [-] (-) (-) (-) 2,05,12,211 Non cash expenditure other than 81,33,398 1,23,78,813 [-] depreciation [-] (2,79,15,905) (1,52,93,744)(4, 32, 09, 649)

### 31. Leases

### Operating lease: Company as lessee

Certain office premises are obtained on operating lease. The lease term is for one to three years and renewable for further periods either mutually or at the option of the Company. There are no restrictions imposed by lease agreements. There are no subleases and the leases are cancellable.

Description	Year Ended March 31, 2021	Year Ended March 31, 2020
Operating lease payments recognised during the year	2,64,02,867	1,34,07,450



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 32. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

There are no amounts that need to be disclosed in accordance with the Micro Small and Medium Enterprise Development Act, 2006 (the 'MSMED') pertaining to micro or small enterprises. For the year ended March 31, 2021 and March 31, 2020, no supplier has intimated the Company about its status as micro or small enterprises or its registration with the appropriate authority under MSMED.

**33.** The COVID -19 pandemic continues to spread across the globe and India, which has contributed to a significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities. The potential impact of the COVID-19 pandemic on the Group's financial performance are dependent on future developments, which are highly uncertain, including, among other things, any new information concerning the severity of the second wave of COVID-19 pandemic and any action to contain its spread or mitigate its impact whether Government mandated or elected by the Group and its subsequent impact on the recoverability's on the Group's assets. The Group has, based on current available information and based on the policy approved by the board, determined the provision for impairment of financial assets including the additional overlay of approximately ₹ 6,80,47,289 for uncertainty over the potential macro-economic impact of the pandemic. Based on the current indicators of future economic conditions, the Group considers this provision to be adequate and expects to recover the carrying amount of these financial assets. Given the uncertainty over the potential macroeconomic condition, the impact of the global health pandemic may be different from that estimated as at the date of approval of these financial statement and the Group will continue to closely monitor any material changes to future economic conditions.

Name of the companies Subsidiaries:	Reporting date	Ownership in % eighter directly or through subsidiaries		/ Country of incorporation
		2020-21	2019-20	
Save Financial Services Private Limited	March 31, 2021	100.00%	100.00%	India
Save Microfinance Private Limited	March 31, 2021	100.00%	100.00%	India

### 34. The list of subsidiaries which are included in the consolidation and the Group's holding therein are as under:

for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

35. Pursuant to the requirement of schedule III of companies act 2013, additional information of the group considered in preparation of consolidated financial statements are set out below:

Name of entity in the group		otal Assets less lities)	Share in profit	
	As % of consolidated net assets	Amount	As % of consolidated net profit and loss	Amount
Parent				
Save Solutions Private Limited	59.32%	2,26,85,98,461	96.03%	17,66,19,910
	61.41%	92,64,34,651	97.30%	13,96,64,769
Subsidiaries				
Indian				
Save Financial Services Private Limited	11.21%	42,87,83,740	1.22%	22,47,932
	28.28%	42,65,35,808	0.89%	12,73,710
Save Microfinance Private Limited	29.47%	1,12,70,27,739	2.74%	50,45,257
	10.31%	15,55,32,489	1.82%	26,06,038
Non-Controlling Interests in all subsidiaries	-	-	-	-
Total	100.00%	3,82,44,09,940	100.00%	18,39,13,100
	100.00%	1,50,85,02,948	100.00%	14,35,44,516

36. Previous period figures have been regrouped/reclassified, where necessary, to confirm to current period's classification.

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

per Bhaswar Sarkar . Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE SOLUTIONS PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072

Pankaj Kumar Director DIN: 01839501 Ajay Kumar Sinha Director DIN: 01817959

Gourav Sirohi Chief Financial Officer Company Secretary

Sheena Suri

Place: New Delhi Date : June 28, 2021

### Save Microfinance Private Limited



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### Dear Member,

The Board of Directors hereby present the Fifth (5th) Director's Report along with the Audited Financial Statements of your Company for the financial year ended March 31, 2021.

Your Company is a wholly owned subsidiary of Save Solutions Private Limited ("SSPL") and is non-systemically important non-deposit taking non-banking financial company (NBFC-ND-NSI) registered with the Reserve Bank of India ("RBI"), classified as a non-banking financial company – micro finance institution (NBFC-MFI) with effect from October 5, 2017.

Particulars	FY March 31, 2021	FY March 31, 2020
Income		
Revenue from Operation	23,82,02,907	14,56,17,926
Other income	38,37,820	31,99,953
Total Income	24,20,40,727	14,88,17,879
Expenditure		
Employee Benefit Expense	7,19,49,260	4,04,54,567
Depreciation and Amortisation Expense	46,89,636	29,64,083
Finance Costs	11,01,17,139	6,86,62,942
Other Expense	3,66,55,404	1,79,61,130
Provisions and write-offs	1,23,78,813	1,52,93,744
Total Expense	23,57,90,252	14,53,36,466
Profit before tax	62,50,475	34,81,413
Tax Expenses:		
-Current Tax	27,18,587	50,79,200
-Deferred Tax Credit	-13,89,997	-42,03,823
-Tax reversal for earlier year	-1,23,372	-
Profit after tax	50,45,257	26,06,036



The Operational Performance of your Company for last two financial years are summarized in the following table:

Year ended March 31	FY March 31, 2021	FY March 31, 2020	Increase over % FY 2020-20
Number of Branches	56	28	200.00%
Number of Clients	93,935	56,144	67.31%
Number of employees	402	227	77.09%
Number of States	6	4	150.00%
Amount Disbursed (INR In Crore)	183.98	129.56	42.00%
Portfolio Outstanding (INR In Crore)	203.08	106.54	90.61%

### EXTRACT OF ANNUAL RETURN

In accordance with provisions of Sections 92(3) and 134(3)(a) of the Companies Act, 2013, an extract of the annual return of your Company in the prescribed format is available at www.saveind.in.

### DESCRIPTION ABOUT COMPANY'S STATE OF AFFAIRS & WORKING

Your Company is a wholly owned subsidiary of Save Solutions Private Limited ("SSPL") and engaged in the business of providing micro credits, advances and lending money, on such terms as may be determined from time to time. There has been no change in the business of the Company during the year under review.

### DEPOSITS

During the year under review, your Company has not received or accepted any deposit from the public and retained its non-acceptance of public deposit NBFC status. The financials of your Company do not contain any figures that come under the classification of deposits as specified under Chapter V of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014.

Further, there was no such unpaid or unclaimed amount as at the end of the year and the Company has not defaulted in payment of interest during the year under review.

### **TRANSFER TO RESERVES**

Pursuant to Section 45-IC of the RBI Act, 1934 prescribes that every NBFC shall create a reserve fund and transfer therein an amount not less than 20% of its net profit after tax. During the year under review, your Company has transferred INR 10,09,051/- to Statutory Reserve.

### DIVIDEND

To maintain a healthy Net Worth & Capital Adequacy Ratio, the Directors of your Company proposed to retain profits into the business itself and does not recommend to declare the dividend on equity shares of the Company.

### **CAPITAL ADEQUACY RATIO**

The Capital Adequacy Ratio of your Company was 53.90% as of March 31, 2021 as against the minimum capital adequacy requirements of 15% by the Reserve Bank of India.

### **FUNDING POSITION**

During the year under review, in terms of fundraising, your Company has mobilized funds amounting of INR 83.20 Crore through term loans.

Your Company has added "Caspian Impact Investments Private Limited", "Arohan Financial Services Limited" and "Northern Arc Capital Limited" to its list of funders in this financial year.

Further, your Company has made an application to RBI for conversion of loan amounting of INR 75 Crores out of INR 100 Crores taken from Save Solutions Private Limited and after getting the approval from RBI, your Company has allotted 6,81,81,818 Equity Shares of INR 11/- each (Including INR 1/- each for securities premium) for aggregate value of INR 74,99,99,998/- to Save Solutions Private Limited.

### **CREDIT RATING**

The Company has long term facility rating "IVR BBB/ Stable Outlook (IVR Triple B with Stable Outlook)" from Informeics Ratings.

### DIRECTORS AND KEY MANAGERIAL PERSONNEL (KMP)

### A. DIRECTORS:

As on March 31, 2021, the Board of Directors of your Company consist of Four (4) Directors comprising three (3) Directors and one (1) Nominee Director. The details are as follows:

SI. No.	Name of Directors	Category
1.	Mr. Ajay Kumar Sinha	Director
2.	Mr. Ajeet Kumar Singh	Director
3.	Mr. Pankaj Kumar	Director
4.	Mr. Siva Chidambaram Vadivel	Nominee
	Alagan	Director

The Board was duly constituted in compliance of the Companies Act, 2013 and Reserve Bank of India Act, 1934 and during the year under review, the Board of Directors of your Company has appointed Mr. Siva Chidambaram Vadivel Alagan (DIN: 08242283) as Nominee Director on behalf of Maj Invest Financial Inclusion Fund III K/S ("MIFIF" Foreign Investor) w.e.f. July 23, 2020.

None of the Director of your Company is disqualified and has made necessary disclosures, as required under the various provisions of the Companies Act, 2013.

### **DECLARATION BY INDEPENDENT DIRECTORS**

Your Company does not require to appoint an Independent Director on its Board in terms of applicable provisions of the Companies Act, 2013. Therefore, the declaration from Independent Director under Section 149(7) of the Companies Act, 2013, that he/she meets the criteria of independence laid down in Section 149(6) of the Companies Act, 2013 are not applicable to your Company.

### **B. KEY MANAGERIAL PERSONNEL:**

As on March 31, 2021, Mr. Mahendra Singh Chouhan, Company Secretary is the Key Managerial Personnel of your Company in accordance with the provisions of Sections 2(51) and 203 of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

During the year under review, due to sad and sudden demise of Mr. Akhilesh Kumar Singh, Company Secretary of the Company on November 18, 2020, a causal vacancy caused for the same. To fill up such casual vacancy, the Board of Directors of your Company has appointed Mr. Mahendra Singh Chouhan (ICSI Membership No.: A56365) as Company Secretary of the Company w.e.f. January 22, 2021.

Further, as on March 31, 2021, Mr. Gourav Sirohi, Chief Financial Officer of the Company.

### NUMBER OF MEETINGS/ ATTENDANCE OF THE BOARD OF DIRECTORS

### A. Number of Board Meetings:

The Board of Directors of your Company met Thirteen (13) times during the Financial Year 2020-21 on the following dates:

SI. No.	Date of Meeting	SI. No.	Date of Meeting
1.	May 09, 2020	8.	November 06, 2020
2.	May 11, 2020	9.	January 22, 2021
3.	July 10, 2020	10.	February 04, 2021
4.	July 23, 2020	11.	March 06, 2021
5.	August 25, 2020	12.	March 09, 2021
6.	September 28, 2020	13.	March 25, 2021
7.	October 05, 2020		

### **B. Attendance of Directors:**

SI. No.	Name of Directors	Category of Directors	Number of Meetings for which Directors were eligible to attend	Number of Meetings Attended	Whether Present at Last AGM held on 27.10.2020
1.	Mr. Ajay Kumar Sinha	Director	13	12	Yes
2.	Mr. Ajeet Kumar Singh	Director	13	13	Yes
3.	Mr. Pankaj Kumar	Director	13	12	Yes
4.	Mr. Siva Chidambaram Vadivel Alagan	Nominee Director	9	4	No



### NUMBER OF SHAREHOLDER'S MEETING

### A. Annual General Meeting:

The last Annual General Meeting of your Company was held on October 27, 2020.

### **B. Extraordinary General Meeting:**

During the year under review, there are Four (4) Extraordinary General Meetings of your Company were held on the following dates:

SI. No.	Date of Meeting
1.	May 11, 2020
2.	July 23, 2020
3.	November 06, 2020
4.	January 05, 2021

### MATERIAL EVENT RECORDED SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS

There are no material changes and commitment

affecting the financial position of the Company, which has occurred between the end of the financial year i.e. March 31, 2021 and the date of the Director's Report.

### DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

During the year under review, there is no such order has been passed by any regulatory Authority or Tribunal which impacted the going concern status and Company's operations in near future.

### **CHANGE IN SHARE CAPITAL**

**A. Equity Shares:** The paid-up share capital of your Company as on March 31, 2021 was INR 103,63,63,630/-(10,36,36,363 Equity Share having face value of INR 10/-per share). During the year under review, your Company has allotted equity shares on the following dates:

SI. No.	Date of Allotment	Name of Shareholder	No. of Equity Shares Allotted	Face Value of Equity Shares (Amount in INR)	Issue/ Conversion Price (Amount in INR)	Type of Issue/ Nature of Consideration
1	May 28, 2020	M/s. Save Solutions Private Limited	1,36,36,363	13,63,63,630/-	14,99,99,993/-	Rights Issue
2	December 04, 2020	M/s. Save Solutions Private Limited	68,18,182	6,81,81,820/-	7,50,00,002/-	Rights Issue
3	March 26, 2021	M/s. Save Solutions Private Limited	6,81,81,818	68,18,18,180/-	74,99,99,998/-	Loan Conversion

**B. Buy Back of Securities:** During the year under review, your company has not bought back any of its securities.

**C. Sweat Equity Shares:** During the year under review, your Company has not issued any sweat equity shares.

**D. Bonus Shares:** During the year under review, your Company has not issued any bonus shares.

**E. Employees Stock Options:** During the year under review, no Employees Stock Options were issued or granted.

### DETAILS OF SUBSIDIARY, JOINT VENTURES AND ASSOCIATE COMPANIES, AS REQUIRED UNDER RULE 8 OF THE COMPANIES (ACCOUNTS) RULES, 2014

During the year under review, your Company does

not have any subsidiary, joint venture and associate companies.

### TRANSACTIONS WITH RELATED PARTIES

Your Company has not entered into contract or arrangement with Related Party during the year as prescribed under sub-section (1) of section 188 of the Companies Act, 2013. During the year under review, there were no other material significant related party transactions entered into by the Company with its Promoters, Directors, Key Managerial Personnel which may have a potential conflict with the interest of the Company at large. The information on transactions with related parties pursuant to Section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of



the Companies (Accounts) Rules, 2014 are given in **Annexure – I** in Form No. AOC-2 and the same forms part of the Director's Report.

### STATUTORY AUDITORS, AUDIT QUALIFICATION AND BOARD'S EXPLAINATION

### a) Statutory Auditors and Audit Qualification:

M/s. S R Batliboi & Co. LLP, Chartered Accountants (Firm's Registration No.: 301003E/E300005), Statutory Auditors of the Company, shall hold office till the conclusion of 6th Annual General Meeting to be held in the year 2022.

Further, pursuant to Sections 139 and 141 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, Statutory Auditors need to furnish a certificate of their eligibility to act as Statutory Auditors of the Company and the same has been received by the Company.

Further, the Statutory Auditor's report for the financial year 2020-21 does not contain any qualification, reservation, or adverse remark and are self-explanatory and therefore, in the opinion of the Board, do not call for further comments. The Auditors' Report forms part of the Financial Statements of the Company.

### b) Reporting of Frauds by Statutory Auditors:

During the year under review, Statutory Auditors has not reported any instance of frauds committed in the Company by its Officers or Employees to the Board of Directors under Section 143(12) of the Companies Act, 2013.

### SECRETARIAL STANDARD OF ICSI

During the year under review, your Company has complied with the provisions of Secretarial Standard - 1 (Secretarial Standard on Meeting of Board of Directors) and Secretarial Standard-2 (Secretarial Standard on General Meeting) issued by the Institute of Company Secretaries of India.

### **CORPORATE GOVERNANCE**

Effective Corporate Governance practices constitute the strong foundation on which successful commercial enterprises are built to last. The Company's philosophy on corporate governance oversees business strategies and ensures fiscal accountability, ethical corporate behavior and fairness to all stakeholders comprising regulators, employees, customers, vendors, investors and the society at large.

The Company has a strong legacy of fair, transparent and ethical governance practices. The Company has adopted a Code of Conduct for its employees including its Executive Directors.

### PARTICULARS OF EMPLOYEES

There was no employee whose remuneration was exceed the limit prescribed under section 134(3)(q) of the Companies Act, 2013 read with Rule 5(2) & (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and amendment thereof.

### DETAILS IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

Your Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2021, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### **COST RECORDS**

During the year under review, the provisions regarding the maintenance of the Cost Accounts & Records as specified under Section 148(1) of the Companies Act 2013, are not applicable on your Company.

### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has duly complied with the provisions of Section 186 of the Companies Act, 2013 and rules made thereunder. Details on loans, guarantee or investments made during the year are mentioned in the notes to the financial statements.



### POLICIES

### A. Vigil Mechanism/ Whistle Blower Policy:

The Company in accordance with provisions of Section 177(9) of the Companies Act, 2013 has established Vigil Mechanism for its employees and Directors through Whistle Blower Policy to deal with instances of unethical behavior, actual or suspected fraud or violation of Company's code of conduct or ethics policy.

Further, the Code of Conduct of your Company serves as a guide for daily business interactions, reflecting your Company's standard for appropriate behavior and living Corporate Values. The Code of Conduct applies to all People, including Directors, Officers and all employees of the Company. During the year under review, none of the personnel have been denied access to the Chairman of the Board. The Whistle Blower Policy is also available on the website of the Company and weblink of the same as https://www.saveind.in/download/Whistle\_Blower\_ Policy.pdf.

### B. Sexual Harassment Policy for Women under the Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013:

Your Company has been employing 14 women employees in various cadres as on March 31, 2021. The Company has in place a Policy on Prevention, Prohibition and Redressal of Sexual Harassment of Women at Workplace and an Internal Complaint Committee in line with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules made thereunder for reporting and conducting an inquiry into the complaints made by the victim on the harassments at the workplace. The functioning of the Committees was carried out as per the letter and spirit of the provisions of the Act.

Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this Policy. The Policy is gender neutral.

Further, during the year under review, your

Company has not received any complaint of sexual harassment and hence, no complaints were pending for redressal as on March 31, 2021.

### **COMMITTEES OF THE BOARD**

### Working Committee:

The Working Committee of the Board of Directors of your Company has been constituted in line with the provisions of Section 179(3) of the Companies Act, 2013. Details w.r.t. composition, date of meetings, attendance of members and terms of reference of the Working Committee are as follows:

### a) Composition and Meeting

During the year under review, the Committee comprised of 3 (Three) Directors. The Working Committee met 6 (Six) times on the following dates:

SI. No.	Date of Meeting	SI. No.	Date of Meeting
1.	December 18, 2020	4.	March 15, 2021
2.	January 06, 2021	5.	March 18, 2021
3.	February 09, 2021	6.	March 23, 2021

The attendance of members at the meeting are as follows:

SI.	Name of	Cotogory/	attended	etings held/ during the 120-21	
	Member(s)	Category/ Designation	Held during their tenure	Attended	
1.	Mr. Ajay Kumar Sinha	Member (Director)	6	6	
2.	Mr. Ajeet Kumar Singh	Member (Director)	6	6	
3.	Mr. Pankaj Kumar	Member (Director)	6	6	

### b) Terms of Reference

The Board of Directors of your Company has revised the scope of Working Committee on March 09, 2021 which broadly covers to consider, review and approve routine



matters of the Company which includes but not limited to evaluation and approval of various proposals for borrowings for an amount not exceeding INR 5 Crore in a single loan. Moreover, Committee also consider and approve various Banking operations for smooth functioning and other general purposes of the Company as may be authorised/ delegated by the Board from time to time.

### PARTICULARS ON CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgo as required under clause (m) of sub-section (3) of Section 134 of the Companies Act, 2013 read with sub-rule (3) of Rule 8 of the Companies (Accounts) Rules, 2014 are as follows:

### A. Conservation of Energy and Technology Absorption:

Since your Company does not own any manufacturing facility, the particulars relating to conservation of energy and technology absorption are not applicable.

### B. The Foreign Exchange Earnings and Outgo:

Your Company neither had any foreign exchange earnings nor any such outgo during the year under review.

### **RBI COMPLIANCE**

Your Company is registered with the Reserve Bank of India as a Non-Banking Financial Company under the category of Micro-finance Institution ("NBFC-MFI") within the provisions of Section 45 IA of the Reserve Bank of India Act, 1934 on October 05, 2017.

The Company continues to fulfill all the norms and standards laid down by the RBI pertaining to nonperforming assets, capital adequacy, statutory liquidity assets, etc. The Company is in compliance with the Master Direction – Non-Banking Financial Company – Non-Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 and as amended from time to time.

Further, as per the statutory requirement, your Company is also register on following portal such as Financial

Intelligence Unit – India ("FIU-IND"), Extensible Business Reporting Language ("XBRL"), National E-Governance Services Limited ("NESL") and Central Know Your Customer ("CKYC").

### MANAGERIAL REMUNERATION

During the year under review, your Company does not pay any remuneration to its Directors.

### **CORPORATE SOCIAL RESPONSIBILITY**

During the year under review, the provisions contain in Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 are not applicable to the Company.

### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, hereby confirm and state that:

- a) in the preparation of the annual accounts for the financial year ended March 31, 2021, the applicable accounting standards have been followed and there are no material departures;
- b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2021 and of the profit and loss of the Company for the year ended March 31, 2021;
- c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) they have prepared the annual accounts for the financial year ended March 31, 2021 on a going concern basis; and
- e) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively during the financial year ended March 31, 2021.



### ACKNOWLEDGEMENT

Your Director's take this opportunity to acknowledge with thanks the continue assistance, support, cooperation and valuable guidance received from Save Solutions Private Limited and all others whose continued support has been a source of strength for the Company. Your Director's also record their appreciation for the commitments and dedication shown by staff members of the Company at all levels.

For and on behalf of the Board of Directors of **Save Microfinance Private Limited** 

### Ajeet Kumar Singh

Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003

Date: August 14, 2021 Place: New Delhi

### Pankaj Kumar

Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002

### ANNEXURE 'I' TO THE DIRECTORS' REPORT

### Form AOC-2

### {Pursuant to Section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules, 2014}

This form pertains to the disclosure of particulars of contract/ arrangements entered into by the Company with the related parties referred to in Section 188(1) of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

### 1. Details of contracts or arrangements or transactions not at arm's length basis:

There were no contracts or arrangement or transactions entered into by the Company during the financial year ended March 31, 2021 which were not at arm's length basis.

### 2. Details of Material contracts or arrangement or transactions at arm's length basis:

There were no contracts or arrangements or transactions entered into by the Company with related parties referred to in Section 188(1) of the Companies Act, 2013. However, the Company has entered into transactions with related parties at arm's length basis, the details of which are given in the notes to the financial statements.

For and on behalf of the Board of Directors of **Save Microfinance Private Limited** 

**Ajeet Kumar Singh** Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003

Date: August 14, 2021 Place: New Delhi Pankaj Kumar Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002



### INDEPENDENT AUDITOR'S REPORT

### To the Members of Save Microfinance Private Limited

### **Report on the Audit of the Financial Statements**

### Opinion

We have audited the accompanying financial statements of Save Microfinance Private Limited ("the Company"), which comprise the Balance sheet as at March 31, 2021, the Statement of Profit and Loss, and the Cash Flow Statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2021, its profit and its cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **Emphasis of Matter**

We draw attention to Note 36 to the accompanying financial statements, which describes the extent to which the COVID-19 pandemic may impact the Company's operations and its financial metrics which are dependent on uncertain future developments. Our opinion is not modified in respect of this matter.

### **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the Director's Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



### Responsibility of Management for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope



and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended;
  - (e) On the basis of the written representations received from the directors as on March 31, 2021 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164 (2) of the Act;

- (f) With respect to the adequacy of the internal financial controls with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
- (g) The provisions of section 197 read with Schedule V of the Act are not applicable to the Company for the year ended March 31, 2021;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - The Company does not have any pending litigations which would impact its financial position;
  - (ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - (iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

### For S.R. Batliboi & Co. LLP

Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACH2888	per Bhaswar Sarkar
Place of Signature: Kolkata	Partner
Date: June 28, 2021	Membership Number: 055596



### ANNEXURE 1 REFERRED TO IN PARAGRAPH 1 UNDER THE HEADING "REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS" OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF SAVE MICROFINANCE PRIVATE LIMITED AS AT AND FOR THE YEAR ENDED MARCH 31, 2021

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of property, plant and equipment.
  - (b) Property, plant and equipment have been physically verified by the management during the year and no material discrepancies were identified on such verification.
  - (c) According to the information and explanations given by the management, there are no immovable properties, included in property, plant and equipment of the Company. Accordingly, the requirements under paragraph 3(i)(c) of the Order are not applicable to the Company and hence not commented upon.
- The Company's business does not involve inventories. Accordingly, the requirements under paragraph 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) According to the information and explanations given to us and audit procedures performed by us, the Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Accordingly, the provisions of clause 3(iii) (a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable and hence not commented upon.
- The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not

applicable and hence not commented upon.

- (vi) To the best of our knowledge and as explained, the Company is not in the business of sale of any goods. Therefore, in our opinion, the provisions of clause 3(vi) of the Order are not applicable to the Company and hence not commented upon.
- (vii) (a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues applicable to it.
  - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, service tax, sales-tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.
  - (c) According to the information and explanations given to us, there are no dues of income tax, sales-tax, service tax, customs duty, excise duty, value added tax and cess which have not been deposited on account of any dispute.
  - (d) In respect of sub clauses (vii) (a) to (c) above, the Company did not have any dues towards sales tax, service tax, custom duty, service tax, excise duty and value added tax during the year.
- (viii) The Company did not have any outstanding loans or borrowing dues in respect of a financial institution or bank or to government or dues to debenture holders during the year.
- (ix) According to the information and explanations given by the management and audit procedures performed by us, money raised by the Company by way of term loans were applied, on an overall



basis, for the purpose for which they were raised. The Company has not raised any money by way of initial public offer / further public offer / debt instruments.

- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or on the Company by its employees or officers has been noticed or reported during the year
- (xi) According to the information and explanations given by the management, the provisions of section 197 read with Schedule V to the Act, are not applicable to the Company and hence reporting under clause 3(xi) are not applicable and hence not commented upon.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards. The provisions of section 177 are not applicable to the Company and hence not commented upon.

- (xiv) According to the information and explanations given by the management and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year and hence reporting requirements under clause 3(xiv) are not applicable and hence not commented upon.
- (xv) According to information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.
- (xvi) According to the information and explanations given to us, we report that the Company has registered as required, under section 45-IA of the Reserve Bank of India Act, 1934.

For **S.R. Batliboi & Co. LLP** Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACH2888 Place of Signature: Kolkata Date: June 28, 2021 per Bhaswar Sarkar Partner Membership Number: 055596



### ANNEXURE 2 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF SAVE MICROFINANCE PRIVATE LIMTED

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial statements of Save Microfinance Private Limited ("the Company") as of March 31, 2021 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to these financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, as specified under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both issued by ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to these financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to these financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to these financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to these financial statements.

### Meaning of Internal Financial Controls with reference to these Financial Statements

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or



disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls with reference to these Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Company has, in all material respects, adequate internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2021, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

### For S.R. Batliboi & Co. LLP

Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACH2888 Place of Signature: Kolkata Date: June 28, 2021 per Bhaswar Sarkar Partner Membership Number: 055596



### **BALANCE SHEET**

as at March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

		•	
Particulars	Notes	As at March 31, 2021	As at March 31, 2020
I. Equity and liabilities			
Shareholders' funds			
Share capital	3	1,03,63,63,630	15,00,00,000
Reserves and surplus	4	9,06,64,109	55,32,489
		1,12,70,27,739	15,55,32,489
Non-Current liabilities			
Long-term borrowings	5	77,81,71,341	49,20,05,985
Long-term provisions	6	3,10,91,279	1,22,15,081
		80,92,62,620	50,42,21,066
Current liabilities			
Trade payables	7		
<ul> <li>Total outstanding dues of micro enterprises and small enterprises and;</li> </ul>		-	-
- Total outstanding dues of creditors			
other than micro enterprises and small enterprises		1,02,82,681	25,68,754
Other current liabilities	8	53,78,10,031	26,57,76,437
Short-term provisions	6	39,53,984	80,85,884
		55,20,46,696	27,64,31,075
Total		2,48,83,37,055	93,61,84,630
II. Assets			
Non-Current assets			
Property, plant and equipments	9.A.	1,02,63,607	81,45,575
Intangible assets	9.B.	6,71,042	2,60,043
Intangible asset under development		3,71,700	-
Deferred tax assets (net)	10	61,65,357	47,75,360
Long term loans and advances	11	64,97,80,399	22,42,03,060
Other non-current assets	12	67,35,000	92,35,000
		67,39,87,105	24,66,19,038
Current assets			
Cash and bank balances	13	38,91,28,387	13,09,89,503
Short term loans and advances	11	1,37,84,60,378	53,98,39,572
Other current assets	12	4,67,61,185	1,87,36,517
		1,81,43,49,950	68,95,65,592
Total		2,48,83,37,055	93,61,84,630
Summary of significant accounting policies	2		

The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE MICROFINANCE PRIVATE LIMITED

Ajeet Kumar Singh	
Director	
DIN: 01857072	

Pankaj Kumar	
Director	
DIN: 01839501	

Ajay Kumar Sinha Director DIN: 01817959

Gourav SirohiMahendra Singh ChouhanChief Financial OfficerCompany Secretary

Place: New Delhi Date : June 28, 2021



### STATEMENT OF PROFIT & LOSS

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated) Particulars Year Ended Year Ended Notes March 31, 2021 March 31, 2020 I. Income Revenue from operation 14 23,82,02,907 14,56,17,926 15 Other income 38,37,820 31,99,953 Total income 24,20,40,727 14,88,17,879 **II. Expenses** 16 4,04,54,567 Employee benefit expenses 7,19,49,260 17 Depreciation and amortisation expense 46,89,636 29,64,083 Finance costs 18 11,01,17,139 6,86,62,942 Other expenses 19 3,66,55,404 1,79,61,130 20 1,52,93,744 Provisions and write-offs 1,23,78,813 **Total expenses** 23,57,90,252 14,53,36,466 Profit before Tax (iii)= (i)-(ii) 34,81,413 62,50,475 Tax expense (iv) - Current tax 27,18,587 50,79,200 - Deferred tax credit (13,89,997) (42,03,823) - Tax reversal for earlier year (1,23,372)Total tax expenses 12,05,218 8,75,377 Profit for the Year (iii)-(iv) 50,45,257 26,06,036 21 Earning per share (EPS) Basic and Diluted (₹) 0.16 0.17 Nominal value of share 10/-10/-

Summary of significant accounting policies

The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE MICROFINANCE PRIVATE LIMITED

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Pankaj Kumar	Ajay Kumar Sinha
Director	Director
DIN: 01839501	DIN: 01817959
	Director

**Gourav Sirohi** Chief Financial Officer

Mahendra Singh Chouhan Company Secretary

Place: New Delhi Date : June 28, 2021



### **CASH FLOW STATEMENT**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
A. Cash flow from operating activities :		
Profit before tax	62,50,475	34,81,413
Adjustments for:		
Depreciation and amortisation expense	46,89,636	29,64,083
Provisions and write-off	1,23,78,813	1,52,93,744
Gain on sale of Mutual funds (net)	(33,79,633)	(5,88,874)
Interest Income on deposits	(4,06,611)	(24,91,733)
Interest Income on income tax refund	(4,073)	-
Liabilities no longer required	(47,503)	(1,19,346)
Operating profit before working capital changes	1,94,81,104	1,85,39,287
Movements in working capital:		
Increase in other current assets	(2,55,70,733)	(2,10,44,813)
Increase in loans and advances	(1,26,01,06,748)	(53,20,31,610)
Increase / (decrease) in provisions	(2,29,730)	23,44,108
Increase in trade payables	77,13,927	4,84,203
Increase/(decrease) in other current liabilities	(2,19,22,532)	5,71,87,981
Cash used in operations	(1,28,06,34,712)	(47,45,20,844)
Direct taxes paid (net of income tax refund)	(40,87,324)	(51,50,000)
Net cash flow from operating activities (A)	(1,28,47,22,036)	(47,96,70,844)
B. Cash flow from investing activities :		
Acquisition of Property, Plant and Equipment including capital advances	(69,68,743)	(84,03,644)
Acquisition of Intangible assets	(6,21,624)	(53,690)
Purchase of investments (Mutual Fund)	(81,91,25,737)	(29,00,00,000)
Sale of investments (Mutual Fund)	82,25,05,370	29,05,88,874
Interest received on Deposits	4,52,676	22,40,216
Net Cash flow from investing activities (B)	(37,58,058)	(56,28,244)
C. Cash flow from financing activities :		
Proceeds from long-term borrowings from a Holding Company	95,94,76,236	17,94,50,000
Repayment of long-term borrowings of a Holding Company	-	(1,85,00,000)
Proceeds from long-term borrowings from NBFCs	83,20,00,000	33,49,98,230
Repayment of long-term borrowings of NBFCs	(23,63,07,258)	(7,71,72,569)
Share issue expense	(85,50,000)	-
Net Cash flow from financing activities (C)	1,54,66,18,978	41,87,75,661
Net increase / (decrease) in cash and cash equivalents (A+B+C)	25,81,38,884	(6,65,23,427)



### CASH FLOW STATEMENT (CONTD...)

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
Cash and cash equivalents at the beginning of the year	13,09,89,503	19,75,12,929
Cash and cash equivalents at the end of the year	38,91,28,387	13,09,89,503
Components of cash and cash equivalents		
Cash on hand	16,343	15,846
With banks- on current account	11,11,05,428	7,09,73,657
Deposits with original maturity of less than 3 months	27,80,06,616	6,00,00,000
Total cash and cash equivalents (note 13)	38,91,28,387	13,09,89,503

Cash flow from operating activities include interest received of ₹ 18,08,90,909 (March 31, 2020: ₹ 10,97,82,171) and Interest paid of ₹ 11,78,28,375 (March 31, 2020: ₹ 4,31,92,362)

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For and on behalf of the Board of Directors of SAVE MICROFINANCE PRIVATE LIMITED

Summary of significant accounting policies

The accompanying notes are an integral part of the standalone financial statements As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar

Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 Ajeet Kumar Singh Director DIN: 01857072

Chief Financial Officer

Gourav Sirohi

Pankaj Kumar Director DIN: 01839501

Mahendra Singh Chouhan Company Secretary **Ajay Kumar Sinha** Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 1. Corporate Information

Save Microfinance Private Limited ('the Company') is a private company incorporated in India having its registered office at 604-606, 6th Floor, DLF Tower, Shivaji Marg, Moti Nagar, New Delhi. The Company was registered as a non-deposit taking Non-Banking Financial Company ('NBFC-ND') with the Reserve Bank of India ('RBI') and has got classified as a Non-Banking Financial Company – Micro Finance Institution ('NBFC-MFI') with effect from October 5, 2017.

The Company is engaged in providing financial services to women belonging to the rural and suburban areas in India.

### 2. Significant accounting policies

### a) Basis of preparation of financial statements

The financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP). The Company has prepared these financial statements to comply in all material aspects with the accounting standards notified under section 133 of the Companies Act 2013 ("the Act"), read together with Rule 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016. provisions of the RBI applicable as per Master Directions - Non-Banking Financial Company -Non- Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 issued vide Notification No. DNBR. PD. 007/03.10.119/2016-17 dated September 01, 2016, as amended from time to time ('the NBFC Master Directions, 2016') and other applicable clarifications provided by the RBI.

The financial statements are prepared on a going concern basis, as the management is satisfied that the Company shall be able to continue its business for the foreseeable future and no material uncertainty exists that may cast significant doubt on going concern assumption. In making this assessment, the Management has considered a wide range of information relating to present and future conditions, including future projections of profitability and cash flows.

The financial statements have been prepared under the historical cost convention on an accrual basis. The accounting polices applied by the Company are consistent with those applied in the previous years unless specified otherwise.

### b) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles in India requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### c) Current - non-current classification

All assets and liabilities are classified into current and non-current.

### Assets

An asset is classified as current when it satisfies any of the following criteria:

 it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

- ii. it is held primarily for the purpose of being traded;
- iii. it is expected to be realised within 12 months after the reporting date; or
- iv. it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for atleast 12 months after the reporting date.

Current assets include the current portion of non-current assets. All other assets are classified as non-current.

### Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- i. it is expected to be settled in the Company's normal operating cycle;
- ii. it is held primarily for the purpose of being traded;
- iii. it is due to be settled within 12 months after the reporting date; or
- iv. the Company does not have an unconditional right to defer settlement of the liability for atleast 12 months after the reporting date.

Current liabilities include the current portion of non-current liabilities. All other liabilities are classified as non-current.

### **Operating cycle**

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Based on the nature of operations and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months.

### d) Revenue recognition

- i. Interest income on loan portfolio is recognised on accrual basis taking into account the amount outstanding and rate applicable except in the case of nonperforming assets (NPA's) where it is recognized, upon realization, as per the prudential norms of RBI.
- Loan processing fee received upfront are considered to be accrued at the time of entering into a binding agreement upon its receipt and are recognised as revenue immediately.
- iii. Profit/premium arising at the time of securitization/assignment of loan portfolio is amortized over the life of the underlying loan portfolio/securities and any loss arising therefrom is accounted for immediately. Income from interest strip (excess interest spread) is recognized in the statement of profit and loss account net of any losses at the time of actual receipt. Interest retained under assignment of loan receivables is recognized on realization basis over the life of the underlying loan portfolio.
- iv. Interest on term deposits has been accrued on the time proportion basis, using the underlying interest rate.
- v. All other income is recognized on an accrual basis.

### e) Classification of loan portfolio and provisioning policy

Loan Portfolio is classified, and provision is made in accordance with prudential norms and the Non-Banking Financial Company – Micro Finance Institutions (NBFC-MFIs) Directions issued by Reserve Bank of India as mentioned below:



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### Asset classification norms:

- i. Standard asset means the asset in respect of which, no default in repayment of principal or payment of interest is perceived and which does not disclose any problem nor carry more than normal risk attached to the business.
- Non-performing asset means an asset for which, interest/principal payment has remained overdue for a period of 90 days or more.

### **Provisioning norms:**

The aggregate loan provision shall not be less than the higher of:

- i. 1% of the outstanding loan portfolio, or
- 50% of the aggregate loan installments which are overdue for more than 90 days and less than 180 days and 100% of the aggregate loan installments which are overdue for 180 days or more.
- iii. As per RBI circular DOR.No.BP. BC.63/21.04.048/2019-20 dated April 17, 2020 in respect of accounts in default but standard, Company has taken a general provision of 5% of the total outstanding of such accounts for the Quarter ended March 31, 2020 and June 30, 2020.

### f) Property, plant and equipment and depreciation/amortisation

### Property, plant and equipment

Property, plant and equipment ("PPE") are carried at cost of acquisition less accumulated depreciation. The cost of PPE comprises the purchase price, taxes, duties, freight (net of rebates and discounts) and any other directly attributable costs of bringing the assets to their working condition for their intended use. Subsequent expenditures related to an item of PPE are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance. PPE under construction and PPE acquired but not ready for their intended use are disclosed as capital work-in-progress.

The Management has assessed the estimated useful life of the PPE as specified in Schedule II to the Companies Act, 2013 as in the opinion of the management the same reflects the estimated useful life. The depreciation is provided under written down value method. Depreciation is calculated on pro rata basis from the date on which the asset is ready for use or till the date the asset is sold or disposed.

Losses arising from retirement or gains or losses arising from disposal of PPE are recognized in the Statement of Profit and Loss.

### Intangible assets

Intangible assets are carried at cost of acquisition less amortization. Intangible assets that are acquired by the Company are measured initially at cost. Subsequent expenditure is capitalised only when it increases the future economic benefits from the specific asset to which it relates.

Intangible assets are amortized in the Statement of Profit and Loss over their estimated useful lives from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset. Intangible assets are being amortized over the tenure of the asset.

### g) Borrowing costs

Borrowing costs consist of interest and other costs that the company incurred in connection



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

with borrowing of funds. Other ancillary borrowing costs incurred in connection with obtaining funding are amortized over the period of loan. In case any loan is prepaid/ cancelled then the unamortized portion of such borrowing cost is charged to the Statement of Profit and Loss in the year such loan is prepaid / cancelled.

### h) Employee Retirement benefits

Employee benefits includes provident fund, employee state insurance scheme, gratuity fund and compensated absences.

### **Defined contribution plans**

The Company makes specified monthly contribution towards employee provident fund to Government administered provident fund scheme, which is a defined contribution scheme. The Company's contribution is recognised as an expense in the Statement of Profit and Loss during the period in which the employee renders the related service.

### **Defined benefit plan**

The Company provides for gratuity, a retirement plan covering all eligible employees. In the current year Company recognised provision for Gratuity expenses in Statement of Profit and Loss. The calculation of the Company's obligation under the plan is performed annually by a qualified independent actuary using the projected unit credit method.

Actuarial gains and losses (if any) arising during the year are immediately recognised in the Statement of Profit and Loss in the year which they arise and are not deferred.

### Leave Encashment Policy

The company provides Leave encashment to all eligible employees on yearly basis. In the

current financial year company paid leave to the employee and the same is recognized in the Statement of Profit & loss account. Leave encashment liability is provided based on actuarial valuation carried out at the end of the financial period using projected unit credit method.

Actuarial gains and losses (if any) arising during the year are immediately recognized in the Statement of Profit and Loss in the year which they arise and are not deferred.

### i) Earnings per share ("EPS")

Basic earnings per share is computed by dividing the net profit after tax for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earnings per share (if any), net profit after tax for the year and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Dilutive potential equity shares are deemed to have been converted as of the beginning of the year, unless they have been issued at a later date.

### j) Income tax

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. If the Company has carried forward unabsorbed depreciation or tax losses, all deferred tax assets are recognized only if there is a virtual certainty supported by convincing evidence that sufficient taxable income will be available in future against which such deferred tax assets can be realized.

At each reporting date, the Company reassesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax assets to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax assets can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available.

### k) Provisions and contingent liabilities

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. The provisions are measured on an undiscounted basis.

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote.

### l) Leases

Leases that do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in the statement of profit and loss on a straight line basis over the lease period unless another systematic basis is more representative of the time pattern of the benefit.

### m) Investments

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as longterm investments.

Current investments are carried in the financial statement at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. On disposal of investment, the



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

difference between the carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

### n) Cash flow statement

Cash flows are reported using the indirect method, whereby net profit/ (loss) before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flow from regular revenue generating, investing and financing activities of the Company is segregated.

### o) Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and at bank and unrestricted short-term investments with an original maturity of three months or less.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 3. Share Capital

	As at March 31, 2021	As at March 31, 2020
Authorized Shares		
11,00,00,000 (March 31, 2020: 1,50,00,000) equity shares of ₹ 10/- each	1,10,00,00,000	15,00,00,000
	1,10,00,00,000	15,00,00,000
Issued, subscribed and fully paid-up shares		
10,36,36,363 (March 31, 2020: 1,50,00,000) equity shares of ₹ 10/- each	1,03,63,63,630	15,00,00,000
Total issued, subscribed and fully paid-up share capital	1,03,63,63,630	15,00,00,000

### A. Reconciliation of the equity shares outstanding at the beginning and at the end of the reporting year

Equity shares	As at March 31, 2021		1 wAs at March 31, 2	
	Number	(₹)	Number	(₹)
Outstanding at the beginning of the year	1,50,00,000	15,00,00,000	1,50,00,000	15,00,00,000
Add: Issued during the year [refer note (i) below]	2,04,54,545	20,45,45,450	-	-
Add: Conversion of Loan from Holding company [refer note (E) below]	6,81,81,818	68,18,18,180	-	-
Shares outstanding at the end of the year	10,36,36,363	103,63,63,630	1,50,00,000	15,00,00,000

i) During the year, the Company has issued 2,04,54,545 equity shares of ₹ 10 each to Save Solutions Private Limited ("Holding company") as rights issue at a price of ₹ 11 (including premium of ₹ 1) aggregating to ₹ 22,49,99,995/-..

### **B.** Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of  $\gtrless$  10/- per share. Each holder of equity shares is entitled to one vote per share.

The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive the remaining assets of the Company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### C. Details of shareholders holding more than 5% shares in the Company

Name of shareholder		As at March 31, 2021		at 1, 2020
	No. of Shares held	% Holding	No. of Shares held	% Holding
Equity Shares of ₹ 10 each fully paid				
Save Solutions Private Limited	10,36,36,363	100.00%	1,50,00,000	100.00%
	10,36,36,363	100.00%	1,50,00,000	100.00%



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### D. Details of shares held by holding company

Name of shareholder		As at March 31, 2021		at 1, 2020
	No. of Shares held	% Holding	No. of Shares held	% Holding
Equity Shares of ₹ 10 each fully paid				
Save Solutions Private Limited	10,36,36,363	100.00%	1,50,00,000	100.00%
	10,36,36,363	100.00%	1,50,00,000	100.00%

\* Number of shares includes 10,000 shares held by directors as nominee shareholders on behalf of holding company.

**E.** (i) During the year, Loan from Holding company amounting to ₹ 74,99,99,998 has been converted into 6,81,81,818 equity shares of ₹ 10 each at a price of ₹ 11 (including premium of ₹ 1).

(ii) No shares were allotted as fully paid-up by way of Bonus shares during last 5 financial years. Further, none of the shares were bought back by the Company during last 5 financial years.

### 4. Reserves and surplus

	As at March 31, 2021	As at March 31, 2020
Securities premium		
Balance as per last financial statements	-	-
Add: Premium on equity shares issued during the year	8,86,36,363	-
Less: Share issue expense	(85,50,000)	-
Closing Balance (A)	8,00,86,363	-
Statutory reserve		
Balance as per last financial statements	11,06,497	5,85,290
Add: Amount transferred from surplus balance in the Statement of Profit & Loss	10,09,051	5,21,207
Closing Balance (B)	21,15,548	11,06,497
Surplus in the Statement of Profit and Loss		
Balance as per last financial statements	44,25,992	23,41,163
Profit for the year	50,45,257	26,06,036
Less: Appropriations		
	(10,09,051)	(5,21,207)
Net surplus in the Statement of profit and loss (C)	84,62,198	44,25,992
Total (A+B+C)	9,06,64,109	55,32,489



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5. Long-term borrowings

	As at March 31, 2021	As at March 31, 2020
Term Loan		
Secured Loan		
-Indian rupee loan from non banking finance companies	90,35,18,403	30,78,25,661
Unsecured Loan		
-Indian Rupee loan from holding company	37,14,60,509	38,69,84,266
Total	1,27,49,78,912	69,48,09,927
Less : Current maturities of long-term debt disclosed under the head "other current liabilities" (refer note 8)	(49,68,07,571)	(20,28,03,942)
Total	77,81,71,341	49,20,05,985

- 1. Term loan from NBFCs are secured by way of hypothecation of outstanding loan portfolio of the Company to the extent of security cover ratio of 1.1:1, in addition to the fixed deposits being held as collateral security. The term loan carries interest rate ranges from 13.2% p.a. to 16.5% p.a. (March 31, 2020: 14.5% p.a. to 16.5% p.a.)
- 2. Unsecured loan from holding company carries interest rate @ 10.5% 13% p.a (March 31, 2020: 10.5% 13% p.a.) and is repayable within 18 months from the date of respective disbursements. These loans were disbursed in multiple tranches and the repayment of loans will start from July, 2022 onwards. The lender has an option to convert the unpaid loan amount including accrued interest but not paid into equity shares at any point of time until the loan amount was fully repaid.
- 3. Term loans outstanding ₹ 88,03,51,205 (March 31, 2020: ₹ 30,78,25,661) are also guaranteed by promoter directors of the Company.
- 4. Refer Note 5A and 5B for terms of repayment of term loans.

**NOTES TO THE FINANCIAL STATEMENTS** for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5A Long-term borrowings (Contd.)

# Terms of repayment of Term Loans as on March 31, 2021

Original maturity of loan	Interest Rate (p.a.)	Due within 1 year	ie within 1 year	Due between 1 and 2 years	tween years	Due between 2 and 3 Years	ween Years	Total
		No. of Instalments	Amount (in ₹)	No. of Instalments	Amount (in ₹)	No. of Instalments	Amount (in ₹)	
Monthly repayment schedule	e							
From NBFCs:								
0-3 Yrs.	13.25% - 14.50%	11	4,23,23,550	12	5,26,86,693	-	49,89,757	10,00,00,000
		12	4,07,20,776	12	4,62,79,224	I	I	8,70,00,000
		11	1,91,05,749	12	2,37,63,401	-	21,30,850	4,50,00,000
		12	2,50,00,008	12	2,49,99,992	1	I	5,00,00,000
		12	10,00,00,032	12	9,99,99,968	·	I	20,00,00,000
		11	2,29,16,663	12	2,49,99,996	-	20,83,341	5,00,00,000
		11	2,29,16,663	12	2,49,99,996	-	20,83,341	5,00,00,000
		11	2,29,16,663	12	2,49,99,996	-	20,83,341	5,00,00,000
		12	2,17,87,282	6	1,82,12,718	I	I	4,00,00,000
		12	3,75,00,000	11	3,43,75,000	I	I	7,18,75,000
	14.51%-15.50%	2	46,99,398	I	1	I	I	46,99,398
		7	64,61,064	ı	ı	ı	I	64,61,064
		ς	11,11,108	ı	1	I	I	11,11,108
		5	66,66,668	ı	I	I	I	66,66,668
		12	2,51,93,614	Ð	1,18,70,375	I	I	3,70,63,989
		12	2,12,46,511	-	19,20,689	I	I	2,31,67,200
		12	1,14,73,590	4	42,32,154	I	I	1,57,05,744
		6	89,82,621	ı	I	I	I	89,82,621
		9	1,64,67,506	I	I	I	I	1,64,67,506
	15.51%-16.50%	4	56,19,871	ı	I	I	I	56,19,871
		З	56,45,767	I	I	I	I	56,45,767
		4	1,06,08,150	ı	I	I	I	1,06,08,150
		4	48,62,592	I	I	I	I	48,62,592
		വ	1,25,81,725	I	1	I	I	1,25,81,725
Bullet repayment schedule								
From Holding:								
1-3 Yrs.	10.5%-13%	I	I		37,14,60,509	ı	I	37,14,60,509
Grand Total			49,68,07,571		76,48,00,711		1,33,70,630	1,27,49,78,912



(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5B Long-term borrowings (Contd.)

# Terms of repayment of Term Loans as on March 31, 2020

Original maturity of loan	Interest Rate (p.a.)	Due within 1 year	vithin sar	Due be 1 and 2	Due between 1 and 2 years	Due be 2 and 3	Due between 2 and 3 Years	Total
		No. of Instalments	Amount (in ₹)	No. of Instalments	Amount (in ₹)	No. of Instalments	Amount (in ₹)	
Monthly repayment schedule	ule							
From NBFCs:								
0-3 Yrs.	14.50%-15.50%	10	2,20,81,748	2	46,99,398		1	2,67,81,145
		10	1,38,88,888		1		1	1,38,88,888
		11	92,67,929	7	62,76,452	ı	I	1,55,44,381
		12	1,91,77,311	6	1,64,67,506		1	3,56,44,817
		11	30,55,558	σ	11,11,108		1	41,66,666
		10	1,73,01,029	с	50,59,040		1	2,23,60,069

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69,48,09,927	38,89,04,955 69,48,09,927		10,31,01,030		20,28,03,942			<b>Grand Total</b>
38,69,84,266	38,69,84,266 38,69,84,266	-	ı			ı	10.50%-13.00%	1-3 Yrs.
								From Holding:
							chedule	Bullet repayment schedule
1,80,04,495	I	·	48,62,588	4	1,31,41,907	12		
2,08,33,333	1	ı	53,94,768	4	1,54,38,566	11		

2,24,98,765

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1,68,32,800 2,86,97,919 1,35,16,144 1,81,81,923

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1,88,88,889 4,00,00,000 3,93,06,070

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for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 6. Provisions

	Non C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Provision for employee benefits				
Provision for gratuity (Refer note 24)	13,08,978	6,09,351	2,118	1,140
Provision for leave encashment	-	-	29,44,242	8,78,912
Provision for Bonus	-	-	8,23,998	11,55,219
Provision for portfolio loans (refer note 25 and 26)				
Provision on standard Assets	-	14,99,968	-	59,81,385
Provision on non performing assets	1,96,76,539	-	-	-
Additional provision on loan portfolio#	1,01,05,762	1,01,05,762	-	-
Others				
Provision for income tax [net of advance tax of ₹ Nil (March 31, 2020: ₹ 54,25,531)]	-	-	-	69,228
Provision on insurance claim receivable	-	-	1,83,626	-
Total	3,10,91,279	1,22,15,081	39,53,984	80,85,884

(#) Provision created in accordance with RBI circular dated DOR.No.BP.BC.63/21.04.048/2019-20 (COVID19 Regulatory Package - Asset Classification and Provisioning)

### 7. Trade payables

	As at March 31, 2021	As at March 31, 2020
Trade payables		
- Total outstanding dues of micro enterprises and small enterprises	-	-
- Total outstanding dues of creditors other than micro enterprises and small enterprises	1,02,82,681	25,68,754
Total	1,02,82,681	25,68,754

### 8. Other current liabilities

	As at March 31, 2021	As at March 31, 2020
Current maturities of long-term borrowings (refer note 5)		
Indian rupee loan from non banking finance companies	49,68,07,571	20,28,03,942
Interest accrued but not due on borrowings	28,53,029	2,15,61,766
Payable towards Direct Assignment transactions	2,24,58,139	3,51,67,560
Employee benefits payable	14,52,263	5,60,500
Statutory dues payable	31,69,186	56,82,669
Payable to related parties (Refer Note 23)	1,07,80,100	-
Capital creditor	2,89,743	-
Total	53,78,10,031	26,57,76,437



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 9A Property, Plant and Equipment - Tangible Assets

Particulars	Furniture & Fixtures	Computers	Electric Equipment	Office Equipment	Total
Gross Block					
At April 1, 2019	11,26,695	11,15,245	2,84,000	9,34,940	34,60,880
Additions	28,11,292	18,66,720	8,41,800	21,67,692	76,87,504
Disposal	-	-	-	-	-
At March 31, 2020	39,37,987	29,81,965	11,25,800	31,02,632	1,11,48,384
Additions	21,27,194	33,87,294	7,13,491	3,69,064	65,97,043
Disposal	-	-	-	-	-
At March 31, 2021	60,65,181	63,69,259	18,39,291	34,71,696	1,77,45,427
Accumulated Depreciation					
At April 1, 2019	73,071	2,09,746	20,057	1,43,203	4,46,077
Charge For the Year	6,51,625	11,02,914	1,81,442	6,20,751	25,56,732
Disposal	-	-	-	-	-
At March 31, 2020	7,24,696	13,12,660	2,01,499	7,63,954	30,02,809
Charge For the Year	10,82,910	19,29,105	2,99,050	11,67,946	44,79,011
Disposal	-	-	-	-	-
At March 31, 2021	18,07,606	32,41,765	5,00,549	19,31,900	74,81,820
Net Block					
At March 31, 2020	32,13,291	16,69,305	9,24,301	23,38,678	81,45,575
At March 31, 2021	42,57,575	31,27,494	13,38,742	15,39,796	1,02,63,607
9B Intangible Assets					
Particulars					Software
Gross block					

At April 1, 2019	7,67,000
Additions	53,690
At March 31, 2020	8,20,690
Additions	6,21,624
At March 31, 2021	14,42,314
Accumulated Amortization	
At April 1, 2019	1,53,295
Charge for the year	4,07,352
At March 31, 2020	5,60,647
Charge for the year	2,10,625
At March 31, 2021	7,71,272
Net Block	
At March 31, 2020	2,60,043
At March 31, 2021	6,71,042



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 10 Deferred tax assets (net)

	As at March 31, 2021	As at March 31, 2020
Deferred tax assets		
Impact of difference between tax depreciation and depreciation/ amortisation charged for the financial reporting	6,18,301	2,57,953
Impact of provision on portfolio	70,68,755	41,42,554
Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purposes on payment basis	12,78,367	3,74,853
Deferred tax liabilities		
Impact of difference between processing charges paid on borrowings and amortised for the financial reporting	(28,00,066)	-
Total	61,65,357	47,75,360

### 11 Loans and advances (Unsecured, considered good unless stated otherwise)

	Non C	urrent	Curi	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
A. Portfolio loans				
Considered good *	59,14,80,029	22,00,61,567	1,33,39,32,628	52,80,73,716
Considered doubtful	4,22,41,361	-	-	-
Total (A)	63,37,21,390	22,00,61,567	1,33,39,32,628	52,80,73,716
B. Security deposits				
Considered good	16,62,200	21,36,640	-	-
Total (B)	16,62,200	21,36,640	-	-
C. Others				
Prepaid expenses	-	3,42,000	6,66,263	2,78,672
Advance income tax [net of provision for taxation of ₹ 1,35,33,470 (March 31, 2020: ₹ Nil)]	40,91,397	-	-	-
Unamortized expense on the loan taken	98,43,247	16,62,853	1,24,76,523	76,71,587
Advance to staff	-	-	1,02,903	1,51,041
Capital advances	-	-	-	7,16,140
Receivable from customers	4,62,165	-	1,96,24,301	-
Other receivables **	-	-	1,16,57,760	29,48,416
	1,43,96,809	20,04,853	4,45,27,750	1,17,65,856
Total	64,97,80,399	22,42,03,060	1,37,84,60,378	53,98,39,572

\*Excluding loan accounts worth of ₹ 16,00,210 (March 31, 2020: ₹ 762,453) being death cases and the same has been reclassified from Gross Loan Portfolio to Insurances claim receivables under other current assets.

\*\* Represents TDS Recoverable from lenders, advance processing fee and advance paid to the vendors



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 12 Other assets (Unsecured, considered good unless stated otherwise)

	Non C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Non current bank balances (refer note 13)	25,00,000	25,00,000	-	-
Interest accrued on deposits with banks/ NBFCs and not due	-	-	2,97,582	2,51,517
Input GST	-		12,53,714	7,08,151
Interest accrued on loan portfolio	-	-	4,36,09,679	1,70,14,396
Insurance claim receivable	-	-	16,00,210	7,62,453
Margin money towards borrowings from NBFCs	42,35,000	67,35,000	-	-
Total	67,35,000	92,35,000	4,67,61,185	1,87,36,517

### 13 Cash and bank balances

	Non C	urrent	Cur	rent
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2021	As at March 31, 2020
Cash and cash equivalents				
Balances with banks				
- On current accounts	-	-	11,11,05,428	7,09,73,657
- deposit with original maturity of less than three months	-	-	27,80,06,616	-
Cash in hand	-	-	16,343	15,846
Other bank balances				
- Deposit with original maturity for more than 3 months but not more than 12 months	-	-	-	6,00,00,000
- Deposit with original maturity for more than 12 months (*)	25,00,000	25,00,000	-	-
	25,00,000	25,00,000	38,91,28,387	13,09,89,503
Less: Amount disclosed under non-current assets	(25,00,000)	(25,00,000)	-	-
Total	-	-	38,91,28,387	13,09,89,503

\* Deposit certificates of ₹ 25,00,000 (March 31, 2020: ₹ 25,00,000) marked as lien towards term loans availed from NBFCs, towards cash collateral placed in connection with term.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 14 Revenue from operations

	Year Ended March 31, 2021	Year Ended March 31, 2020
Interest income on portfolio loans	20,74,86,192	12,30,72,316
Service fee income from direct assignment	-	9,50,000
Excess interest spread on direct assignment	1,18,25,466	83,70,746
	21,93,11,658	13,23,93,062
Other operating revenue:		
Processing fee on portfolio loans	1,82,54,300	1,29,61,276
Interest on margin money deposits*	6,36,949	2,63,588
Total	23,82,02,907	14,56,17,926

\* Represents interest on margin money deposits/ cash collateral marked as lien towards term loans availed from NBFCs.

### 15 Other income

	Year Ended March 31, 2021	Year Ended March 31, 2020
Interest income on fixed deposits with banks	4,06,611	24,91,733
Gain on sale of Mutual funds (net)	33,79,633	5,88,874
Interest on income tax refund	4,073	-
Liabilities no longer required	47,503	1,19,346
Total	38,37,820	31,99,953

### 16 Employee benefit expenses

	Year Ended March 31, 2021	Year Ended March 31, 2020
Salaries and bonus	6,14,11,165	3,41,94,269
Contributions to provident and other funds	48,84,436	26,72,114
Gratuity expenses	7,00,605	5,72,227
Incentives	49,53,054	30,15,957
Total	7,19,49,260	4,04,54,567

The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect is yet to be notified and the final rules/interpretation are yet to be promulgated. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 17 Depreciation and amortisation expense

	Year Ended March 31, 2021	Year Ended March 31, 2020
Depreciation of tangible assets	44,79,011	25,56,731
Amortisation on intangible assets	2,10,625	4,07,352
Total	46,89,636	29,64,083

### 18 Finance costs

	Year Ended March 31, 2021	Year Ended March 31, 2020
Interest expense		
On term loans from holding company	5,71,81,972	4,00,34,804
On term loans from non-banking finance companies	4,19,37,666	2,35,60,882
Processing fee on Loan	27,35,405	10,81,365
Other finance cost *	82,62,096	39,85,891
Total	11,01,17,139	6,86,62,942

\* Represent arranger fee, legal & professional fee, guarantee fee and stamp duty paid on account of borrowing made during the year.

### **19 Other expenses**

	Year Ended March 31, 2021	Year Ended March 31, 2020
Rent	1,00,03,272	39,29,992
Rates and taxes	5,33,956	3,26,501
Repair and Maintenance - others	11,91,149	8,07,362
Travelling and conveyance	93,73,802	47,10,494
Postage, Courier & Communication expenses	24,10,511	12,55,689
Printing and stationary	20,99,698	9,44,719
Legal and professional fees	29,57,150	17,54,624
Payment to auditors (Refer note 19A)	11,60,000	6,68,571
IT support charges	54,523	45,095
Bank Charges	2,948	30,365
Insurance charges	14,28,903	6,01,179
Electricity & water expenses	15,10,673	1,21,152
Membership Fees	2,58,967	1,23,000
Business development expenses	7,28,861	8,32,033
Office expenses	18,57,601	9,02,663
Staff welfare expenses	9,14,054	7,13,180
Miscellaneous expenses	1,69,336	1,94,511
Total	3,66,55,404	1,79,61,130



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### **19A Payment to auditors**

	Year Ended March 31, 2021	Year Ended March 31, 2020
As Auditor:		
Audit fee	11,60,000	6,00,000
Reimbursement of expenses	-	1,179
Total	11,60,000	6,01,179

### 20 Provision and write offs

	Year Ended March 31, 2021	Year Ended March 31, 2020
Provision for standard assets	(1,75,87,115)	51,87,982
Provision for non-performing assets	2,97,82,302	-
Additional provision on portfolio	-	1,01,05,762
Provision on insurance claim receivable	1,83,626	-
Total	1,23,78,813	1,52,93,744

### 21 Earnings per share (EPS)

	As at March 31, 2021	As at March 31, 2020
Net Profit for calculation of basic EPS (₹)	50,45,257	26,06,036
Add : Interest on convertible loan from holding company (net of tax)	4,27,90,413	2,99,58,845
Net Profit for calculation of diluted EPS (₹)	4,78,35,670	3,25,64,881
Weighted average number of equity shares for basic EPS	3,16,99,875	1,50,00,000
Weighted average no. of equity shares expected to be issued on conversion of loan from holding company	3,37,69,137	2,83,81,104
Weighted average number of equity shares in calculating diluted EPS	6,54,69,012	4,33,81,104
Earning per share:		
Basic and diluted EPS *	0.16	0.17

(\*) The likely impact of EPS on conversion of "loan from holding company" which carries an option for conversion to equity has not been considered as it is anti dilutive.

### 22 Details of Direct Assignment (DA) executed with NBFCs:

The Company has entered into DAs with NBFCs under the following terms:

- i. Amounts received from the NBFCs are disbursed as loan to joint-liability groups organised / monitored by the Company and such joint-liability groups are considered as NBFCs borrowers.
- ii. The Company provides services in connection with recovery and monitoring of such loans.
- iii. The Company has provided collaterals in the form of fixed deposits & corporate guarantee which would be adjusted by NBFCs, to the extent of default made by borrowers.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

Particulars	As at March 31, 2021	As at March 31, 2020
Total book value of the loan disbursed through managed portfolio during the year	-	50,22,16,307
Outstanding Balance of Loan Disbursed through managed portfolio as at year end	5,24,28,337	35,12,86,880
Service fee income recognised during the year	-	9,50,000

### 23 Related Party Disclosure

### **Particulars of Related Parties**

Holding Company	Save Solutions Private Limited
Enterprises under common control	Save Financial Services Private Limited
Key management personnel (KMP)	<ol> <li>Ajeet Kumar Singh - Director and Promoter</li> <li>Pankaj Kumar - Director and Promoter</li> <li>Ajay Kumar Sinha- Director and Promoter</li> <li>Gourav Sirohi - Chief Financial Officer</li> <li>Mahendra Singh Chouhan - Company Secretary (appointed w.e.f January 22, 2021)</li> </ol>

Particulars	Holding	Company		ses under n control	KN	1P	То	tal
	Transaction Value for the period (₹)	Balance out- standing as on closing date (₹)	Transac- tion Value for the period (₹)	Balance out- standing as on closing date (₹)	Transac- tion Value for the period (₹)	Balance out- standing as on closing date (₹)	Transaction Value for the period (₹)	Balance out- standing as on closing date (₹)
Loan Taken								
Save Solutions Private Limited	95,94,76,236 (17,94,50,000)	37,14,60,509 (38,69,84,266)	-	-	-	-	95,94,76,236 (17,94,50,000)	37,14,60,509 (38,69,84,266)
Repayment of Lo	oan made							
Save Solutions Private Limited	- (1,85,00,000)	- (-)	-	-	-	-	- (1,85,00,000)	- (-)
Interest expense	9							
Save Solutions Private Limited	5,71,81,972 (4,00,34,804)	- (1,96,49,670)	-	-	-	-	5,71,81,972 (4,00,34,804)	- (1,96,49,670)
Issue of equity s	hares includin	g securities pre	mium					
Save Solutions Private Limited	97,49,99,993 [-]	-	-	-	-	-	97,49,99,993 [-]	-
Reimbursement	of expenses							
Receivable from Save Financial Services Private Limited	-	-	1,07,80,100 (-)	1,07,80,100 (-)	-	-	1,07,80,100 (-)	1,07,80,100 (-)
Salary, Bonus ar	nd other allowa	ances						
Mahendra Singh Chouhan	-	-	-	-	1,05,317 (-)	44,500 (-)	1,05,317 (-)	44,500 (-)



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 24 Gratuity

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure and it is computed at 15 days salary (last drawn salary) for each completed year of service. The gratuity plan is unfunded.

The following tables summarize the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plans.

Particulars	As at March 31, 2021	As at March 31, 2020
Assumptions:		
Discount Rate	6.90%	7.00%
Salary Escalation	6.00%	6.00%
Expected Average Remaining Working Life of Employees (Years)	35.19	34.77
Table Showing changes in present value of Defined Benefit obligation:		
Present value of defined benefit obligations as at beginning of the year	6,10,491	38,264
Interest cost	42,734	2,686
Current service cost	8,75,156	5,44,521
Actuarial (Gain) / loss on obligations	(2,17,285)	25,020
Present value of defined benefit obligations as at end of the year	13,11,096	6,10,491
The amounts to be recognised in the Balance Sheet:		
Present value of obligations at the end of the year	13,11,096	6,10,491
Fair value of plan assets at the end of the year	-	-
Net liability recognised in balance sheet	13,11,096	6,10,491
Expenses Recognised in statement of Profit and Loss:		
Current Service Cost	8,75,156	5,44,521
Interest Cost	42,734	2,686
Net Actuarial loss (gain) recognised in the year	(2,17,285)	25,020
Expenses recognised in statement of profit and loss	7,00,605	5,72,227

The estimates of future salary increases considered in actuarial valuation, takes account of inflation, seniority and other relevant factors, such as supply and demand in the employment market.

Table for 3 years actuarial valuation disclosures for Gratuity (*)	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Defined benefit obligation	13,11,096	6,10,491	38,264
Plan assets	-	-	-
Deficit	13,11,096	6,10,491	38,264
Net actuarial loss / (gain) recognized	(2,17,285)	25,020	-

\* Since, the Company started taking actuarial valuation of gratuity from financial year 2018-19 onwards. Thus, disclosure w.r.t gratuity shown above is for 3 years.

for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

25 Loan portfolio and provision for standard and non-performing assets as at March 31,2021:

Asset classification	Portfolio loans outstanding (Gross)	o loans g (Gross)		Provision f	Provision for standard and non-performing assets		Portfolio loans outstanding (Net)	loans ng (Net)
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2020	Provision made during the year	Provision written back / utilised	As at March 31, 2021	As at March 31, 2021	As at March 31, 2020
Standard assets	1,92,54,12,657	, <mark>92,54,12,657</mark> 74,81,35,283 1,75,87,115	1,75,87,115	I	- (1,75,87,115)		- 1,92,54,12,657 73,05,48,168	73,05,48,168
Non-Performing assets	4,22,41,361	I	I	2,97,82,301	ı	2,97,82,301	- 2,97,82,301 1,24,59,060	I
Total	1,96,76,54,018	74,81,35,283	1,75,87,115	2,97,82,301	1,96,76,54,018 74,81,35,283 1,75,87,115 2,97,82,301 (1,75,87,115) 2,97,82,301 1,93,78,71,717 73,05,48,168	2,97,82,301	1,93,78,71,717	73,05,48,168

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# Loan portfolio and provision for standard and non-performing assets as at March 31,2020:

| Asset classification  | Portfolio loans<br>outstanding (Gross) | o loans<br>ig (Gross)                      |                            | Provision f<br>and non-perf          | Provision for standard<br>and non-performing assets |                            | Portfolio loans<br>outstanding (Net)    | o loans<br>ng (Net)        |
|-----------------------|----------------------------------------|--------------------------------------------|----------------------------|--------------------------------------|-----------------------------------------------------|----------------------------|-----------------------------------------|----------------------------|
|                       | As at<br>March 31,<br>2020             | As at<br>March 31,<br>2019                 | As at<br>March 31,<br>2020 | Provision<br>made during<br>the year | Provision<br>written back /<br>utilised             | As at<br>March 31,<br>2020 | As at<br>March 31,<br>2020              | As at<br>March 31,<br>2019 |
| Standard assets       | 74,81,35,283                           | ,35,283 22,93,37,101                       | 22,93,371                  | 22,93,371 1,52,93,744                | I                                                   | 1,75,87,115                | - 1,75,87,115 73,05,48,168 22,70,43,730 | 22,70,43,730               |
| Non-Performing assets | I                                      | 1                                          | 1                          | 1                                    | 1                                                   | 1                          | 1                                       | 1                          |
| Total                 | 74,81,35,283                           | ,35,283 22,93,37,101 22,93,371 1,52,93,744 | 22,93,371                  | 1,52,93,744                          | •                                                   | 1,75,87,115                | - 1,75,87,115 73,05,48,168 22,70,43,730 | 22,70,43,730               |

### 26 Provision for outstanding loan portfolio

a) Provision for outstanding loan portfolio (own):

The provision for outstanding loan portfolio as at March 31, 2021 has been calculated in accordance with note 2 (e) in the significant accounting policies.

| Portfolio classification | As at March 31, 2021     | 31, 2021    | As at March 31, 2020                                | 31, 2020    |
|--------------------------|--------------------------|-------------|-----------------------------------------------------|-------------|
|                          | Loan portfolio Provision | Provision   | Loan portfolio                                      | Provision   |
| Standard portfolio*      | 1,92,54,12,697           | I           | 74,81,35,283 1,75,87,115                            | 1,75,87,115 |
| Non-performing portfolio | 4,22,41,361 2,97,82,301  | 2,97,82,301 | I                                                   | I           |
| Total                    | 1,96,76,54,018           | 2,97,82,301 | 1,96,76,54,018 2,97,82,301 74,81,35,283 1,75,87,115 | 1,75,87,115 |
|                          |                          | -           | :-                                                  |             |

\*This is inclusive of over collaterization of ₹ 52,43,811 (previous year: ₹ 3,47,82,237) in respect of direct assignment of portfolio.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

The movement in provision during the year is as given below:

| Particulars             | For the y             | ear ended March             | 31, 2021    | For the y             | ear ended March             | 31, 2020    |
|-------------------------|-----------------------|-----------------------------|-------------|-----------------------|-----------------------------|-------------|
|                         | Standard<br>portfolio | Non-performing<br>portfolio | Total       | Standard<br>portfolio | Non-performing<br>portfolio | Total       |
| Opening Balance         | 1,75,87,115           | -                           | 1,75,87,115 | 22,93,371             | -                           | 22,93,371   |
| Additions               | -                     | 2,97,82,301                 | 2,97,82,301 | 1,52,93,744           | -                           | 1,52,93,744 |
| Provision               |                       |                             |             |                       |                             |             |
| written back / utilised | 1,75,87,115           | -                           | 1,75,87,115 | -                     | -                           | -           |
| Closing Balance         | -                     | 2,97,82,301                 | 2,97,82,301 | 1,75,87,115           | -                           | 1,75,87,115 |

### 27 Segment reporting

### **Business segment**

The Company operates in a single reportable segment i.e. micro financing activities, which have similar risk and return. Accordingly, there is no reportable segment to be disclosed as required by Accounting Standard (AS) – 17 "Segment Reporting".

### **Geographical Segment**

The Company is engaged in business within India. The conditions prevailing in India being uniform, no separate geographical disclosure is considered necessary.

### 28 Operating leases

Certain office premises are obtained on operating lease. The lease term is for 1-3 years and renewable for further period either mutually or at option of Company. There is no restriction imposed by lease agreement. There are no sub leases and the leases are cancellable.

| Description                                                             | March 31, 2021 | March 31, 2020 |
|-------------------------------------------------------------------------|----------------|----------------|
| Operating lease expenses recognised in the statement of profit and loss | 1,00,03,272    | 39,29,992      |

### **29** Information on instances of frauds

There are no cases of fraud/ misappropriation of cash by the employee during the year ended March 31, 2021 and March 31, 2020.

### 30 Amounts payable to Micro, Small and Medium enterprises

There are no amounts that need to be disclosed in accordance with the Micro, Small and Medium Enterprises Development Act, 2006 (the 'MSMED') pertaining to small or medium enterprises. For the year ended March 31, 2021, no creditor has intimated the company about the status as micro or small enterprises or its registration with appropriate authority under MSMED.

### 31 Information on Net Interest Margin

| Computation of aggregate margin cap                               | March 31, 2021 | March 31, 2020 |
|-------------------------------------------------------------------|----------------|----------------|
| a) Average Interest Charged by the Company on Portfolio Loans (%) | 22.88%         | 24.99%         |
| a) Average Interest Cost of borrowings of the Company (%)         | 14.88%         | 15.57%         |
| c) Margin cap (c = a-b)                                           | 8.00%          | 9.42%          |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 32 Details of assignment transactions

The Company has not undertaken assignment transactions during the current financial year (Previous year ₹ 50,22,16,307)

| Particulars                                       | March 31, 2021 | March 31, 2020 |
|---------------------------------------------------|----------------|----------------|
| No of loans assigned                              | -              | 28,661         |
| Aggregate value of accounts sold                  | -              | 50,22,16,307   |
| Aggregate purchase consideration                  | -              | 45,19,94,676   |
| Income recognized in statement of profit and loss | 1,18,25,466    | 9,320,746      |

33 Public Disclosure on Liquidity Risk as on March 31, 2021 Pursuant to RBI Guidelines on Liquidity Risk Management Framework for Non-Banking Financial Companies dated November 4, 2019

### Public Disclosures on liquidity risk management

i) Funding Concentration based on significant counterparty (Borrowings) for the year ended March 31, 2021

| Number of significant counter party | Amount (₹)   | % of Total<br>Liabilities |
|-------------------------------------|--------------|---------------------------|
| Two (2)                             | 57,14,60,509 | 41.98%                    |

Funding Concentration based on significant counterparty (Borrowings) for the year ended March 31, 2020

| Number of significant counter party | Amount (₹)   | % of Total<br>Liabilities |
|-------------------------------------|--------------|---------------------------|
| One (1)                             | 30,83,58,931 | 39.22%                    |

ii) **Top 20 large deposits (Amount in Lakhs and % of total deposits)** - Not applicable. The company being a Non-Systematically Important Non Deposit taking NBFC - MFI registered with the RBI does not accept public deposits.

### iii) Top 10 Borrowings (amount in lakhs and % of total borrowings) for the year ended March 31, 2021

| Amount (₹)     | % of Total Borrowings |
|----------------|-----------------------|
| 1,07,53,35,509 | 84.34%                |

### Top 10 Borrowings (amount in lakhs and % of total borrowings) for the year ended March 31, 2020

| Amount (₹)   | % of Total Borrowings |
|--------------|-----------------------|
| 64,32,05,493 | 92.57%                |

### iv) Funding Concentration based on significant instrument/product for the year ended March 31, 2021

| Name of the instrument/Product | Amount (₹)     | % of Total<br>Liabilities |
|--------------------------------|----------------|---------------------------|
| Term Loans from NBFC's         | 90,35,18,403   | 66.37%                    |
| Loan From Holding Company      | 37,14,60,509   | 27.29%                    |
| Total Borrowings               | 1,27,49,78,912 | 93.66%                    |
| Total Liabilities              | 1,36,13,09,316 | -                         |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### Funding Concentration based on significant instrument/product for the year ended March 31, 2020

| Name of the instrument/Product | Amount (₹)   | % of Total<br>Liabilities |
|--------------------------------|--------------|---------------------------|
| Term Loans from NBFC's         | 30,78,25,661 | 39.15%                    |
| Loan From Holding Company      | 38,69,84,266 | 49.22%                    |
| Total Borrowings               | 69,48,09,927 | 88.37%                    |
| Total Liabilities              | 78,62,53,349 | -                         |

### v) Stock Ratios for the year ended March 31, 2021

| Particulars                  | as a % of total | as a % of total | as a % of total |
|------------------------------|-----------------|-----------------|-----------------|
|                              | public funds    | liabilities     | assets          |
| Other Short term liabilities | NA              | 39.51%          | 21.61%          |

### Stock Ratios for the year ended March 31, 2020

| Particulars                  | as a % of total | as a % of total | as a % of total |
|------------------------------|-----------------|-----------------|-----------------|
|                              | public funds    | liabilities     | assets          |
| Other Short term liabilities | NA              | 34.02%          | 28.41%          |

### vi) Institutional set up for liquidity risk management

The company's Board of Directors has the overall responsibility of management of liquidity risk. The Board decides the strategic policies and procedures of the company to manage liquidity risk in accordance with the risk tolerance limit as decided by the board.

The company also has a Risk Management Committee, which is a sub-committee of the board and is responsible for evaluating the overall risk faced by the company including liquidity risks.

Financial Advisory and Asset Liability Management Committee of the company is responsible for ensuring adherence to risk tolerance limits as well as implementing the liquidity risk management strategy of the company

The ALM support group shall be responsible for analysing, monitoring and reporting the liquidity profile to the ALCO

### \*Notes

- 1 A significant counterparty is defined as a single counterparty or a group of connected or affiliated counterparties accounting in aggregate for more than 1% of the NBFC's-NDSI, NBFC-D's total liabilities and 10% of the other non-deposit taking NBFC's .
- 2 A significant instrument/product is defined as a single instrument/product of group of similar instruments/ products which in aggregate amounts to more than 1% of the NBFC's-NDSI, NBFC-D's total liabilities and 10% of the other non-deposit taking NBFC's.
- 3 Total Liabilities has been computed as sum of all liabilities (Balance sheet figures) less equities and Reserves/ Surplus.
- 4 Public funds shall include funds raised either directly or indirectly through Public Deposits, Commercial Paper's and debentures, inter-corporate deposits and bank finance but excludes funds raised by issue of instruments compulsorily convertible into equity shares within a period not exceeding 10 years from the date of issue as defined in Regulatory Framework for Core Investment Companies issued vide Notification No. DNBS (PD) CC No. 206/03.10.001/2010-11 dated January 5, 2011.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

5 The amount stated in the disclosure is based on the audited Financial statements for the year ended March 31, 2021.

### 34 Capital to Risk Assets Ratio ("CRAR")

| Particulars                                             | March 31, 2021 | March 31, 2020 |
|---------------------------------------------------------|----------------|----------------|
| CRAR (%)                                                | 53.90          | 20.51          |
| CRAR – Tier I Capital (%)                               | 53.90          | 18.25          |
| CRAR – Tier II Capital (%)                              | -              | 2.26           |
| Amount of subordinated debt included in Tier-II capital | -              | -              |
| Amount raised by issue of perpetual debt instruments    | -              | -              |

### 35 Asset Liability Management Maturity pattern of certain items of assets and liabilities

| Particulars               | 1 day to<br>30/31 days | 1 month<br>to 2 months | Over 2<br>months upto<br>3 months |              | Over 6<br>months<br>to 1 year | Over 1 year<br>upto 3 years | Total          |
|---------------------------|------------------------|------------------------|-----------------------------------|--------------|-------------------------------|-----------------------------|----------------|
| Borrowings<br>from others | 4,03,51,380            | 5,19,10,619            | 5,01,89,923                       | 13,20,21,799 | 22,23,33,850                  | 77,81,71,341                | 1,27,49,78,912 |
| Advances                  | 10,92,28,506           | 12,31,76,167           | 13,11,19,832                      | 36,67,00,332 | 60,37,07,791                  | 63,37,21,390                | 1,96,76,54,018 |

**36** Consequent to the outbreak of the COVID-19 pandemic, the Indian government announced a lockdown in March 2020. Subsequently, the national lockdown was lifted by the government, but regional lockdowns continue to be implemented in areas with a significant number of COVID-19 cases.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, as led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities. The slowdown during the year led to a decrease in loan originations and collection efficiency. This may lead to a rise in the number of borrower defaults consequently an increase in corresponding provisions. Further, pursuant to the Reserve Bank of India ("RBI") COVID-19 Regulatory package issued vide circulares dated March 27, 2020 and May 23, 2020 which allowed lending institutions to offer moratorium to borrowers on payment of instalments falling due between March 1, 2020 and August 31, 2020, the Company had offered a moratorium to its borrowers until May 31, 2020 which was further extended up to August 31, 2020.

The extent to which the COVID-19 pandemic, including the current "second wave" that has significantly increased the number of cases in India, will continue to impact the Company's impairment on loan and advances and future results will depend on future developments, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by the Company.

The Company has recognized provisions as on March 31, 2021 aggregating to ₹ 2,97,82,301, based on the information available at this point of time, in accordance with RBI (Reserve Bank of India) guidelines. The Company believes that it has considered all the possible impact of the known events arising out of COVID-19 pandemic in the preparation of financial statements.

Given the dynamic and evolving nature of the pandemic, these estimates include the possible impact of known events till date and are subject to uncertainty caused by resurgence of COVID-19 pandemic and related events.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

**37** Reserve Bank of India ("RBI") on March 27, 2020, April 17, 2020 and May 23, 2020 announced "COVID-19 Regulatory Package" on asset classification and provisioning. In terms of these RBI guidelines, the Company has granted a moratorium of six months on payments of all instalments / interest as applicable, falling due between March 1, 2020 and August 31, 2020 ("moratorium period") to all eligible borrowers classified as standard, even if overdue, as on February 29, 2020. In respect of such accounts that were granted moratorium, the asset classification remained standstill during the moratorium period.

The disclosures as required by RBI circular dated April 17, 2020 are given below:

| Particulars                                                                                                                                      | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Respective amount in SMA/Overdue categories where the moratorium / deferment was extended in terms of paragraph 2 and 3 as of February 29, 2020# | 9,94,62,227             | 20,25,86,771            |
| Respective amount where assets classification benefits is extended                                                                               | 9,94,62,227             | 20,25,86,771            |
| Provision outstanding in terms of paragraph 5 of circular                                                                                        | 2,02,58,677             | 1,01,05,762             |
| Provision adjusted against slippage in terms of paragraph 6 of the circular                                                                      | 1,01,05,762             | -                       |
| Residual provision as per paragraph 6 of the circular                                                                                            | 1,01,05,762             | 1,01,05,762             |

# excludes amounts in SMA / overdue categories, where the moratorium / deferment was extended on assigned loan portfolio amounting to ₹ 5,24,28,337 (March 31, 2020: ₹ 35,12,86,880)

**38** Disclosure pursuant to RBI Notification – RBI/2020-21/17 DOR.No.BP.BC/4/21.04.048/2020-21 dated August 06, 2020 ("Resolution Framework for COVID-19 Related Stress") is not applicable as the Company has not restructured any loan accounts during the year.

**39** Previous year figures have been regrouped/ rearranged, where necessary to confirm this year classification.

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

**per Bhaswar Sarkar** Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021

### For and on behalf of the Board of Directors of SAVE MICROFINANCE PRIVATE LIMITED

| Ajeet Kumar Singh |
|-------------------|
| Director          |
| DIN: 01857072     |

Pankaj Kumar Director DIN: 01839501 **Ajay Kumar Sinha** Director DIN: 01817959

**Gourav Sirohi** Chief Financial Officer

Mahendra Singh Chouhan Company Secretary

Place: New Delhi Date : June 28, 2021

### Save Financial Services Private Limited



### **DIRECTORS' REPORT**

### Dear Member,

The Board of Directors hereby present the Twenty-Sixth (26th) Director's Report along with the Audited Financial Statements of your Company for the financial year ended March 31, 2021.

Your Company is a wholly owned subsidiary of Save Solutions Private Limited ("SSPL") and is non-systemically important non-deposit taking non-banking financial company (NBFC-ND-NSI) registered with the Reserve Bank of India and is engaged in the business of providing individual micro & small enterprises loans and loans against property.

### FINANCIALS SUMMARY/ HIGHLIGHTS AND OPERATION'S PERFORMANCE

| Particulars                            | FY March 31,<br>2021 | FY March 31,<br>2020 |
|----------------------------------------|----------------------|----------------------|
| Income                                 |                      |                      |
| Revenue from Operation                 | 10,22,10,404         | 9,84,93,485          |
| Other income                           | 61,22,896            | 49,91,828            |
| Total income                           | 10,83,33,300         | 10,34,85,313         |
| Expenditure                            |                      |                      |
| Employee Benefit Expense               | 4,20,59,062          | 2,91,54,496          |
| Depreciation and amortization expenses | 24,61,232            | 29,17,035            |
| Finance Costs                          | 1,94,77,750          | 1,38,37,368          |
| Other Expense                          | 3,32,57,480          | 2,58,81,248          |
| Provisions and write offs              | 81,33,398            | 2,79,15,905          |
| Total Expenses                         | 10,53,88,922         | 9,97,06,052          |
| Profit before tax                      | 29,44,378            | 37,79,261            |
| Tax expenses (current & Deferred Tax)  | 6,96,446             | 25,05,551            |
| Profit after tax                       | 22,47,932            | 12,73,710            |

The Operational Performance of your Company for last two financial year are summarized in the following table:

| Year ended March 31                  | FY March 31,<br>2021 | FY March 31,<br>2020 | Increase over %<br>FY 2020-20 |
|--------------------------------------|----------------------|----------------------|-------------------------------|
| Number of Branches                   | 13                   | 5                    | 160%                          |
| Number of Members                    | 4,383                | 5192                 | (15.58%)                      |
| Number of employees                  | 109                  | 58                   | 87.93%                        |
| Number of States                     | 6                    | 3                    | 100%                          |
| Amount Disbursed (INR In Crore)      | 80,30,84,698         | 69,10,25,492         | 16.21%                        |
| Portfolio Outstanding (INR In Crore) | 62,57,05,867         | 49,09,66,557         | 27.44%                        |



### **EXTRACT OF ANNUAL RETURN**

In accordance with the provisions of Sections 92(3) and 134(3)(a) of the Companies Act, 2013, an extract of the annual return of your Company in the prescribed format is available at www.saveind.in.

### DESCRIPTION ABOUT COMPANY'S STATE OF AFFAIRS & WORKING

Your Company is a wholly owned subsidiary of Save Solutions Private Limited ("SSPL") and engaged in the business of providing individual micro & small enterprises loans and loans against property. There has been no change in the business of the Company during the year under review.

During the year under review, your Company has shifted its registered office from State of Bihar (i.e. Gulab Bagh, Pahari, Gaya, Bihar – 823001, India) to National Capital Territory, Delhi (601-603, DLF Towers, Shivaji Marg, Moti Nagar, New Delhi – 110015, Delhi, India) with effect from April 01, 2021, pursuant to the approval of Hon'ble Regional Director, Kolkata, West Bengal (Order No.: 6628, dated February 15, 2021).

### **DEPOSITS**

During the year under review, your Company has not received or accepted any deposit from the public and retained its non-acceptance of public deposit NBFC status. The financials of your Company do not contain any figures that come under the classification of deposits as specified under Chapter V of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014.

Further, there was no such unpaid or unclaimed amount as at the end of the year and the Company has not defaulted in payment of interest during the year under review.

### **TRANSFER TO RESERVES**

Pursuant to Section 45-IC of the RBI Act, 1934 prescribes that every NBFC shall create a reserve fund and transfer therein an amount not less than 20% of its net profit after tax. During the year under review, your Company has transferred ₹ 4,49,586/- to Statutory Reserve.

### DIVIDEND

To maintain a healthy Net Worth, the Directors of your Company proposed to retain profits into the business itself and does not recommend to declare the dividend on equity shares of the Company.

### **CAPITAL ADEQUACY RATIO**

The Capital Adequacy Ratio of your Company was 70.80% as of March 31, 2021 as against the minimum capital adequacy requirements of 15% by the Reserve Bank of India.

### DIRECTORS AND KEY MANAGERIAL PERSONNEL (KMP)

### A. DIRECTORS:

As on March 31, 2021, the Board of Directors of your Company consist of Four (4) Directors comprising Three (3) Directors and One (1) Nominee Director. The details are as follows:

| SI.<br>No. | Name of Directors            | Category |
|------------|------------------------------|----------|
| 1.         | Mr. Ajay Kumar Sinha         | Director |
| 2.         | Mr. Ajeet Kumar Singh        | Director |
| 3.         | Mr. Pankaj Kumar             | Director |
| 4.         | Mr. Siva Chidambaram Vadivel | Nominee  |
|            | Alagan                       | Director |

The Board was duly constituted in compliance of the Companies Act, 2013 and Reserve Bank of India Act, 1934 and during the year under review, the Board of Directors of your Company has appointed Mr. Siva Chidambaram Vadivel Alagan (DIN: 08242283) as Non-Executive Nominee Director on behalf of Maj Invest Financial Inclusion Fund III K/S ("MIFIF" Foreign Investor) w.e.f. July 23, 2020.

None of the Director of your Company is disqualified and has made necessary disclosures, as required under the various provisions of the Companies Act, 2013.

### **DECLARATION BY INDEPENDENT DIRECTORS**

Your Company does not require to appoint an Independent Director on its Board in terms of applicable provisions of the Companies Act, 2013. Therefore, the



declaration from Independent Director under Section 149(7) of the Companies Act, 2013, that he/she meets the criteria of independence laid down in Section 149(6) of the Companies Act, 2013 are not applicable to your Company.

### **B. KEY MANAGERIAL PERSONNEL:**

As on March 31, 2021, Mr. Amul Tyagi, Company Secretary is the Key Managerial Personnel of your Company in accordance with the provisions of Sections 2(51) and 203 of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

During the year under review, the Board of Directors of your Company has appointed Mr. Amul Tyagi (ICSI Membership No.: A59974) as Company Secretary of the Company w.e.f. September 11, 2020. Further, as on March 31, 2021, Mr. Gourav Sirohi, Chief Financial Officer of the Company.

### NUMBER OF MEETINGS/ ATTENDANCE OF THE BOARD OF DIRECTORS

### A. Number of Board Meetings:

The Board of Directors of your Company met Nineth (09th) times during the Financial Year 2020-21 on the following dates:

| SI.<br>No. | Date of Meeting    | SI.<br>No. | Date of Meeting    |
|------------|--------------------|------------|--------------------|
| 1.         | July 10, 2020      | 6.         | September 28, 2020 |
| 2.         | July 23, 2020      | 7.         | November 06, 2020  |
| 3.         | August 17, 2020    | 8.         | January 06, 2021   |
| 4.         | August 25, 2020    | 9.         | March 09, 2021     |
| 5.         | September 11, 2020 |            |                    |

### **B. Attendance of Directors:**

| SI.<br>No. | Name of Directors                      | Category of<br>Directors | Number of Meetings<br>for which Directors<br>were eligible to attend | Number of<br>Meetings<br>Attended | Whether Present<br>at Last AGM held<br>on 21.10.2020 |
|------------|----------------------------------------|--------------------------|----------------------------------------------------------------------|-----------------------------------|------------------------------------------------------|
| 1.         | Mr. Ajay Kumar Sinha                   | Director                 | 9                                                                    | 7                                 | Yes                                                  |
| 2.         | Mr. Ajeet Kumar Singh                  | Director                 | 9                                                                    | 9                                 | Yes                                                  |
| 3.         | Mr. Pankaj Kumar                       | Director                 | 9                                                                    | 9                                 | Yes                                                  |
| 4.         | Mr. Siva Chidambaram Vadivel<br>Alagan | Nominee<br>Director      | 7                                                                    | 5                                 | No                                                   |

### NUMBER OF SHAREHOLDER'S MEETING

### A. Annual General Meeting:

The last Annual General Meeting of your Company was held on October 21, 2020.

### **B. Extraordinary General Meeting:**

During the year under review, there are Three (3) Extraordinary General Meetings of your Company were held on the following dates:

| SI. No. | Date of Meeting   |
|---------|-------------------|
| 1.      | July 20, 2020     |
| 2.      | July 23, 2020     |
| 3.      | November 06, 2020 |
|         |                   |

### MATERIAL EVENT RECORDED SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS

There are no material changes and commitment affecting the financial position of the Company, which has occurred between the end of the financial year i.e., March 31, 2021 and the date of the Director's Report.

### DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

During the year under review, there is no such order has been passed by any regulatory Authority or Tribunal which impacted the going concern status and Company's operations in near future.



### **CHANGE IN SHARE CAPITAL**

- Equity Shares: The paid-up share capital of your Company as on March 31, 2021 was INR 19,79,25,000/- (19,79,250 Equity Share having face value of INR 100/- per share). During the year under review the Company has not issued any equity share.
- Buy Back of Securities: During the year under review, your company has not bought back any of its securities.
- Sweat Equity Shares: During the year under review, your Company has not issued any sweat equity share.
- Bonus Shares: During the year under review, your Company has not issued any bonus share.
- Employees Stock Options: During the year under review, your Company has not issued any Employees Stock Options.

### DETAILS OF SUBSIDIARY, JOINT VENTURES AND ASSOCIATE COMPANIES, AS REQUIRED UNDER RULE 8 OF THE COMPANIES (ACCOUNTS) RULES, 2014

During the year under review, your Company does not have any subsidiary, joint venture and associate companies.

### TRANSACTIONS WITH RELATED PARTIES

Your Company has not entered into contract or arrangement with Related Party during the year as prescribed under sub-section (1) of section 188 of the Companies Act, 2013. During the year under review, there were no other material significant related party transactions entered into by the Company with its Promoters, Directors, Key Managerial Personnel which may have a potential conflict with the interest of the Company at large. The information on transactions with related parties pursuant to Section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules, 2014 are given in **Annexure – I** in Form No. AOC-2 and the same forms part of the Director's Report.

### STATUTORY AUDITORS, AUDIT QUALIFICATION AND BOARD'S EXPLAINATION

### a) Statutory Auditors and Audit Qualification:

M/s. S R Batliboi & Co. LLP, Chartered Accountants

(Firm's Registration No.: 301003E/E300005), Statutory Auditors of the Company, shall hold office till the conclusion of Annual General Meeting to be held in the year 2022.

Further, pursuant to Sections 139 and 141 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, Statutory Auditors need to furnish a certificate of their eligibility to act as Statutory Auditors of the Company and the same has been received by the Company.

Further, the Statutory Auditor's report for the financial year 2020-21 does not contain any qualification, reservation, or adverse remark and are self-explanatory and therefore, in the opinion of the Board, do not call for further comments. The Auditors' Report forms part of the Financial Statements of the Company.

### b) Reporting of Frauds by Statutory Auditors:

During the year under review, the Statutory Auditors of the Company has not reported any instances of frauds committed in the Company by its Officers or Employees to the Board of Directors under Section 143(12) of the Companies Act, 2013.

### SECRETARIAL STANDARD OF ICSI

During the year under review, your Company has complied with the provisions of Secretarial Standard-1 (Secretarial Standard on Meeting of Board of Directors) and Secretarial Standard-2 (Secretarial Standard on General Meeting) issued by the Institute of Company Secretaries of India.

### **CORPORATE GOVERNANCE**

Effective corporate governance practices constitute the strong foundation on which successful commercial enterprises are built to last. The Company's philosophy on corporate governance oversees business strategies and ensures fiscal accountability, ethical corporate behavior and fairness to all stakeholders comprising regulators, employees, customers, vendors, investors and the society at large.

The Company has a strong legacy of fair, transparent and ethical governance practices. The Company has adopted a Code of Conduct for its employees including the Executive Directors



### PARTICULARS OF EMPLOYEES

There was no employee whose remuneration was exceed the limit prescribed under section 134(3) (q) of the Companies Act, 2013 read with Rule 5(2) & (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and amendment thereof.

### DETAILS IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

Your Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2021, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### **COST RECORDS**

During the year under review, the provisions regarding the maintenance of the Cost Accounts & Records as specified under Section 148(1) of the Companies Act 2013, are not applicable on your Company.

### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has duly complied with the provisions of Section 186 of the Companies Act, 2013 and rules made thereunder. Details on loans, guarantee or investments made during the year are mentioned in the notes to the financial statements.

### SEXUAL HARASSMENT POLICY FOR WOMEN UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

Your Company has in place a Group Anti Sexual Harassment Policy in line with the requirements of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013 to prohibit, prevent or deter any acts of sexual harassment at workplace and to provide the procedure for the redressal of complaints pertaining to sexual harassment, thereby providing a safe and healthy work environment.

Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this Policy. The Policy is gender neutral.

Further, during the year under review, the Company has not received any such complaint and no such case have been reported.

### DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES

The Vigil Mechanism as envisaged in the Companies Act, 2013, the Rules prescribed thereunder and is implemented through the Company's Whistle Blower Policy to enable the Directors, employees and all stakeholders of the Company to report genuine concerns, to provide for adequate safeguards against victimization of persons who use such mechanism and make provision for direct access to the Chairman of the Audit Committee/Board.

Whistle Blower Policy of your Company (updated in March 09, 2021) is available on the Company's website and can be accessed at https://www.saveind.in/download/Whistle\_Blower\_Policy.pdf.

### **COMMITTEES OF THE BOARD**

### Working Committee:

The Working Committee of the Board of Directors of your Company has been constituted in line with the provisions of Section 179(3) of the Companies Act, 2013. Details w.r.t. composition, date of meetings, attendance of members and terms of reference of the Working Committee are as follows:

### a) Composition and Meeting

During the year under review, the Committee comprised of 3 (Three) Directors. The Working Committee met 7 (Seventh) times on the following dates:

| SI.<br>No. | Date of Meeting    | SI.<br>No. | Date of Meeting  |
|------------|--------------------|------------|------------------|
| 1.         | September 30, 2020 | 5.         | January 04, 2021 |
| 2.         | October 08, 2020   | 6.         | January 06, 2021 |
| 3.         | November 02, 2020  | 7.         | March 19, 2021   |
| 4.         | November 09, 2020  |            |                  |

The attendance of members at the meeting are as follows:

| SI.<br>No. | Name of<br>Member(s)     | Category/<br>Designation | No. of meetings<br>held/ attended<br>during the FY<br>2020-21 |          |
|------------|--------------------------|--------------------------|---------------------------------------------------------------|----------|
|            |                          |                          | Held<br>during<br>their<br>tenure                             | Attended |
| 1.         | Mr. Ajay<br>Kumar Sinha  | Member<br>(Director)     | 7                                                             | 7        |
| 2.         | Mr. Ajeet<br>Kumar Singh | Member<br>(Director)     | 7                                                             | 7        |
| 3.         | Mr. Pankaj<br>Kumar      | Member<br>(Director)     | 7                                                             | 7        |

### b) Terms of Reference

The Board of Directors of your Company has revised the scope of Working Committee on March 09, 2021 which broadly covers to consider, review and approve routine matters of the Company which includes but not limited to evaluation and approval of various proposals for borrowings for an amount not exceeding INR 5 Crore in a single loan. Moreover, Committee also consider and approve various Banking operations for smooth functioning and other general purposes of the Company as may be authorised/ delegated by the Board from time to time.

### PARTICULARS ON CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgo as required under clause (m) of sub-section (3) of Section 134 of the Companies Act, 2013 read with subrule (3) of Rule 8 of the Companies (Accounts) Rules, 2014 are as follows:

### A. Conservation of Energy and Technology Absorption:

Since your Company does not own any manufacturing facility, the particulars relating to conservation of energy and technology absorption are not applicable.

### B. The Foreign Exchange Earnings and Outgo:

Your Company neither had any foreign exchange earnings nor any such outgo during the year under review.

### **RBI COMPLIANCE**

Your Company is registered with the Reserve Bank of India as a NBFC within the provisions of Section 45 IA of the Reserve Bank of India Act, 1934 on May 23, 2017.

The Company continues to fulfill all the norms and standards laid down by the RBI pertaining to nonperforming assets, capital adequacy, statutory liquidity assets, etc. The Company is in compliance with the Master Direction - Non-Banking Financial Company –Non-Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 and as amended from time to time.

Further, as per the statutory requirement, your Company is also register on following portal such as Central Registry of Securitization Asset Reconstruction and Security Interest of India ("CERSAI"), Financial Intelligence Unit – India ("FIU-IND"), Extensible Business Reporting Language ("XBRL"), National E-Governance Services Limited ("NESL") and on Central Know Your Customer ("CKYC").

### MANAGERIAL REMUNERATION

During the year under review, your Company does not pay any remuneration to its Directors. .

### **CORPORATE SOCIAL RESPONSIBILITY**

During the year under review, the provisions contain in Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 are not applicable to the Company.



### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, hereby confirm and state that:

- a) in the preparation of the annual accounts for the financial year ended March 31, 2021, the applicable accounting standards have been followed and there are no material departures;
- b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2021 and of the profit and loss of the Company for the year ended March 31, 2021;
- c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- d) they have prepared the annual accounts for the financial year ended March 31, 2021 on a going concern basis; and
- e) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively during the financial year ended March 31, 2021

### ACKNOWLEDGEMENT

Your Director's take this opportunity to acknowledge with thanks the continue assistance, support, cooperation and valuable guidance received from Save Solutions Private Limited and all others whose continued support has been a source of strength for the Company.

Your Director's also record their appreciation for the commitments and dedication shown by staff members of the Company at all levels.

For and on behalf of the Board of Directors of Save Financial Services Private Limited

### Ajeet Kumar Singh

Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003 Pankaj Kumar

Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002

Date: August 14, 2021 Place: New Delhi

### ANNEXURE 'I' TO THE DIRECTORS' REPORT

### Form AOC-2

### {Pursuant to section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules,2014}

This form pertains to the disclosure of particulars of contract/ arrangements entered in to by the Company with the related parties referred to in sub-section 188(1) of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

### 1. Details of contracts or arrangements or transactions not at arm's length basis:

There were no contracts or arrangement or transactions entered into by the company during the year ended March 31, 2021 which were not at arm's length basis.

### 2. Details of Material contracts or arrangement or transactions at arm's length basis:

There were no contracts or arrangements or transactions entered into by the Company with related parties referred to in Section 188(1) of the Companies Act, 2013. However, the Company has entered into transactions with related parties at arm's length basis, the details of which are given in the notes to the financial statements.

For and on behalf of the Board of Directors of **Save Financial Services Private Limited** 

Ajeet Kumar Singh

Director DIN: 01857072 Add: Manpur, Gopalganj Road, Manpur Gaya 823003

Date: August 14, 2021 Place: New Delhi Pankaj Kumar Director DIN: 01839501 Add: Sisodiya Niwas, Lala Babu Road Pahari Lane, New Godam Road, Gaya-823002



### INDEPENDENT AUDITOR'S REPORT

To the Members of Save Financial Services Private Limited

### **Report on the Audit of the Financial Statements**

### Opinion

We have audited the accompanying financial statements of Save Financial Services Private Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2021, the Statement of Profit and Loss, and the Cash Flow Statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2021, its profit and its cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **Emphasis of Matter**

We draw attention to Note 31 to the accompanying financial statements, which describes the extent to which the COVID-19 pandemic may impact the Company's operations and its financial metrics which are dependent on uncertain future developments. Our opinion is not modified in respect of this matter.

### **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the Director's Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



### Responsibility of Management for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the



disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended;
  - (e) On the basis of the written representations received from the directors as on March 31, 2021 taken on record by the Board of Directors, none

of the directors is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164 (2) of the Act;

- (f) This report does not include Report on the internal financial controls under clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 (the "Report on internal financial controls"), since in our opinion and according to the information and explanation given to us, the said report on internal financial controls is not applicable to the Company basis the exemption available to the Company under MCA notification no. G.S.R. 583(E) dated June 13, 2017, read with corrigendum dated July 13, 2017 on reporting on internal financial controls over financial reporting.
- (g) The provisions of section 197 read with Schedule V of the Act are not applicable to the Company for the year ended March 31, 2021;
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company does not have any pending litigations which would impact its financial position;
  - (ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - (iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

### For S.R. Batliboi & Co. LLP

Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACI8645 Place of Signature: Kolkata Date: June 28, 2021 per Bhaswar Sarkar

Partner Membership Number: 055596



- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed property, plant and equipment;
  - (b) Property, plant and equipment have been physically verified by the management during the year and no material discrepancies were identified on such verification.
  - (c) According to the information and explanations given by the management, there are no immovable properties, included in property, plant and equipment of the Company. Accordingly, the requirements under paragraph 3(i)(c) of the Order are not applicable to the Company and hence not commented upon.
- The Company's business does not involve inventories. Accordingly, the requirements under paragraph 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) According to the information and explanations given to us and audit procedures performed by us, the Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Accordingly, the provisions of clause 3(iii) (a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Companies Act 2013 are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable and hence not commented upon.

- (vi) To the best of our knowledge and as explained, the Company is not in the business of sale of any goods. Therefore, in our opinion, the provisions of clause 3(vi) of the Order are not applicable to the Company and hence not commented upon.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues have generally been regularly deposited with the appropriate authorities though there has been a slight delay in a few cases.
  - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, service tax, sales-tax, duty of custom, duty of excise, value added tax, goods and service tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.
  - (c) According to the information and explanations given to us, there are no dues of income tax, sales-tax, service tax, customs duty, excise duty, value added tax and cess which have not been deposited on account of any dispute.
  - (d) In respect of sub clauses (vii) (a) to (c) above, the Company did not have any dues towards sales tax, service tax, custom duty, service tax, excise duty and value added tax during the year.
- (viii) The Company did not have any outstanding loans or borrowing dues in respect of a financial institution or bank or to government or dues to debenture holders during the year.
- (ix) According to the information and explanations given by the management and audit procedures performed by us, money raised by the Company by way of term loans were applied, on an overall



basis, for the purpose for which they were raised. The Company has not raised any money by way of initial public offer / further public offer / debt instruments.

- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or on the Company by its employees or officers has been noticed or reported during the year.
- (xi) According to the information and explanations given by the management, the provisions of section 197 read with Schedule V to the Act, are not applicable to the Company and hence reporting under clause 3(xi) are not applicable and hence not commented upon.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards. The provisions of section 177 are not applicable to the Company and hence not commented upon.

- (xiv) According to the information and explanations given by the management and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year and hence reporting requirements under clause 3(xiv) are not applicable and hence not commented upon.
- (xv) According to information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of Companies Act, 2013.
- (xvi) According to the information and explanations given to us, we report that the Company has registered as required, under section 45-IA of the Reserve Bank of India Act, 1934.

For **S.R. Batliboi & Co. LLP** Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

UDIN: 21055596AAAACI8645 Place of Signature: Kolkata Date: June 28, 2021 per Bhaswar Sarkar Partner Membership Number: 055596



### **STANDALONE BALANCE SHEET**

as at March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

| As at<br>rch 31, 2021 | As at<br>March 31, 2020 |
|-----------------------|-------------------------|
|                       |                         |
|                       |                         |
| 19,79,25,000          | 19,79,25,000            |
| 23,08,58,740          | 22,86,10,808            |
| 42,87,83,740          | 42,65,35,808            |
|                       |                         |
| 15,50,86,074          | 12,95,19,151            |
| 3,89,58,868           | 3,04,51,443             |
| 57,12,539             | -                       |
| 19,97,57,481          | 15,99,70,594            |
|                       |                         |
|                       |                         |
| -                     | -                       |
| -                     | -                       |
| 15,44,624             | 32,89,578               |
| 2,78,78,831           | 1,56,00,139             |
| 68,15,855             | 17,85,774               |
| 3,62,39,310           | 2,06,75,491             |
| 66,47,80,531          | 60,71,81,893            |
|                       |                         |
|                       |                         |
| 48,62,439             | 35,22,047               |
| 10,78,474             | 5,47,803                |
| 1,09,58,979           | 82,07,274               |
| 50,31,33,578          | 34,84,05,562            |
| 1,11,25,482           | 4,39,975                |
| 53,11,58,952          | 36,11,22,661            |
|                       |                         |
| 2,02,11,823           | 8,93,35,121             |
| 9,49,42,527           | 14,58,38,219            |
| 1,84,67,229           | 1,08,85,892             |
| 13,36,21,579          | 24,60,59,232            |
| 66,47,80,531          | 60,71,81,893            |
|                       |                         |

The accompanying notes are an integral part of the financial statements

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 Pankaj Kumar

For and on behalf of the Board of Directors of SAVE FINANCIAL SERVICES PRIVATE LIMITED

| Ajeet Kumar Sing | n |
|------------------|---|
| Director         |   |
| DIN: 01857072    |   |

Chief Financial Officer

Gourav Sirohi

Director DIN: 01839501

Amul Tyagi Company Secretary

Ajay Kumar Sinha Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



### **STANDALONE STATEMENT OF PROFIT & LOSS**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

| Particulars                            | Notes | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|----------------------------------------|-------|------------------------------|------------------------------|
| I. Income                              | -     |                              |                              |
| Revenue from operations                | 14    | 10,22,10,404                 | 9,84,93,485                  |
| Other income                           | 15    | 61,22,896                    | 49,91,828                    |
| Total income                           |       | 10,83,33,300                 | 10,34,85,313                 |
| II. Expenses                           |       |                              |                              |
| Employee benefit expenses              | 16    | 4,20,59,062                  | 2,91,54,496                  |
| Finance costs                          | 17    | 1,94,77,750                  | 1,38,37,368                  |
| Depreciation and amortization expenses | 18    | 24,61,232                    | 29,17,035                    |
| Other expenses                         | 19    | 3,32,57,480                  | 2,58,81,248                  |
| Provisions and write-offs              | 20    | 81,33,398                    | 2,79,15,905                  |
| Total expenses                         |       | 10,53,88,922                 | 9,97,06,052                  |
| Profit before Tax (iii)= (i)-(ii)      |       | 29,44,378                    | 37,79,261                    |
| Tax expense (iv)                       |       |                              |                              |
| - Current tax                          |       | 34,48,150                    | 85,62,220                    |
| - Deferred tax credit                  |       | (27,51,704)                  | (74,52,283)                  |
| - Tax expense for earlier year         |       | -                            | 13,95,614                    |
| Total tax expenses                     |       | 6,96,446                     | 25,05,551                    |
| Profit for the Year (iii)-(iv)         |       | 22,47,932                    | 12,73,710                    |
| Earning per share (EPS)                | 21    |                              |                              |
| Nominal value of share                 |       | 100/-                        | 100/-                        |
| Basic and Diluted (₹)                  |       | 1.14                         | 0.64                         |

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

### **per Bhaswar Sarkar** Partner

Membership No.: 055596

Place: Kolkata Date : June 28, 2021 2

### For and on behalf of the Board of Directors of SAVE FINANCIAL SERVICES PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072

**Gourav Sirohi** Chief Financial Officer

**Pankaj Kumar** Director DIN: 01839501

Company Secretary

Amul Tyagi

Director DIN: 01817959

Ajay Kumar Sinha

Place: New Delhi Date : June 28, 2021



### **CASH FLOW STATEMENT**

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

| Particulars                                                               | Year ended<br>March 31, 2021 | Year ended<br>March 31, 2020 |
|---------------------------------------------------------------------------|------------------------------|------------------------------|
| A. Cash flow from operating activities :                                  |                              |                              |
| Profit before tax                                                         | 29,44,378                    | 37,79,261                    |
| Adjustments for :                                                         |                              |                              |
| Depreciation and amortisation expenses                                    | 24,61,232                    | 29,17,035                    |
| Provision and write-offs                                                  | 81,33,398                    | 2,79,15,905                  |
| Gain on sale of Mutual Funds                                              | (19,90,606)                  | (17,51,951)                  |
| Interest income on fixed deposits                                         | (8,69,826)                   | (28,81,684)                  |
| Liabilities no longer required written back                               | (32,62,464)                  | (3,58,193)                   |
| Operating profit before working capital changes                           | 74,16,112                    | 2,96,20,373                  |
| Movements in working capital:                                             |                              |                              |
| Increase in other assets                                                  | (1,80,98,738)                | (27,93,097)                  |
| Increase in loans and advances                                            | (10,38,32,324)               | (7,34,22,759)                |
| Increase / (decrease) in provisions, Other liabilities and trade payables | 1,67,00,462                  | (3,71,00,882)                |
| Cash used in operations                                                   | (9,78,14,488)                | (8,36,96,365)                |
| Direct taxes paid                                                         | -                            | (80,30,040)                  |
| Net cash used in operating activities (A)                                 | (9,78,14,488)                | (9,17,26,405)                |
| B. Cash flow from investing activities :                                  |                              |                              |
| Purchase of property, plant and equipment and intangible assets           | (43,32,295)                  | (9,28,800)                   |
| Purchase of Mutual Funds                                                  | (32,50,00,000)               | (13,00,00,000)               |
| Redemption of Mutual Funds                                                | 32,69,90,606                 | 14,67,51,951                 |
| Interest received on fixed deposits                                       | 7,01,718                     | 28,92,471                    |
| Net cash flow generated / (used) in investing activities (B)              | (16,39,971)                  | 1,87,15,622                  |
| C. Cash flow from financing activities :                                  |                              |                              |
| Proceeds from long-term borrowings                                        | 20,53,69,481                 | 20,00,00,000                 |
| Repayment of long-term borrowings                                         | (17,50,38,319)               | (12,03,52,486)               |
| Net Cash flow from financing activities (C)                               | 3,03,31,162                  | 7,96,47,514                  |
| Net increase / (decrease) in cash and cash equivalents (A+B+C)            | (6,91,23,297)                | 66,36,731                    |



### CASH FLOW STATEMENT (CONTD...)

for the period ended March 31, 2021

(All amounts in Indian Rupees millions, except share data and where otherwise stated)

| Particulars                                                      | Year ended<br>March 31, 2021 | Year ended<br>March 31, 2020 |
|------------------------------------------------------------------|------------------------------|------------------------------|
| Cash and cash equivalents at the beginning of the year           | 8,93,35,120                  | 8,26,98,389                  |
| Cash And Cash Equivalents at the end of the year (refer note 13) | 2,02,11,823                  | 8,93,35,120                  |
| Components of cash and cash equivalents                          |                              |                              |
| Cash on hand                                                     | 1,79,757                     | 1,64,382                     |
| With banks- on current account                                   | 1,74,79,880                  | 8,91,70,738                  |
| Deposits with original maturity of less than 3 months            | 25,52,186                    | -                            |
| Total cash and cash equivalents (note 13)                        | 2,02,11,823                  | 8,93,35,120                  |

Cash flow from operating activities include interest received of ₹ 8,59,66,507 (Previous Year: ₹ 8,84,00,359) and interest paid of ₹ 1,89,06,449 (Previous Year: ₹ 4,50,94,821)

Gourav Sirohi

Summary of significant accounting policies The accompanying notes are an integral part of the financial statements As per our report of even date

### For S.R.Batliboi & Co. LLP

For and on behalf of the Board of Directors of SAVE FINANCIAL SERVICES PRIVATE LIMITED

2

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

per Bhaswar Sarkar Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 Ajeet Kumar Singh Pankaj Kumar Director Director DIN: 01857072 DIN: 01839501

Amul Tyagi Chief Financial Officer Company Secretary

Ajay Kumar Sinha Director DIN: 01817959

Place: New Delhi Date : June 28, 2021



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 1. Corporate Information

Save Financial Services Private Limited ('the Company') is a private company incorporated in India having its registered office at 601-603, 6th Floor, DLF Tower Shivaji Marg, Moti Nagar New Delhi. The Company was registered as a nondeposit taking Non-Banking Financial Company ('NBFC-ND') with the Reserve Bank of India ('RBI') with effect from May 23, 2017. The Company provides individual Micro & Small Enterprises loan and Loan against Property.

### 2. Summary of Significant accounting policies/ estimates

### a) Basis of preparation of financial statements

The financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP). The Company has prepared these financial statements to comply in all material aspects with the accounting standards notified under section 133 of the Companies Act 2013 ("the Act"), read together with Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016, provisions of the RBI applicable as per Master Directions - Non-Banking Financial Company -Non- Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 issued vide Notification No. DNBR. PD. 007/03.10.119/2016-17 dated September 01, 2016, as amended from time to time ('the NBFC Master Directions, 2016') and other applicable clarifications provided by the RBI.

The financial statements are prepared on a going concern basis, as the management is satisfied that the Company shall be able to continue its business for the foreseeable future and no material uncertainty exists that may cast significant doubt on going concern assumption. In making this assessment, the Management has considered a wide range of information relating to present and future conditions, including future projections of profitability and cash flows.

The financial statements have been prepared under the historical cost convention on an accrual basis except interest on nonperforming loans that will be recognized on realization. The accounting polices applied by the Company are consistent with those applied in the previous years unless specified otherwise.

The financial statements have been prepared under the historical cost convention on an accrual basis. The accounting polices applied by the Company are consistent with those applied in the previous years unless specified otherwise.

### b) Use of estimates

The preparation of financial statements in conformity with the Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### **Operating cycle**

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Based on the nature of operations and their



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months.

### c) Revenue recognition

- i. Interest income on loan portfolio is recognized in the statement of profit & loss on time proportion basis taking into account the amount outstanding and the rates applicable except in the case of non-performing assets (NPA's) where it is recognized, upon realization, as per the prudential norms of RBI.
- Loan processing fee are considered to be accrued at the time of entering into a binding agreement upon its receipt and are recognized as revenue as upfront income.
- iii. Profit/premium arising at the time of securitization/assignment of loan portfolio is amortized over the life of the underlying loan portfolio/securities and any loss arising therefrom is accounted for immediately. Income from interest strip (excess interest spread) is recognized in the statement of profit and loss account net of any losses at the time of actual receipt. Interest retained under assignment of loan receivables is recognized on realization basis over the life of the underlying loan portfolio.
- iv. Interest income on term deposits with bank and other financial institutions has been recognized on the time proportion basis taking into account the amount outstanding and the underlying applicable interest rate.
- v. All other income is recognized on an accrual basis.

### d) Classification of loan portfolio and provisioning policy

Loan Portfolio is classified and provision is made in accordance with the prudential norms of RBI and directions issued by Reserve Bank of India under NBFC- Master Directions 2016 as mentioned below:

### Asset classification norms:

- i. Standard asset means the asset in respect of which, no default in repayment of principal or payment of interest is perceived and which does not disclose any problem nor carry more than normal risk attached to the business.
- Non-performing asset means an asset for which, interest/principal payment has remained overdue for a period of 6 months or more.
- Sub-standard assets mean an asset which has been classified as nonperforming asset for a period not exceeding 18 months.

"Overdue" refers to interest and / or installment remaining unpaid from the day it became receivable"

### Provisioning norms:

The aggregate loan provision on outstanding loan portfolio shall be

- 1. Standard Provision @ 0.25% of the standard portfolio and,
- 2. General provision of 10% on total substandard assets outstanding.
- e) Property, plant and equipment ("PPE") and depreciation/amortisation

### PPE

All PPE are carried at cost of acquisition less accumulated depreciation. The cost of PPE



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### g) Investments

comprises the purchase price, taxes, duties, freight (net of rebates and discounts) and any other directly attributable costs of bringing the assets to their working condition for their intended use.

PPE under construction and PPE acquired but not ready for their intended use are disclosed as capital work-in-progress.

The Management has assessed the estimated useful life of the PPE as specified in Schedule II to the Companies Act, 2013 as in the opinion of the management the same reflects the estimated useful life. The depreciation is provided under written down value method. Depreciation is calculated on pro rata basis from the date on which the asset is ready for use or till the date the asset is sold or disposed.

Losses arising from retirement or gains or losses arising from disposal of PPE are recognized in the Statement of Profit and Loss.

### f) Intangible assets

Intangible assets are carried at cost of acquisition less amortization. Intangible assets that are acquired by the Company are measured initially at cost.

Intangible assets are amortized in the Statement of Profit and Loss on written down value method, over their estimated useful lives from the date they are available for use based on the expected pattern of consumption of economic benefits of the asset.

Subsequent expenditure for both tangible and intangible assets, is capitalized only when it increases the future economic benefits from the specific asset to which it relates. Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as longterm investments.

Current investments are carried in the financial statement at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. On disposal of investment, the difference between the carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

### h) Borrowing costs

Borrowing costs includes interest and other ancillary costs that the company incurs in connection with borrowing of funds.

Other ancillary borrowing costs incurred in connection with obtaining funding are amortized over the period of loan. In case any loan is prepaid/cancelled then the unamortized portion of such borrowing cost is charged to the Statement of Profit and Loss in the year such loan is prepaid / cancelled.

### i) Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. The recoverable amount of an asset is the greater of its value in use and its net selling price. If such recoverable amount of the assets is less than its carrying



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Statement of Profit and Loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of amortised historical cost.

### j) Retirement and other employee benefits

Employee benefits includes provident fund, employee state insurance scheme, gratuity fund and compensated absences.

### **Defined contribution plans**

The Company makes specified monthly contribution towards employee provident fund to Government administered provident fund scheme, which is a defined contribution scheme. The Company's contribution is recognised as an expense in the Statement of Profit and Loss during the period in which the employee renders the related service.

### Defined benefit plan

Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each year.

### Leave Encashment Policy

The company provides leave encashment to all eligible employees on yearly basis. Leave encashment liability is provided based on actuarial valuation carried out at the end of the financial period using projected unit credit method.

Actuarial gains and losses (if any) arising during the year, for both leave encashment and

gratuity liability, are immediately recognized in the Statement of Profit and Loss in the year which they arise and are not deferred.

### k) Earnings per share ("EPS")

Basic earnings per share is computed by dividing the net profit after tax for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes if any) by the weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earnings per share (if any), net profit after tax for the year and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Dilutive potential equity shares are deemed to have been converted as of the beginning of the year, unless they have been issued at a later date.

### l) Income tax

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. If



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(All amounts in Indian Rupees, except share data and where otherwise stated)

the Company has carried forward unabsorbed depreciation or tax losses, all deferred tax assets are recognized only if there is a virtual certainty supported by convincing evidence that sufficient taxable income will be available in future against which such deferred tax assets can be realized.

At each reporting date, the Company reassesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax assets to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax assets can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available.

### m) Provisions and contingent liabilities

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. The provisions are measured on an undiscounted basis. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or nonoccurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

### n) Leases

Leases that do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in the statement of profit and loss on a straight-line basis over the lease period unless another systematic basis is more representative of the time pattern of the benefit.

### o) Cash flow statement

Cash flows are reported using the indirect method, whereby net profit/ (loss) before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flow from regular revenue generating, investing and financing activities of the Company is segregated.

### p) Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and at bank and unrestricted short-term investments with an original maturity of three months or less.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### **3 Share Capital**

|                                                                     | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|---------------------------------------------------------------------|-------------------------|-------------------------|
| Authorized Shares                                                   |                         |                         |
| 20,00,000 (March 31, 2020: 20,00,000) equity shares of ₹ 100/- each | 20,00,00,000            | 20,00,00,000            |
|                                                                     | 20,00,00,000            | 20,00,00,000            |
| Issued, subscribed and fully paid-up shares                         |                         |                         |
| 19,79,250 (March 31, 2020: 19,79,250) equity shares of ₹ 100/- each | 19,79,25,000            | 19,79,25,000            |
| Total issued, subscribed and fully paid-up share capital            | 19,79,25,000            | 19,79,25,000            |

### A. Reconciliation of the shares outstanding at the beginning and at the end of the reporting year

| Equity shares                             | As at Marcl | n 31, 2021   | wAs at March 31, 2020 |              |
|-------------------------------------------|-------------|--------------|-----------------------|--------------|
|                                           | Number      | (₹)          | Number                | (₹)          |
| Outstanding at the beginning of the year  | 19,79,250   | 19,79,25,000 | 19,79,250             | 19,79,25,000 |
| Issued during the year                    | -           | -            | -                     | -            |
| Shares outstanding at the end of the year | 19,79,250   | 19,79,25,000 | 19,79,250             | 19,79,25,000 |

### B. Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of  $\stackrel{>}{<}$  100/- per share. Each holder of equity shares is entitled to one vote per share.

The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive the remaining assets of the Company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### C. Details of shareholders holding more than 5% shares in the Company

| Name of shareholder                              | As a<br>March 3'      |           | As a<br>March 37      |           |
|--------------------------------------------------|-----------------------|-----------|-----------------------|-----------|
|                                                  | No. of Shares<br>held | % Holding | No. of Shares<br>held | % Holding |
| Equity Shares of ₹100 each fully paid up         |                       |           |                       |           |
| Save Solutions Private Limited (Holding Company) | 19,79,250             | 100.00%   | 19,79,250             | 100.00%   |
| Total                                            | 19,79,250             | 100.00%   | 19,79,250             | 100.00%   |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### D. Details of shares held by holding Company

| Name of shareholder                               | As a<br>March 3       |           | As a<br>March 37      |           |
|---------------------------------------------------|-----------------------|-----------|-----------------------|-----------|
|                                                   | No. of Shares<br>held | % Holding | No. of Shares<br>held | % Holding |
| Equity Shares of ₹100 each fully paid up          |                       |           |                       |           |
| Save Solutions Private Limited (Holding Company)* | 19,79,250             | 100.00%   | 19,79,250             | 100.00%   |
| Total                                             | 19,79,250             | 100.00%   | 19,79,250             | 100.00%   |

\* Number of shares includes 2,000 shares held by directors as nominee shareholders on behalf of holding company.

**E.** No shares were allotted as fully paid-up by way of Bonus shares or pursuant to contract without payment being received in cash during last 5 years. Further, none of the shares were bought back by the company during last 5 financial year.

### 4 Reserves and surplus

|                                                                                                       |                     | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|-------------------------------------------------------------------------------------------------------|---------------------|-------------------------|-------------------------|
| A. Securities premium                                                                                 |                     |                         |                         |
| Balance as per last financial statements                                                              |                     | 20,83,76,250            | 20,83,76,250            |
| Add: Addition during the year                                                                         |                     | -                       | -                       |
| Closing Balance (A)                                                                                   |                     | 20,83,76,250            | 20,83,76,250            |
| B. Statutory reserve                                                                                  |                     |                         |                         |
| Balance as per last financial statements                                                              |                     | 40,49,682               | 37,94,940               |
| Add: Amount transferred from surplus balance profit and loss                                          | in the statement of | 4,49,586                | 2,54,742                |
| Closing Balance (B)                                                                                   |                     | 44,99,269               | 40,49,682               |
| C. Surplus in the Statement of Profit and Loss                                                        |                     |                         |                         |
| Balance as per last financial statements                                                              |                     | 1,61,84,876             | 1,51,65,908             |
| Profit for the year                                                                                   |                     | 22,47,932               | 12,73,710               |
| Less: Appropriations                                                                                  |                     |                         |                         |
| Transferred to Statutory reserve (@ 20% of profit<br>by section 45-IC of Reserve Bank of India Act, 1 |                     | (4,49,586)              | (2,54,742)              |
| Net surplus in the statement of profit and loss                                                       | (C)                 | 1,79,83,221             | 1,61,84,876             |
| Total (A+B+C)                                                                                         |                     | 23,08,58,740            | 22,86,10,808            |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5 Long-term borrowings

|                                                                                                                       | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|-----------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Term Loan                                                                                                             |                         |                         |
| Secured Loan                                                                                                          |                         |                         |
| -Indian rupee loan from non banking finance companies                                                                 | 2,18,60,452             | 3,55,08,212             |
| -Indian rupee loan from bank                                                                                          | -                       | 13,90,562               |
| Unsecured Loan                                                                                                        |                         |                         |
| -Indian Rupee loan from holding company                                                                               | 15,19,09,514            | 10,65,40,033            |
| Total                                                                                                                 | 17,37,69,966            | 14,34,38,807            |
| Less : Current maturities of long-term borrowings disclosed under the head "other current liabilities" (refer note 8) | (1,86,83,892)           | (1,39,19,656)           |
| Total                                                                                                                 | 15,50,86,074            | 12,95,19,151            |

1. Unsecured loan from holding company carries interest rate @ 10.50% - 15.50% p.a and is repayable after 5 years from the date of respective disbursements. These loans were disbursed in multiple tranches and the repayment of loans will start from April 2022 onwards. The lender has an option to convert the unpaid loan amount including accrued interest but not paid into equity shares at any point of time until the loan amount was fully repaid.

2. Term loan from non banking financial company carries interest rate @ 14.50% p.a and is repayable in 36 monthly EMIs started from April 2019, secured by way of hypothecation of outstanding loan portfolio.

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5A Long-term borrowings (Contd.)

# Terms of repayment of Term Loans as on March 31, 2021

| Description                | Due wi                     | Due within 1 year | Due b<br>1 to 3            | Due between<br>1 to 2 years | Due b<br>2 to 3            | Due between<br>2 to 3 Years              | Due<br>3 tr                | Due between<br>3 to 5 Years | Interest<br>Rate | Total                                     |
|----------------------------|----------------------------|-------------------|----------------------------|-----------------------------|----------------------------|------------------------------------------|----------------------------|-----------------------------|------------------|-------------------------------------------|
|                            | No. of<br>Instal-<br>ments | Amount<br>(in ₹)  | No. of<br>Instal-<br>ments | Amount<br>(in ₹)            | No. of<br>Instal-<br>ments | No. of Amount<br>Instal- (in ₹)<br>ments | No. of<br>Instal-<br>ments | Amount<br>(in ₹)            | 1                |                                           |
| Term Loans                 |                            |                   |                            |                             |                            |                                          |                            |                             |                  |                                           |
| Monthly repayment schedule |                            |                   |                            |                             |                            |                                          |                            |                             |                  |                                           |
| From NBFCs:                |                            |                   |                            |                             |                            |                                          |                            |                             |                  |                                           |
| 0-2 Yrs.                   | 12                         | 1,86,83,892       | 2                          | 31,76,560                   | ı                          | 1                                        | ı                          | 1                           | 14.50%           | - 14.50% 2,18,60,452                      |
| From Holding Company       |                            |                   |                            |                             |                            |                                          |                            |                             |                  |                                           |
| Bullet repayment schedule  |                            |                   |                            |                             |                            |                                          |                            |                             |                  |                                           |
| 3-5 Yrs.                   | ı                          | 1                 | I                          | 1                           | I                          | I                                        | <del>.</del>               | 15,19,09,514                | 10.5%-<br>15.5%  | 15,19,09,514 10.5%- 15,19,09,514<br>15.5% |
| Grand Total                | 12                         | 12 1,86,83,892    | 2                          | 31,76,560                   | •                          | 1                                        | -                          | 15,19,09,514                |                  | 17,37,69,966                              |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 5B Long-term borrowings (Contd.)

# Terms of repayment of Term Loans as on March 31, 2020

| Description                | Due w                      | Due within 1 year | Due<br>1 to                | Due between<br>1 to 2 years | Due<br>2 to                | Due between<br>2 to 3 Years | 3 t<br>Due                 | Due between<br>3 to 5 Years | Interest<br>Rate | Total                                       |
|----------------------------|----------------------------|-------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|------------------|---------------------------------------------|
|                            | No. of<br>Instal-<br>ments | Amount<br>(in ₹)  | No. of<br>Instal-<br>ments | Amount<br>(in ₹)            | No. of<br>Instal-<br>ments | Amount<br>(in ₹)            | No. of<br>Instal-<br>ments | Amount<br>(in ₹)            | 1                |                                             |
| Term Loans                 |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| Monthly repayment schedule |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| From NBFCs:                |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| 0-3 Yrs.                   | 10                         | 1,36,47,760       | 12                         | 1,86,83,892                 | 2                          | 31,76,560                   |                            |                             | - 14.50%         | 3,55,08,212                                 |
| From Holding Company       |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| Bullet repayment schedule  |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| 3-5 Yrs.                   | ı                          | 1                 | I                          | I                           | I                          | I                           | -                          | 10,65,40,033                | 10.5%-<br>15.5%  | 1 10,65,40,033 10.5%- 10,65,40,033<br>15.5% |
| Vehicle Loans              |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| Monthly repayment schedule |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| From Banks                 |                            |                   |                            |                             |                            |                             |                            |                             |                  |                                             |
| 5-7 Years                  | 24                         | 2,71,896          | 24                         | 2,97,992                    | 24                         | 3,26,594                    | 33                         | 4,94,080                    | 4,94,080 9.20%   | 13,90,562                                   |
| Grand Total                | 34                         | 1,39,19,656       | 36                         | 1,89,81,884                 | 26                         | 35,03,154                   | 34                         | 10,70,34,113                |                  | 14,34,38,807                                |





for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### **6** Provisions

|                                               | Non C                   | urrent                  | Current                 |                         |  |
|-----------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
|                                               | As at<br>March 31, 2021 | As at<br>March 31, 2020 | As at<br>March 31, 2021 | As at<br>March 31, 2020 |  |
| Provision for portfolio loans (Refer Note 24) | •                       |                         |                         |                         |  |
| On standard assets                            | 39,69,690               | 6,76,012                | 7,74,052                | 3,79,980                |  |
| On non performing assets                      | 95,34,826               | 65,75,598               | -                       | -                       |  |
| Additional Provision on Portfolio             | 2,39,86,420             | 2,25,00,000             | -                       | -                       |  |
|                                               | 3,74,90,936             | 2,97,51,610             | 7,74,052                | 3,79,980                |  |
| Provision for employee benefits               |                         |                         |                         |                         |  |
| Provision for gratuity (refer note 23)        | 14,67,932               | 6,99,833                | 2,751                   | 1,341                   |  |
| Provision for bonus                           | -                       | -                       | 44,004                  | 7,23,563                |  |
| Provision for Leave Encashment                | -                       | -                       | 25,46,898               | 6,80,890                |  |
|                                               | 14,67,932               | 6,99,833                | 25,93,653               | 14,05,794               |  |
| Others                                        |                         |                         |                         |                         |  |
| Provision for income tax                      | -                       | -                       | 34,48,150               | -                       |  |
|                                               | -                       | -                       | 34,48,150               | -                       |  |
| Total (A+B+C)                                 | 3,89,58,868             | 3,04,51,443             | 68,15,855               | 17,85,774               |  |

7 Trade Payable

|                                                                                          | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Trade Payable                                                                            |                         |                         |
| - Total outstanding dues of micro enterprises and small enterprises                      | -                       | -                       |
| - Total outstanding dues of creditors other than micro enterprises and small enterprises | 15,44,624               | 32,89,578               |
| Total                                                                                    | 15,44,624               | 32,89,578               |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 8 Other liabilities

|                                                              | Non C                   | urrent                  | Current                 |                         |  |
|--------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
|                                                              | As at<br>March 31, 2021 | As at<br>March 31, 2020 | As at<br>March 31, 2021 | As at<br>March 31, 2020 |  |
| Current maturities of long-term<br>borrowings (refer note 5) |                         |                         |                         |                         |  |
| -non banking finance company                                 | -                       | -                       | 1,86,83,892             | 1,36,47,760             |  |
| -banks                                                       | -                       | -                       | -                       | 2,71,896                |  |
| Interest accrued but not due on borrowings                   | -                       | -                       | 39,079                  | 90,811                  |  |
| Payable towards Securatisation transactions                  | -                       | -                       | 20,19,094               | -                       |  |
| Unrealised gain on securitisation transaction                | 57,12,539               | -                       | 51,17,240               | -                       |  |
| Employee Benefits Payable                                    | -                       | -                       | 6,45,824                | 1,84,362                |  |
| Insurance premium payable *                                  | -                       | -                       | -                       | 58,046                  |  |
| Statutory dues payable                                       | -                       | -                       | 10,53,418               | 12,67,003               |  |
| Other payables **                                            | -                       | -                       | 3,20,284                | 80,261                  |  |
| Total                                                        | 57,12,539               | -                       | 2,78,78,831             | 1,56,00,139             |  |

\* Represent amount collected from customers towards payment to be made to the Insurance Company. Outstanding loan amount will be waived in case of death of the customer/nominees and balance outstanding will be claimed from the Insurance Company.

\*\* Other payable represent payable to borrowers on account of EMI revceived in advance.

\*\*\* As per Guidelines on Securitisation of Standard Assets of NBFC-ND-NSI issued by Reserve Bank of India the Company has shown an unrealised gain on securitisation transaction under other liabilities and Interest strip on securitisation transaction under other assets by capitalisation of future interest receivable i.e. I/O Strip.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 9A Property, Plant and Equipment - Tangible Assets

| Particulars              | Furniture<br>and<br>Fixtures | Computers |           | Office<br>Equipments | Vehicles  | Total       |
|--------------------------|------------------------------|-----------|-----------|----------------------|-----------|-------------|
| Gross Block              |                              |           |           |                      |           |             |
| At April 1, 2019         | 13,35,817                    | 18,42,841 | 7,15,787  | 1,77,379             | 26,25,526 | 66,97,350   |
| Additions                | 2,16,222                     | 4,67,610  | 8,480     | 2,36,488             | -         | 9,28,800    |
| Disposal                 | -                            | -         | -         | -                    | -         | -           |
| At March 31, 2020        | 15,52,039                    | 23,10,451 | 7,24,267  | 4,13,867             | 26,25,526 | 76,26,150   |
| Additions                | 6,56,456                     | 22,07,769 | 5,41,770  | 1,00,300             | -         | 35,06,295   |
| Disposal                 | -                            | -         | -         | -                    | -         | -           |
| At March 31, 2021        | 22,08,495                    | 45,18,220 | 12,66,037 | 5,14,167             | 26,25,526 | 1,11,32,444 |
| Accumulated Depreciation |                              |           |           |                      |           |             |
| April 1, 2019            | 2,06,742                     | 6,80,142  | 1,69,110  | 69,244               | 10,01,005 | 21,26,243   |
| Charge For the Year      | 3,29,324                     | 9,12,047  | 1,43,561  | 85,589               | 5,07,338  | 19,77,859   |
| Disposal                 | -                            | -         | -         | -                    | -         | -           |
| At March 31, 2020        | 5,36,066                     | 15,92,189 | 3,12,671  | 1,54,833             | 15,08,343 | 41,04,102   |
| Charge For the Year      | 3,67,595                     | 11,30,314 | 1,71,266  | 1,47,832             | 3,48,896  | 21,65,903   |
| Disposal                 | -                            | -         | -         | -                    | -         | -           |
| At March 31, 2021        | 9,03,661                     | 27,22,502 | 4,83,937  | 3,02,666             | 18,57,239 | 62,70,005   |
| Net Block                |                              |           |           |                      |           |             |
| At March 31, 2020        | 10,15,973                    | 7,18,262  | 4,11,596  | 2,59,033             | 11,17,183 | 35,22,047   |
| At March 31, 2021        | 13,04,834                    | 17,95,718 | 7,82,100  | 2,11,501             | 7,68,287  | 48,62,439   |

### **9B Intangible Assets**

| Particulars         | Software  |
|---------------------|-----------|
| Gross block         |           |
| April 1, 2019       | 29,08,379 |
| Additions           | -         |
| At March 31, 2020   | 29,08,379 |
| Additions           | 8,26,000  |
| At March 31, 2021   | 37,34,379 |
| Amortization        |           |
| April 1, 2019       | 14,21,400 |
| Charge for the year | 9,39,176  |
| At March 31, 2020   | 23,60,576 |
| Charge for the year | 2,95,329  |
| At March 31, 2021   | 26,55,905 |
| Net Block           |           |
| At March 31, 2020   | 5,47,803  |
| At March 31, 2021   | 10,78,474 |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 10 Deferred tax assets

|                                                                                                                                     | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Impact of difference between tax depreciation and depreciation charged for the financial reporting                                  | 5,42,256                | 4,78,331                |
| Impact of provision on portfolio                                                                                                    | 91,90,237               | 71,98,999               |
| Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purposes on payment basis | 12,26,486               | 5,29,944                |
| Total                                                                                                                               | 1,09,58,979             | 82,07,274               |

### 11 Loans and advances (Considered good unless stated otherwise)

|                                                      | Non C                   | urrent                  | Curi                    | rent                    |
|------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                      | As at<br>March 31, 2021 | As at<br>March 31, 2020 | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
| A. Portfolio loans                                   |                         |                         |                         |                         |
| Secured                                              |                         |                         |                         |                         |
| - Considered good                                    | 43,15,83,206            | 27,71,58,424            | 7,77,05,027             | 11,48,43,189            |
| Total (a)                                            | 43,15,83,206            | 27,71,58,424            | 7,77,05,027             | 11,48,43,189            |
| Unsecured                                            |                         |                         |                         |                         |
| - Considered good                                    | 5,52,42,734             | 6,80,47,759             | 27,27,863               | 2,81,03,395             |
| - Considered doubtful                                | 1,00,77,162             | -                       | -                       | -                       |
| Total (a)                                            | 6,53,19,896             | 6,80,47,759             | 27,27,863               | 2,81,03,395             |
| Total (a+b)                                          | 49,69,03,102            | 34,52,06,183            | 8,04,32,890             | 14,29,46,584            |
| (Unsecured, considered good unless stated otherwise) |                         |                         |                         |                         |
| B. Security deposits                                 | 31,37,556               | 19,33,500               | -                       | -                       |
|                                                      | 31,37,556               | 19,33,500               | -                       | -                       |
| C. Advances recoverable in cash or kind              |                         |                         |                         |                         |
| Receivable from a related party (Refer Note 22)      | -                       | -                       | 1,07,80,100             | -                       |
|                                                      | -                       | -                       | 1,07,80,100             | -                       |
| D. Others                                            |                         |                         |                         |                         |
| Balance with statutory authorities                   | 27,17,926               | 9,63,729                | -                       | -                       |
| Advance tax                                          | 3,74,994                | 3,02,150                | -                       | -                       |
| Advance to employees                                 | -                       | -                       | 1,46,353                | 48,501                  |
| Prepaid expense                                      | -                       | -                       | 28,90,849               | 26,42,946               |
| Unamortized expense on the loan taken                | -                       | -                       | 6,71,181                | -                       |
| Other advances *                                     | -                       | -                       | 21,154                  | 2,00,188                |
|                                                      | 30,92,920               | 12,65,879               | 37,29,537               | 28,91,635               |
| Total (A+B+C+D)                                      | 50,31,33,578            | 34,84,05,562            | 9,49,42,527             | 14,58,38,219            |

\* Represent advance given to vendors for repairs of office premises.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 12 Other assets (Unsecured, considered good unless stated otherwise)

|                                                            | Non Current             |                         | Curi                    | rent                    |
|------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                            | As at<br>March 31, 2021 | As at<br>March 31, 2020 | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
| Non current bank balances (refer note 13)                  | 54,12,943               | -                       | -                       | -                       |
| Interest accrued but not due on portfolio loans            | -                       | -                       | 1,24,00,215             | 1,04,50,687             |
| Interest accrued but not due on deposits placed with banks | -                       | -                       | 1,68,108                | -                       |
| Interest strip on securitisation transaction $^{\ast}$     | 57,12,539               | -                       | 51,17,240               | -                       |
| Unamortised processing fee - loan                          | -                       | 4,39,975                | 4,39,973                | 4,35,205                |
| EIS receivable                                             | -                       |                         | -                       |                         |
| Ex-gratia claim receivable                                 | -                       | -                       | 3,41,693                | -                       |
| Total                                                      | 1,11,25,482             | 4,39,975                | 1,84,67,229             | 1,08,85,892             |

\*As per Guidelines on Securitisation of Standard Assets of NBFC-ND-NSI issued by Reserve Bank of India the Company has shown an unrealised gain on securitisation transaction under other liabilities and Interest strip on securitisation transaction under other assets by capitalisation of future interest receivable i.e. I/O Strip.

### 13 Cash and bank balances

|                                                           | Non C                   | urrent                  | Cur                     | rent                    |
|-----------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                           | As at<br>March 31, 2021 | As at<br>March 31, 2020 | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
| Cash and cash equivalents                                 |                         |                         |                         |                         |
| Balances with banks                                       |                         |                         |                         |                         |
| -on current accounts                                      | -                       | -                       | 1,74,79,880             | 8,91,70,739             |
| -deposit with original maturity of less than three months | -                       | -                       | 25,52,186               | -                       |
| Cash in hand                                              | -                       | -                       | 1,79,757                | 1,64,382                |
| Other bank balances                                       |                         |                         |                         |                         |
| -Deposit with maturity for more than 12 months (*)        | 54,12,943               | -                       | -                       | -                       |
|                                                           | 54,12,943               | -                       | 2,02,11,823             | 8,93,35,121             |
| Less: Amount disclosed under non-current assets           | (54,12,943)             | -                       | -                       | -                       |
| Total                                                     | -                       | -                       | 2,02,11,823             | 8,93,35,121             |

\* Deposit certificates of ₹ 54,12,943 is pledged under securitisation deal.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 14 Revenue from operations

|                                          | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|------------------------------------------|------------------------------|------------------------------|
| Interest income on portfolio loans       | 8,79,16,034                  | 9,03,18,277                  |
| Service fee income from securitisation   | 1,00,000                     | -                            |
| Excess interest spread on securitisation | 43,92,258                    | -                            |
| Other operating revenue:                 |                              |                              |
| - Processing fee on portfolio loans      | 45,37,280                    | 49,45,891                    |
| - Other operating income *               | 52,64,832                    | 32,29,317                    |
| Total                                    | 10,22,10,404                 | 9,84,93,485                  |

\* Represent Initial money receipts and foreclosure charge taken from borrowers.

### 15 Other income

|                                              | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|----------------------------------------------|------------------------------|------------------------------|
| Interest income on fixed deposits with banks | 8,69,826                     | 28,81,684                    |
| Gain on sale of Mutual Funds                 | 19,90,606                    | 17,51,951                    |
| Liabilities no longer required written back  | 32,62,464                    | 3,58,193                     |
| Total                                        | 61,22,896                    | 49,91,828                    |

### 16 Employee benefit expenses

|                                            | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|--------------------------------------------|------------------------------|------------------------------|
| Salaries and bonus                         | 3,48,90,416                  | 2,62,30,069                  |
| Contributions to Provident and other funds | 17,25,536                    | 11,90,788                    |
| Gratuity expenses (Refer note 23)          | 7,69,509                     | 5,22,466                     |
| Leave Encashment                           | 19,10,619                    | 2,77,991                     |
| Incentives                                 | 11,98,200                    | 3,12,401                     |
| Staff welfare expenses                     | 15,64,782                    | 6,20,781                     |
| Total                                      | 4,20,59,062                  | 2,91,54,496                  |

The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September, 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect is yet to be notified and the final rules/interpretation are yet to be promulgated. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 17 Finance costs

|                                    | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|------------------------------------|------------------------------|------------------------------|
| Interest expense                   |                              |                              |
| On term vehicle loans from banks   | 92,242                       | 1,58,020                     |
| On term loans from a NBFC          | 44,09,715                    | 62,31,136                    |
| On term loans from Holding Company | 1,43,52,760                  | 70,15,392                    |
| Other finance costs *              | 6,23,033                     | 4,32,820                     |
| Total                              | 1,94,77,750                  | 1,38,37,368                  |

\* Represent processing fee paid on borrowing amortised during the year.

### 18 Depreciation and amortisation expenses

|                                   | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|-----------------------------------|------------------------------|------------------------------|
| Depreciation on tangible assets   | 21,65,903                    | 19,77,859                    |
| Amortisation on intangible assets | 2,95,329                     | 9,39,176                     |
| Total                             | 24,61,232                    | 29,17,035                    |

### **19 Other expenses**

|                                           | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|-------------------------------------------|------------------------------|------------------------------|
| Rent                                      | 1,04,23,335                  | 55,41,154                    |
| Rates and taxes                           | 4,16,487                     | 6,17,455                     |
| Repairs & maintenance                     | 6,77,795                     | 10,01,846                    |
| Travelling and conveyance                 | 25,57,433                    | 25,03,550                    |
| Postage, Courier & Communication expenses | 13,67,719                    | 6,98,020                     |
| Printing & stationery                     | 4,02,871                     | 3,41,794                     |
| Legal and professional fees               | 90,95,246                    | 72,26,955                    |
| Payment to auditors (Refer note 19A)      | 6,60,000                     | 6,72,429                     |
| Bank charges                              | 1,09,836                     | 89,304                       |
| Electricity & water expenses              | 6,52,785                     | 3,22,709                     |
| Commission expense                        | 12,16,427                    | 18,35,580                    |
| Insurance charges                         | 19,607                       | 40,589                       |
| IT support charges                        | 40,74,571                    | 41,71,969                    |
| Office expenses                           | 11,16,371                    | 3,09,107                     |
| Miscellaneous expenses                    | 4,66,997                     | 5,08,787                     |
| Total                                     | 3,32,57,480                  | 2,58,81,248                  |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### **19A Payment to auditors**

|                           | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|---------------------------|------------------------------|------------------------------|
| As Auditor:               |                              |                              |
| Audit fee                 | 6,60,000                     | 6,47,265                     |
| Reimbursement of expenses | -                            | 25,164                       |
| Total                     | 6,60,000                     | 6,72,429                     |

### 20 Provisions and write offs

|                                                  | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|--------------------------------------------------|------------------------------|------------------------------|
| Provision for standard and non performing assets | 66,46,978                    | 54,15,905                    |
| Additional Provision on portfolio                | 14,86,420                    | 2,25,00,000                  |
| Total                                            | 81,33,398                    | 2,79,15,905                  |

### 21 Earnings per share (EPS)

|                                                                                                            | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| Net Profit for calculation of basic EPS                                                                    | 22,47,932                    | 12,73,710                    |
| Add : Interest on convertible loan from holding company (net of tax)                                       | 1,36,35,122                  | 52,49,758                    |
| Net Profit for calculation of diluted EPS                                                                  | 1,58,83,054                  | 65,23,468                    |
| Weighted average number of equity shares in calculating basic EPS                                          | 19,79,250                    | 19,79,250                    |
| Weighted average number of equity shares that will be available on conversion of loan from Holding company | 13,68,173                    | 66,81,326                    |
| Weighted average number of equity shares in calculating diluted EPS                                        | 33,47,423                    | 86,60,576                    |
| Earnings per share:                                                                                        |                              |                              |
| Basic (₹)                                                                                                  | 1.14                         | 0.64                         |
| Diluted (₹) *                                                                                              | 1.14                         | 0.64                         |

(\*) The likely impact of EPS on conversion of "loan from holding company" which carries an option for conversion to equity has not been considered as it is anti dilutive.

### 22 Related Party Disclosure

| Holding Company                                                                                                           | Save Solutions Private Limited                                                                                                                                                                                                                                                          |
|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Enterprises under common control                                                                                          | Save Microfinance Private Limited                                                                                                                                                                                                                                                       |
| Key management personnel (KMP)                                                                                            | <ol> <li>Ajeet Kumar Singh - Director and promoter</li> <li>Pankaj Kumar - Director and promoter</li> <li>Ajay Kumar Sinha- Director and promoter</li> <li>Gourav Sirohi - Chief Financial Officer</li> <li>Amul Tyagi - Company Secretary (joined w.e.f September 11, 2020)</li> </ol> |
| Enterprise where director has significant influence (where transactions have taken place during the current/previous year | Matritaw Bhawani Services Private Limited                                                                                                                                                                                                                                               |

(All amounts in Indian Rupees, except share data and where otherwise stated)

| Particulars                                             | Holding Company                        | Company                                         | Entities in which Key<br>Management Personne<br>and / or their relatives<br>exercise significant<br>influence. | Entities in which Key<br>Management Personnel<br>and / or their relatives<br>exercise significant<br>influence. | Enter<br>under com                     | Enterprises<br>under common control             | Key Mar<br>Perso<br>Relative           | Key Management<br>Personnel &<br>Relatives of KMP | Total                                  | al                                              |
|---------------------------------------------------------|----------------------------------------|-------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|----------------------------------------|-------------------------------------------------|----------------------------------------|---------------------------------------------------|----------------------------------------|-------------------------------------------------|
|                                                         | Transaction<br>Value for<br>the period | Balance<br>outstanding<br>as on<br>closing date | Transaction<br>Value for<br>the period                                                                         | Balance<br>outstanding<br>as on<br>closing date                                                                 | Transaction<br>Value for<br>the period | Balance<br>outstanding<br>as on<br>closing date | Transaction<br>Value for<br>the period | Balance<br>outstanding<br>as on<br>closing date   | Transaction<br>Value for<br>the period | Balance<br>outstanding<br>as on<br>closing date |
| Loan Taken                                              |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Save Solutions<br>Private Limited                       | 20,53,69,481<br>(15,00,00,000)         | 15,19,09,514<br>(10,65,40,033)                  | · <u>·</u>                                                                                                     | ' <u>-</u>                                                                                                      |                                        | '                                               | '                                      | '                                                 | 20,53,69,481<br>(15,00,00,000)         | 15,19,09,514<br>(10,65,40,033)                  |
| Refund of Loan taken                                    |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Save Solutions<br>Private Limited                       | 16,00,00,000<br>(10,50,00,000)         | - (-)                                           | · <u> </u>                                                                                                     | '                                                                                                               |                                        | · <u>·</u>                                      | · <u>·</u>                             | '                                                 | 16,00,00,000<br>(10,50,00,000)         | 1                                               |
| Interest expense                                        |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Save Solutions<br>Private Limited                       | 1,43,52,760<br>[70,15,392]             | -<br>(27,509)                                   | - [ -]                                                                                                         | - [-]                                                                                                           | - (-)                                  | - [-]                                           | - [-]                                  | - [-]                                             | 1,43,52,760<br>[70,15,392]             | -<br>(27,509)                                   |
| Reimbursement of expenses                               | ISES                                   |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Receivable from<br>Save Microfinance<br>Private Limited | -                                      | - [                                             | - (-)                                                                                                          | - ]                                                                                                             | 1,07,80,100<br>[-]                     | 1,07,80,100 1,07,80,100<br>[-] [-]              | - ]                                    | - [                                               | 1,07,80,100<br>[-]                     | 1,07,80,100<br>[-]                              |
| Receipt of Loan given                                   |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Matritaw<br>Bhawani Services Private<br>Limited         | -                                      | -                                               | -<br>[- ] [67,78,423]                                                                                          | - (-)                                                                                                           | - ( -)                                 | - ( -)                                          | -                                      | -                                                 | -<br>(67,78,423)                       | - (-)                                           |
| Interest Income                                         |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Matritaw Bhawani<br>Services Private Limited            | -                                      | [ -]<br>-                                       | -<br>[6,96,049]                                                                                                | - (-)                                                                                                           | -                                      | -                                               | -                                      | -                                                 | -<br>[6,96,049]                        | - [-]                                           |
| Salary (includes perquisites)                           | tes)                                   |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |
| Amul Tyagi<br>(Company<br>Secretary)                    |                                        |                                                 | - <u>-</u>                                                                                                     | '                                                                                                               |                                        | ' _                                             | 3,09,107<br>[- ]                       | - [                                               | 3,09,107<br>[- ]                       |                                                 |
|                                                         |                                        |                                                 |                                                                                                                |                                                                                                                 |                                        |                                                 |                                        |                                                   |                                        |                                                 |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 23 Gratuity

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on departure and it is computed at 15 days salary (last drawn salary) for each completed year of service. The gratuity plan is unfunded.

The following tables summarize the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plans.

| Particulars                                                              | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|--------------------------------------------------------------------------|-------------------------|-------------------------|
| Assumptions:                                                             |                         |                         |
| Discount Rate                                                            | 6.90%                   | 7.00%                   |
| Salary Escalation                                                        | 6.00%                   | 6.00%                   |
| Expected Average Remaining Working Life of Employees (Years)             | 30.61                   | 31.80                   |
| Table Showing changes in present value of Defined Benefit obligation:    |                         |                         |
| Present value of defined benefit obligations as at beginning of the year | 7,01,174                | 1,78,708                |
| Interest cost                                                            | 49,082                  | 12,544                  |
| Current service cost                                                     | 6,45,827                | 4,72,328                |
| Actuarial loss on obligations                                            | 74,600                  | 37,594                  |
| Present value of defined benefit obligations as at end of the year       | 14,70,683               | 7,01,174                |
| Actuarial Loss recognised:                                               |                         |                         |
| Actuarial loss on obligations                                            | 74,600                  | 37,594                  |
| Actuarial loss (Gain) recognised in the year                             | 74,600                  | 37,594                  |
| The amounts to be recognised in the Balance Sheet:                       |                         |                         |
| Present value of obligations at the end of the year                      | 14,70,683               | 7,01,174                |
| Fair value of plan assets at the end of the year                         | -                       | -                       |
| Net liability recognised in balance sheet                                | 14,70,683               | 7,01,174                |
| Expenses Recognised in statement of Profit and Loss:                     |                         |                         |
| Current Service Cost                                                     | 6,45,827                | 4,72,328                |
| Interest Cost                                                            | 49,082                  | 12,544                  |
| Expected return on Plan assets.                                          | -                       | -                       |
| Net Actuarial loss recognised in the year                                | 74,600                  | 37,594                  |
| Past service cost – vested benefits                                      | 7,69,509                | 5,22,466                |
| Defined benefit pension plan *As atAs aMarch 31, 2021March 31            |                         | As at<br>March 31, 2018 |

| benned benent pension plan                 | March 31, 2021 | March 31, 2020 | March 31, 2019 | March 31, 2018 |
|--------------------------------------------|----------------|----------------|----------------|----------------|
| Defined benefit obligation                 | 14,70,683      | 7,01,174       | 1,78,708       | 34,721         |
| Plan assets                                | -              | -              | -              | -              |
| Deficit                                    | 14,70,683      | 7,01,174       | 1,78,708       | 34,721         |
| Experience adjustments on plan liabilities | 1,06,638       | 1,89,366       | 1,00,846       | -              |
| Experience adjustments on plan assets      |                | -              | -              | -              |

\* Since, company started taking valuation of gratuity from financial Year 2017-18 onward. Thus, disclosure w.r.t gratuity shown above is for 4 years.

The estimates of future salary increases considered in actuarial valuation, takes account of inflation, seniority and other relevant factors, such as supply and demand in the employment market.

for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

24 Loan portfolio and provision for standard and non-performing assets as at March 31, 2021:

|                       | Portfolio loans ol<br>(Gross) | s outstanding<br>iss)                                |                            | ir standard and                                                       | a non-pertorn                          | ning assets                           | Portfolio loans outstanding Provision for standard and non-performing assets Portfolio loans outstanding (Gross) | s outstanding<br>et)       |
|-----------------------|-------------------------------|------------------------------------------------------|----------------------------|-----------------------------------------------------------------------|----------------------------------------|---------------------------------------|------------------------------------------------------------------------------------------------------------------|----------------------------|
|                       | As at<br>March 31,<br>2021    | As at<br>March 31,<br>2020                           | As at<br>March 31,<br>2020 | Provision Provision<br>made during utilized for<br>the year write-off | Provision<br>utilized for<br>write-off | As at<br>March 31,<br>2021            | As at<br>March 31,<br>2021                                                                                       | As at<br>March 31,<br>2020 |
| Standard assets       | 49,20,64,902                  | 9,20,64,902 42,23,96,793                             | 10,55,992                  | 36,87,750                                                             | 1                                      | 47,43,742                             | 47,43,742 48,73,21,160 42,13,40,801                                                                              | 42,13,40,801               |
| Non-Performing assets | 8,52,71,090                   | <b>8,52,71,090 6,57,55,974 2,90,75,598 44,45,648</b> | 2,90,75,598                | 44,45,648                                                             | I                                      | 3,35,21,246 5,17,49,844 3,66,80,377   | 5,17,49,844                                                                                                      | 3,66,80,377                |
| Total                 | 57,73,35,992                  | 57,73,35,992 48,81,52,767 3,01,31,590 81,33,398      | 3,01,31,590                | 81,33,398                                                             | •                                      | 3,82,64,988 53,90,71,003 45,80,21,178 | 53,90,71,003                                                                                                     | 45,80,21,178               |

# Loan portfolio and provision for standard and non-performing assets as at March 31, 2020:

| Asset classification  | Portfolio loans ou<br>(Gross) | Portfolio loans outstanding<br>(Gross)        | Provision fo               | Provision for standard and non-performing assets Portfolio loans outstanding (Net) | d non-perform                          | ning assets                | Portfolio loans o<br>(Net)            | s outstanding<br>et)       |
|-----------------------|-------------------------------|-----------------------------------------------|----------------------------|------------------------------------------------------------------------------------|----------------------------------------|----------------------------|---------------------------------------|----------------------------|
|                       | As at<br>March 31,<br>2020    | As at<br>March 31,<br>2019                    | As at<br>March 31,<br>2019 | Provision<br>made during<br>the year                                               | Provision<br>utilized for<br>write-off | As at<br>March 31,<br>2020 | As at<br>March 31,<br>2020            | As at<br>March 31,<br>2019 |
| Standard assets       | 42,23,96,793                  | .2,23,96,793 41,65,46,765                     | 10,41,367                  | 14,625                                                                             | I                                      | 10,55,992                  | 10,55,992 42,13,40,801 41,55,05,398   | 41,55,05,398               |
| Non-Performing assets | 6,57,55,974                   | 6,57,55,974 1,17,43,173 11,74,317 2,79,01,281 | 11,74,317                  | 2,79,01,281                                                                        | 1                                      | 2,90,75,598                | 2,90,75,598 3,66,80,376 1,05,68,856   | 1,05,68,856                |
| Total                 | 48,81,52,767                  | 8,81,52,767 42,82,89,938                      | 22,15,684                  | 22,15,684 2,79,15,906                                                              | ·                                      | 3,01,31,590                | 3,01,31,590 45,80,21,177 42,60,74,254 | 42,60,74,254               |



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

### 25 Provision for outstanding loan portfolio

### a) Provision for outstanding loan portfolio (own):

The provision for outstanding loan portfolio as at March 31, 2021 has been calculated as follows

- 1. Standard provision of 0.25% of the standard advances
- 2. General provision of 10% has been made on sub-standard advances i.e. an advance which has been classified as non-perming assets for a period not exceeding 12 months

| Asset classification | As at March    | 31, 2021     | As at March    | 31, 2020     |
|----------------------|----------------|--------------|----------------|--------------|
|                      | Loan portfolio | Provision    | Loan portfolio | Provision    |
| Considered good      | 56,72,58,830   | 3,62,49,556* | 48,81,52,767   | 3,01,31,589* |
| Considered doubtful  | 1,00,77,162    | 20,15,432    | -              | -            |
| Total                | 57,73,35,992   | 3,82,64,988  | 48,81,52,767   | 3,01,31,589  |

\* Includes additional provision amounting to ₹ 2,39,86,420 (March 31, 2020: ₹ 2,25,00,000) and provision on nonperforming assets but not doubtful ₹ 75,19,394 (March 31, 2020: ₹ 65,75,598)

| Particulars     | As a                  | at March 31, 2                  | 2021        | As a                  | at March 31, 2                  | 2020        |
|-----------------|-----------------------|---------------------------------|-------------|-----------------------|---------------------------------|-------------|
|                 | Standard<br>portfolio | Non-<br>performing<br>portfolio | Total       | Standard<br>portfolio | Non-<br>performing<br>portfolio | Total       |
| Opening Balance | 10,55,992             | 2,90,75,598                     | 3,01,31,590 | 10,41,367             | 11,74,317                       | 22,15,684   |
| Additions       | 36,87,750             | 44,45,648                       | 81,33,398   | 14,625                | 2,79,01,281                     | 2,79,15,906 |
| Closing         | 47,43,742             | 3,35,21,246                     | 3,82,64,988 | 10,55,992             | 2,90,75,598                     | 3,01,31,590 |

### b) The movement in provision during the year is as given below:

Based on management assessment and considering various factor the company has accrued an additional provision to the extent of ₹ 2,39,86,420 (Previous year- ₹ 2,25,00,000) in addition provision required on outstanding portfolio as per prudential norms of provisioning issued by Reserve Bank of India.

### 26 Segment reporting

### **Business segment**

The Company operates in a single reportable segment i.e. Non- Banking financing activities, which have similar risk and return. Accordingly, there is no reportable segment to be disclosed as required by Accounting Standard (AS) – 17 "Segment Reporting".

### **Geographical Segment**

The Company is engaged in business within India. The conditions prevailing in India being uniform, no separate geographical disclosure is considered necessary.

### 27 Operating leases

Head office and branch office premises are obtained on operating lease. The branch office premises are generally leased on cancellable term ranging from twelve months to thirty-six months with or without escalation clause. The rent agreement for head office premise has been obtained on a lease term of three years. There are no subleases. Lease payments during the year are charged to statement of profit and loss. Following are the details of lease charges for the year.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

| Description                                                             | Year Ended<br>March 31, 2021 | Year Ended<br>March 31, 2020 |
|-------------------------------------------------------------------------|------------------------------|------------------------------|
| Operating lease expenses recognised in the statement of profit and loss | 1,04,23,335                  | 55,41,154                    |

### 28 Information on instances of fraud:

There are no cases of fraud/ misappropriation of cash by the employee during the year ended March 31, 2021.

### 29 Amounts payable to Micro, Small and Medium enterprises

There are no amounts that need to be disclosed in accordance with the Micro, Small and Medium Enterprises Development Act, 2006 (the 'MSMED') pertaining to small or medium enterprises. For the year ended March 31, 2021, no creditor has intimated the company about the status as micro or small enterprises or its registration with appropriate authority under MSMED.

### 30 Assets & Liability Maturity Pattern

| Particulars | 1 day to<br>30/31<br>days | to 2      |           | Over 3<br>months<br>to 6<br>months | Over 6<br>months<br>to 1 year | Over<br>1 year<br>upto<br>3 years | Over 3<br>upto<br>5 years | Over<br>5 years | Total        |
|-------------|---------------------------|-----------|-----------|------------------------------------|-------------------------------|-----------------------------------|---------------------------|-----------------|--------------|
| Borrowings  | 14,51,836                 | 14,77,823 | 14,87,914 | 45,81,693                          | 96,84,626                     | 31,76,560                         | 15,19,09,514              |                 | 17,37,69,966 |
| Advances    | 8,31,99,152               | 59,94,753 | 61,33,009 | 1,90,88,437                        | 4,12,99,923                   | 19,54,33,941                      | 11,89,83,520              | 10,72,83,257    | 57,73,35,992 |

**31** Consequent to the outbreak of the COVID-19 pandemic, the Indian government announced a lockdown in March 2020. Subsequently, the national lockdown was lifted by the government, but regional lockdowns continue to be implemented in areas with a significant number of COVID-19 cases.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, as led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities. The slowdown during the year led to a decrease in loan originations and collection efficiency. This may lead to a rise in the number of borrower defaults consequently an increase in corresponding provisions. Further, pursuant to the Reserve Bank of India ("RBI") COVID-19 Regulatory package issued vide circulares dated March 27, 2020 and May 23, 2020 which allowed lending institutions to offer moratorium to borrowers on payment of instalments falling due between March 1, 2020 and August 31, 2020, the Company had offered a moratorium to its borrowers until May 31, 2020 which was further extended up to August 31, 2020.

The extent to which the COVID-19 pandemic, including the current "second wave" that has significantly increased the number of cases in India, will continue to impact the Company's impairment on loan and advances and future results will depend on future developments, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by the Company.

The Company has recognized provisions as on March 31, 2021 aggregating to ₹ 3,82,64,988 based on the information available at this point of time, in accordance with RBI (Reserve Bank of India) guidelines. The Company believes that it has considered all the possible impact of the known events arising out of COVID-19 pandemic in the preparation of financial statements.



for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

Given the dynamic and evolving nature of the pandemic, these estimates include the possible impact of known events till date and are subject to uncertainty caused by resurgence of COVID-19 pandemic and related events.

**32** Reserve Bank of India ("RBI") on March 27, 2020, April 17, 2020 and May 23, 2020 announced "COVID-19 Regulatory Package" on asset classification and provisioning. In terms of these RBI guidelines, the Company has granted a moratorium of six months on payments of all instalments / interest as applicable, falling due between March 1, 2020 and August 31, 2020 ("moratorium period") to all eligible borrowers classified as standard, even if overdue, as on February 29, 2020. In respect of such accounts that were granted moratorium, the asset classification remained standstill during the moratorium period.

The disclosures as required by RBI circular dated April 17, 2020 are given below:

| Particulars                                                                                                                                     | As at<br>March 31, 2021 | As at<br>March 31, 2020 |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Respective amount in SMA/Overdue categories where the moratorium / deferment was extended in terms of paragraph 2 and 3 as of February 29, 2020 | 3,08,49,896             | 5,34,38,872             |
| Respective amount where assets classification benefits is extended                                                                              | 3,08,49,896             | 5,34,38,872             |
| Provision outstanding in terms of paragraph 5 of circular                                                                                       | 53,43,887               | 53,43,887               |
| Provision adjusted against slippage in terms of paragraph 6 of the circular                                                                     | 22,58,897               | -                       |
| Residual provision as per paragraph 6 of the circular                                                                                           | 30,84,990               | 53,43,887               |

**33** Disclosure pursuant to RBI Notification – RBI/2020-21/17 DOR.No.BP.BC/4/21.04.048/2020-21 dated August 06, 2020 ("Resolution Framework for COVID-19 Related Stress") is not applicable as the Company has not restructured any loan accounts during the year.

34 Previous year figures have been regrouped/rearranged, where necessary to conform to current year classification.

As per our report of even date

### For S.R.Batliboi & Co. LLP

ICAI Firm Registration No.301003E/E300005 Chartered Accountants

**per Bhaswar Sarkar** Partner Membership No.: 055596

Place: Kolkata Date : June 28, 2021 For and on behalf of the Board of Directors of SAVE FINANCIAL SERVICES PRIVATE LIMITED

Ajeet Kumar Singh Director DIN: 01857072 Pankaj Kumar Director DIN: 01839501 **Ajay Kumar Sinha** Director DIN: 01817959

**Gourav Sirohi** Chief Financial Officer Amul Tyagi Company Secretary

Place: New Delhi Date : June 28, 2021

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### **Head Office**

Save Tower, House No 405 Near Asha Singh More, A.P. Colony Gaya, Bihar-823001

### **Registered Office**

### Save Solutions Private Limited

DSM 607-608, 6th Floor, DLF Towers, Shivaji Marg, Moti Nagar, New Delhi - 110015 Phone: 011-61325100

### Save Microfinance Private Limited

DSM 604-606, 6th Floor, DLF Towers, Shivaji Marg, Moti Nagar, New Delhi - 110015 Phone: 011-61325100

### Save Financial Services Private Limited

DSM 601-603, 6th Floor, DLF Towers, Shivaji Marg, Moti Nagar, New Delhi - 110015 Phone: 011-61325100